



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Florentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 7, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Third Year Renewal of Three-Year Contract
Bid #09-073-DR, Non-Food Expendable Supplies – Food and Nutrition Services
Peninsular Paper Company

On December 16, 2008, official action (attached) was taken to award the above-referenced bid to Peninsular Paper Company. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 15, 2009. The second year of the agreement will expire on December 31, 2010.

Considering services have been satisfactory, L. B. Sierra, Bid Coordinator, Peninsular Paper Company, was contacted to verify his willingness to enter into the third year of the agreement. As such, L. B. Sierra has agreed in writing (attached), to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Peninsular Paper Company. The third year of the contract will cover the period of January 1, 2011 through December 31, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: December 1, 2010 09:58:00



District School Board of Pasco County

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BID RENEWAL REQUEST

BID #09-073-DR

BID TITLE: Non-Food Expendable Supplies – Food & Nutrition Services

X

Yes, I agree to renew Bid #09-073-DR under the same terms and conditions as the existing bid. The third year period shall be from **January 1, 2011 through December 31, 2011.**

No, I do not agree to renew Bid #09-073-DR

COMPANY NAME: Peninsular Paper Company

SIGNATURE: *L. B. Sierra*

TYPED NAME AND TITLE: L. B. Sierra, Bid Coordinator

TELEPHONE (WITH AREA CODE): 813-621-3091

FAX NUMBER (WITH AREA CODE): 813-623-1380

E-MAIL: penbid@peninsular.com

DATE: 11/8/10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

*Per the bid, there will be a \$.54 charge per case for items delivered directly to Pasco County Warehouse, and a \$1.61 charge per case for anything shipped on our trucks

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves, Buyer Assistant
 PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2219 (PHONE)
 (813) 794-2111 (FAX)



District School Board of Pasco County

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Department of Purchasing
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727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

October 5, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG KGR*

RE: Bid # 09-073-DR: Non-Food Expendable Supplies
Peninsular Paper Company
Additional Items

On December 16, 2008, official action was taken to award the above-referenced bid to Peninsular Paper Company on an all-or-nothing basis and renewed for the third year on December 15, 2009.

Under the terms and conditions of the bid, new products may be added to the bid. L. B. Sierra, Bid Coordinator, Peninsular Paper Company has submitted pricing for a three (3) new products. Food and Nutrition Services is requesting the addition of the three new items: Item # FS059: Oriental Container, 16 ounce Box, Item #16WHIPPAGODA at \$35.29 per box; FS082: Parfait Cup, 9 ounce, Item # Fabrikal NC90 at \$39.43 per case; and FS083: Lid for 9 ounce Cup, Item # Fabrikal KLKC 12 with no hole at \$40.66.

Prices for these items are competitive based on comparison to Pinellas and Hillsborough County School Board Bids, which was competitively bid at the same price. Estimated annual purchases are not anticipated to change the total bid award of \$1,305,549.85. Special Revenue Funds are used for these purchases. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

KDG/dsr

Attachments

District School Board
of Pasco County

OCT 05 2010

Board Approved



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Food and Nutrition Services

Richard P. Kurtz, Director

813/794-2440 Fax: 813/794-2118

727/774-2440 TDD: 813/794-2484

352/524-2440 rkurtz@pasco.k12.fl.us

MEMORANDUM

FNS-038-11

September 17, 2010

TO: Gail Fowler, Buyer

FROM: Richard P. Kurtz, Director *RP*
Food, Nutrition and Distribution Services

SUBJECT: PENINSULAR PAPER COMPANY BID ADDITIONS

The Peninsular Paper Company, Bid #09-073-DR was awarded on December 16, 2008 through December 31, 2010. Current language allows new items to be added to the bid by awarded vendors as they become available. Peninsular Paper has submitted pricing for three new products as listed below:

- FS059 Oriental Container 16 oz Box pail 16WHIPPAGODA 820414 \$25.95= \$35.29 (able to use the Hillsborough and Pinellas cost, white board prices have gone up a significant amount)
- FS082 Parfait Cup 9 oz Fabrical NC 90 \$39.43= \$39.43 (same)
- Comparable Item Dart 9C= \$42.98 and they do NOT offer a no hole/dome lid
- FS083 Lid for 9 oz Cup Fabrical DLKC 12 with no hole \$54.00= \$40.66 (able to use Hillsborough and Pinellas cost)

Adding these new items will allow us to better utilize our monies. Pricing on these products is at or below retail prices and found to be competitive.

