



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

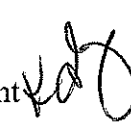
www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
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727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

September 7, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Consultant Services and Printed Instructional Training Materials
Learning-Focused Solutions, Inc.

Under the Department of Education Rule 6A-1.012(11)(b), the requesting of bids from three (3) or more sources is waived for the purchase of professional/educational services, educational tests, printed instructional materials, etc., where such items are purchased directly from the manufacturer, producer, publisher, the owner of the copyright, an exclusive agent within the state, a governmental agency or a recognized educational institution. Considering Learning-Focused Solutions, Inc. is the producer/publisher (see attached) of their training materials and their consulting services are considered professional/educational services. They are, therefore, exempt from the competitive pricing requirements as outlined in DOE's Section 6A-1.012 (11)(b).

At this time, Staff Development is requesting blanket approval to purchase various training materials in the amount of \$150,000 needed to provide proper training for our teachers and administrators. The blanket authorization will reduce delays in processing contracts and purchase orders for these services and commodities throughout the fiscal year. The blanket will be utilized for consulting/training services and training materials for new employees and those employees that were unable to attend previous trainings in "best teacher practices and techniques" through Learning Focused Solution Strategies and techniques and as well as the associated training materials. As always, the Purchasing Department will monitor and calculate all Learning-Focused Solutions, Inc. purchase orders to verify that the dollar limits are not exceeded.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/amj

Attachments



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000


entino, Superintendent

www.pasco.k12.fl.us

Department of Staff Development
Marti C. Meacher, Director
813/ 794-2644 Fax: 813/ 794-2138
727/ 774-2644 TDD: 813/ 794-2484
352/ 524-2644 e-mail: mmeacher@pasco.k12.fl.us

MEMORANDUM
SD-MCM-10-002

August 19, 2010

To: Kendra Goodman
From: Marti Meacher, Director, Staff Development 
Subject: Learning-Focused

Learning-Focused is the sole source provider for the district's largest staff development initiative to enhance student achievement. In order to provide trainings to our teachers and administrators, to continue the Curriculum Mapping in additional content areas and to provide additional trainings/materials/consultants as prioritized by our Title I and Florida Differentiated Accountability Plan schools, I am requesting that the sole source amount allowed with Learning-Focused be \$150,000.00. The funding sources used for these purposes will be Title I, Title II, and Project 7164 money.

CC: Ruth Reilly – ASCIS; Dave Scanga – ASES; Tina Tiede – ASMS; Jim Davis – ASHS;
Olga Swinson – CFO; Kathy Steiner – CIS; Elena Garcia – Title I



LEARNING-FOCUSED

Solutions That Work!

PO Box 2112
Boone NC 28607
PH 866-95-LEARN
FAX 866-77-LEARN
www.LEARNINGFOCUSED.com

LEARNING-FOCUSED (Tax id: 54-2137579) is the sole source provider (as owner, copyright holder, publisher, and producer) for the following training materials:

- Acquisition Lesson Flipchart (253)
- Actualizing The Power Curriculum (672b)
- Algebra I for At-Risk Students: Teacher Set (770)
- Algebra I for the High School Student: Student Set (780)
- Catching Kids Up With Acceleration (258)
- Comprehensive Literacy (252)
- Comprehensive Math Model K-5 (367)
- Connecting Strategies in Math Acquisition Lessons 6-12 (767)
- Connecting Strategies in Math Acquisition Lessons K-5 (700)
- Cueing Systems and Strategies Flipchart (252b)
- Differentiated Assignments 6-12 (346)
- Differentiated Assignments K-5 (345)
- Engaging Activities for Mathematics 6-12 (362)
- Engaging Activities for Mathematics K-5 (352)
- Extending Thinking Flipchart (373)
- Flexible Grouping 3-5 (740)
- Leadership, Balanced Achievement, and Accountability (522)
- Learning to Read K-2 (872)
- Learning to Write K-2 (400)
- LEARNING-FOCUSED Posters (467-01, 467-02, 467-03)
- LEARNING-FOCUSED Strategies Model Set (810)
- LEARNING-FOCUSED Strategies Model: Connecting Exemplary Practices in Acquisition Lessons (812)
- LEARNING-FOCUSED Strategies Model: Connecting Extending Thinking (813)
- LEARNING-FOCUSED Strategies Model: Planning Units for Learning (814)
- LEARNING-FOCUSED Strategies Model: Transforming Standards into Learning (811)
- LEARNING-FOCUSED Workshop Posters (537-01)
- Making Units Work (879)
- Mathematics Flipchart (767b)
- Monitoring for Achievement (632)
- Monitoring for Achievement Checklist Refills (632-F, 632-G)
- Monitoring for Reading Checklist/Flipchart (622)
- Monitoring for Vocabulary Instruction (846)
- Monitoring Suite (633)
- Planning Learning Units Flipchart (758)
- Power Curriculum (672)
- Reading Assignments 6-12 Flipchart (726)
- Reading Assignments K-5 Flipchart (723)
- Reading Comprehension for ELA Teachers 3-5 (737)
- Reading Comprehension for ELA Teachers 6-12 (747)
- Reading Strategies for Assessments Flipchart (630)
- Scaffolding Grade Level Learning (752)
- Scaffolding with Technology (753)
- School Based Coaches Kit (225)
- Starting and Sustaining Exemplary Practices (525)
- Student Learning Map Wall Chart-Dry Erase (468)
- Summit Reader Books
- Supervising for Learning (766)
- The Amazing Book of Connections for Learning (503)



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- Toolbox Unit and Lesson Planning Tool Subscription (2220)
- Transforming Standards Flipchart (817)
- Unit and Lesson Planning Support Guide: Conferencing to Success(110)
- Unlocking the Secrets of the LEARNING-FOCUSED Strategies Model V.7 (823)
- Unlocking the Secrets of the LEARNING-FOCUSED Strategies Model V.7 Workshop Posters (537-02)
- Vocabulary Development in Language Arts 2-12 (843)
- Vocabulary Instruction (842)
- What Moves You Series
- Writing Assignments and Benchmark Assessments K-2 (391)
- Writing Assignments and Benchmark Assessments 3-2 (392)
- Writing Assignments and Benchmark Assessments 6-8 (691)
- Writing Assignments 9-12 (791)
- Writing Assignments Flipchart (690)

All materials are subject to shipping and handling charges.
There is a minimum shipping charge of \$10.00 per order.