Thank you for your assistance with this matter.

RPK/jch

District School Board
of Pasco County

OCT 05 2010

TAMPA

WINTER PARK



5101 E. HANNA
TAMPA, FLORIDA 33610

PAPER, PAPER BAGS AND TWINE, WOODENWARE,
GALVANIZED WARE AND PAPER SPECIALTIES

P. O. BOX 1197
TAMPA, FLORIDA 33601

TAMPA TELEPHONE: 813-621-3091
TOLL FREE TELEPHONE: 1-800-282-8094
FAX TELEPHONE: 813-623-1380

September 15th, 2010

District School Board of Pasco County
Department of Purchasing
20430 Gator Lane
Land O' Lakes, Fl 34638

Mr. Burgess,

Please see below for the list of items that we have been discussing for addition to the current contract between the District School Board of Pasco County and Peninsular Paper. The items and the District's purchase price are listed below:

*FS059 Oriental Container 16oz Box 16WHIPPagoda= \$35.29

*FS082 Parfait Cup 9oz Fabrikal NC90= \$39.43

- Comparable product- Dart 9C= \$42.98 and Dart does not offer a dome/no hole lid

*FS083 Lid for 9oz Cup Fabrikal DLKC 12/20 with no hole= \$40.66

The above prices would be valid for the duration of the existing bid/contract between the school district and Peninsular Paper.

Please let me know if there is anything else I can do to assist with the approval process.

We are looking forward to another great school year!

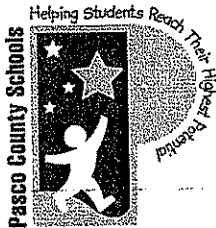
Best Regards,

L.B. Sierra
Bid Coordinator

District School Board
of Pasco County

OCT 05 2010

Board Approved



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

September 7, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-073-DR: Non-food Expendable Supplies
Peninsular Paper Company
Additional Items – Brown EcoTrays

On December 16, 2008, official action was taken to award the above-referenced bid to Peninsular Paper Company on an all-or-nothing basis and renewed for the third year on December 15, 2009.

Under the terms and conditions of the bid, new products may be added to the bid. L. B. Sierra, Bid Coordinator, Peninsular Paper Company has submitted pricing for large and medium Brown EcoTrays. These would be in addition to the small EcoTray previously awarded. Food and Nutrition Services is requesting the addition of these two new items: Item # 0598: Large Brown EcoTray, \$26.62 per case (500 per case) and Item #0525: Medium Brown EcoTray "boat", \$16.13 per case (500 per case).

Prices for these items are competitive based on comparison to Pinellas County School Board Bid, which was competitively bid at the same price. Estimated annual purchases are not anticipated to change the total bid award of \$1,305,549.85. Special Revenue Funds are used for these purchases. Should you wish to review the original tab sheet please contact Rick Kurtz, Director, Food and Nutrition Services.

KDG/dsr

Attachments

District School Board
of Pasco County

SEP 07 2010

Board Approved

WINTER PARK



5101 E. HANNA
TAMPA, FLORIDA 33610

PAPER, PAPER BAGS AND TWINE, WOODENWARE,
GALVANIZED WARE AND PAPER SPECIALTIES

P. O. BOX 1157
TAMPA, FLORIDA 33601

TAMPA TELEPHONE: 813-621-3091
TOLL FREE TELEPHONE: 1-800-282-8094
FAX TELEPHONE: 813-623-1380

August 11, 2010

Ms. Debra Reaves
c/o Pasco County School Board
20430 Gator Lane
Land O Lakes, Fl 34638

Ms. Reaves,

Here is your pricing for the two additional items we have
been discussing:

Item #0598- Large Brown EcoTray 500/cs: \$26.62
Item #0525- Medium Brown EcoTray "Boat" 500/cs: \$16.13

Please let me know if I can do anything else on our end.
We are looking forward to another year of business with
you, and please don't hesitate to call me if you have
any questions.

Best Regards,

L.B. Sierra
Peninsular Paper Company
Bid Coordinator

District School Board
of Pasco County

SEP 07 2010

Board Approved



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

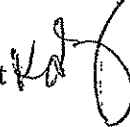
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Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

July 20, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-073-DR: Non-food expendable Supplies
Peninsular Paper Company
Additional Items

On December 16, 2008, official action was taken to award the above-referenced bid to Peninsular Paper Company on an all-or-nothing basis and renewed for the third year on December 15, 2009.

Under the terms and conditions of the bid, new products may be added to the bid. L. B. Sierra, Bid Coordinator, Peninsular Paper Company has submitted pricing for a larger parfait cup and lid. These would be in addition to the smaller parfait cup and dome lid previously awarded. Food and Nutrition Services is requesting the addition of the two new items: Item # KC12T: Fabrical Parfait Cups, 12 ounce, \$77 per case (1,000 per case) and Item #LKC12T: Fabrical Lid for 12 ounce cup, \$36.20 per case (1,000 per case).

Prices for these items are competitive based on comparison to Pinellas County School Board Bid, which was competitively bid at the same price. Estimated annual purchases are not anticipated to change the total bid award of \$1,305,549.85. Special Revenue Funds are used for these purchases. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

dsr

Attachments

District School Board
of Pasco County

JUL 20 2010

Board Approved

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: July 14, 2010 08:48:00

TAMPA

WINTER PARK

Peninsula Paper Company
 MILL AGENTS AND JOBBERS

5101 E. HANNA
 TAMPA, FLORIDA 33610

PAPER, PAPER BAGS AND TWINE, WOODENWARE,
 GALVANIZED WARE AND PAPER SPECIALTIES

P. O. BOX 1187
 TAMPA, FLORIDA 33601

TAMPA TELEPHONE: 813-621-3091
 TOLL FREE TELEPHONE: 1-800-282-8094
 FAX TELEPHONE: 813-623-1380

Mrs. Giunta,

*Here are some additional samples. I am sorry
 to hear about the other cups, that is not
 acceptable by any means.*

*I've enclosed a sample of the 12oz cup and
 flat lid that Pinellas is currently using*

*Cup = KC12T \$77.00/case (1,000 per case) 7¢
 Lid = LKC12T \$36.20/case (1,000 per case) 4¢*

*Please let me know if there is anything else
 I can do.*

Best Regards,

J. B. Giff

District School Board
 of Pasco County

JUL 20 2010

Board Approved



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

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Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111

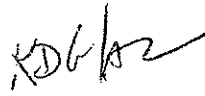
727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 15, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid #09-073-DR, Non-Food Expendable Supplies – Food and Nutrition Services
Peninsular Paper Company

On December 16, 2008, official action (attached) was taken to award the above-referenced bid to Peninsular Paper Company. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on December 31, 2009.

Considering services have been satisfactory, L. B. Sierra, Bid Coordinator, Peninsular Paper Company was contacted to verify his willingness to enter into the second year of the agreement with a price increase for three items: 1) FS-067: Fortune Sheet Pan Storage Bag, current price: \$17.04, new price: \$17.86, price increase of \$.82, 2) FS-072: Fortune Bun Pan Rack Cover, current price: \$14.95, new price: \$15.76, price increase of \$.81, and 3) FS-078: Fortune Breakfast Bag, current price: \$10.29, new price: \$10.77, price increase of \$.48. The bid document states that the vendor must, at six (6) month intervals, request in-place suppliers to either extend or lower costs. If costs are increased, the supplier must solicit bids from at least two (2) approved sources. Peninsular Paper has documented (attached) that they have solicited bids for these proposed cost increases, but have not received competitive responses.

As the overall dollar increase to the bid amount is minimal (\$684.50) we believe it is in the District's best interest to renew the bid for its second year, with all other terms and conditions remaining the same. Peninsular Paper has agreed in writing (attached) to do so. The anticipated bid expenditure will be \$1,305,549.85.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Peninsular Paper Company. The second year of the contract will cover the period of January 1, 2010 through December 31, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

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District School Board
of Pasco County

DEC 15 2009

Board Approved

FAX TO: 813/794-2221 OR 813/794-2111 FAX FROM: Peninsular Paper Co

10/14/2009 11:03

813-794-2713

PURCHASING

PAGE 01/01



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

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727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

*2nd
Request.
Thanks*

BID RENEWAL REQUEST

BID #09-073-DR

BID TITLE: Non-Food Expendable Supplies – Food & Nutrition Services

X

Yes, I agree to renew Bid #09-073-DR under the same terms and conditions as the existing bid. The second year period shall be from January 1, 2010 through December 31, 2010.

No, I do not agree to renew Bid #09-073-DR

COMPANY NAME: Peninsular Paper Company

SIGNATURE: *L.B. Sierra*

TYPED NAME AND TITLE: L. B. Sierra, Bid Coordinator

TELEPHONE (WITH AREA CODE): 813-621-3091

FAX NUMBER (WITH AREA CODE): 813-623-1380

E-MAIL: penbid@peninsular.com

DATE: Due by October 8, 2009

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

District Wide Accreditation - Southern Association of Colleges and Schools

District School Board
of Pasco County
DEC 15 2009
Board Approved

727-343 3632

TAMPA

WINTER PARK



**PAPER, PAPER BAGS AND TWINE, WOODENWARE,
GALVANIZED WARE AND PAPER SPECIALTIES**

5101 E. HANNA
TAMPA, FLORIDA 33610

P. O. BOX 1197
TAMPA, FLORIDA 33601

December 4, 2009

TAMPA TELEPHONE: 813-621-3091
TOLL FREE TELEPHONE: 1-800-282-8094
FAX TELEPHONE: 813-623-1380

Pasco County School Board
Mrs. Debbie Reeves
Re: Bid Renewal
7227 Land O Lakes Blvd.
Land O Lakes, Fl 34639

To Whom It May Concern:

Due to unforeseen price increases, we would like to offer the following price structure for the coming year, while keeping in accordance with the original bid we were awarded. The following items have had a price change, and will be affected as follows:

FS-067

Item D2135- Cost \$17.32
Pasco Cost: \$17.86

FS-072

Item RC 5280- Cost \$15.22
Pasco Cost: \$15.76

FS-078

Item 110npm- Cost \$10.23
Pasco Cost: \$10.77

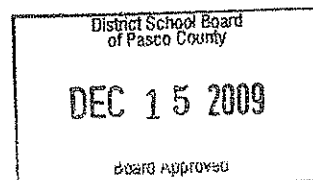
I have contacted Interplast, Bagcraft, and Atlantis in regards to pricing for similar/replacement items. Unfortunately, I have not had a single response from any of the manufacturers listed above.

Please let me know if thee is anything I can do to help with the renewal of the original bid. Peninsular Paper looks forward to another great year with the Pasco County School Board.

Best Regards,

A handwritten signature in black ink, appearing to read 'L.B. Sierra'.

L.B. Sierra
Bid Coordinator
(813) 621-3091



District School Board of Pasco County Bid Recommendation

Bid Title	Non-Food Expendables	Number of Vendors Notified	57
Bid Number	09-073-DR	Number of Bids Distributed	8
Date Solicited	11/10/2008	Number of Vendors Bidding	5
Date Opened	12/03/2008	Number of Formal "No Bid" Responses	0
Date Board Presentation	12/16/2008	Funding Source	Special Revenue
Total Savings	\$425,803.19	Grand Total Revenue of Bid	\$1,304,865.35 Estimated

Recommendation: Recommend acceptance of bid from Peninsular Paper Company as noted on attached tabulation sheet as lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: This bid is for Non-Food Expendable Supplies for use throughout the District. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract will cover the period of January 1, 2009 through December 31, 2009.

Notations and Exceptions:

Recommend acceptance of bid from Peninsular Paper Company as the "lowest and best" responsive and responsible bid meeting written specifications. Prices must remain firm and fixed for six-month intervals. Cost shall remain firm through June 30, 2009. The contractor may re-solicit costs from manufacturers every six (6) months. New pricing, firm or existing prices, must be held for six month intervals, (i.e., to be firm through December 31, June 30, etc.)

Savings were determined by averaging all prices and deducting awarded bid.

Recommend rejection of Dade Paper Company for failure to supply samples for alternate bids as required in bid documents.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

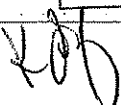
Bids Evaluated By: Rick Kurtz, Supervisor for Food and Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

Date/Time:

District School Board
of Pasco County
DEC 15 2008
Board Approved



DEC 16 2008
Board Approved