



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 7, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Third-Year Renewal of Three-Year Contract
Bid 09-079-AZ, Symantec Licenses

On January 19, 2010, official action (attached) was taken to award the above-referenced bid to SHI. The bid covers anti-virus software to be used on computers throughout the District, and is renewable annually at the mutual agreement of the parties. The third-year term will be February 7, 2011 – February 6, 2012.

SHI has agreed in writing (attached) to renew the bid under existing terms and conditions, and pricing. We are asking for permission to renew the bid for its next term, and to issue purchase order 10005480 in the amount of \$65,584.68 to SHI. Capital funds are being used for this expenditure.

If you have any questions or concerns, please feel free to contact Mr. Ed Mutell, Supervisor of Information Services, or me at your earliest convenience.

KDG/az
Attachments



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL 09-079-AZ SYMANTEC LICENSE RENEWAL

Yes, I agree to renew the above-referenced bid for its third term, under existing terms and conditions and per quote 4124716 dated November 16, 2010. The term of this bid is February 7, 2011 – February 6, 2012.

No, I do not agree to renew the above-referenced bid.

COMPANY NAME: SHI

SIGNATURE: Lorraine Kennedy DATE: 11.22.10

PRINTED NAME/TITLE: LORRAINE KENNEDY E-MAIL: lorraine_kennedy@shi.com
SR. ACCOUNT EXECUTIVE

TELEPHONE W/AREA CODE: 561-883-2344 FAX W/AREA CODE: 561-883-2343
732-868-6055 - PO's

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, **must** be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

PLEASE RETURN TO:
DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: ARLENE ZIMNEY, CPPB, C.P.M., BUYER
PURCHASING DEPARTMENT
20430 GATOR LANE, LAND O' LAKES, FL 34638
(813) 794-2504 (PHONE)
(813) 794-2111 (FAX)
azimney@pasco.k12.fl.us

Reg # 9420 - 10065

From: <lorraine_kennedy@shi.com>
Subject: **SHI Quote 4124716, SYMANTEC RENEWAL 2010**
Date: November 17, 2010 10:45:20 AM EST
To: <emutell@pasco.k12.fl.us>



Pricing Proposal
Quotation #: 4124716
Created On: Nov-16-2010
Valid Until: Nov-30-2010

PASCO COUNTY SCHOOL DISTRICT

Account Executive

ED MUTELL
Phone: (813) 794-2912
Fax:
Email: emutell@pasco.k12.fl.us

Lorraine Kennedy
33 Knightsbridge Road
Piscataway, NJ 08854
Phone: 561-883-2344
Fax: 732-868-6055
Email: lorraine_kennedy@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Symantec AntiVirus for Macintosh - (v. 10) - Basic Maintenance (renewal) (1 year) - 1 node - EDU - Symantec Buying Programs : Academic - level H (2500+) - Mac Symantec Express - Academic - Band H - Part#: 14002511	12933	\$3.96	\$51,214.68
2 Symantec Endpoint Protection - (v. 11) - Basic Maintenance (renewal) (1 year) - 1 user - EDU - Symantec Buying Programs : Academic - level H (2500+) - Win Symantec Express - Academic - Band H - Part#: 14042796	3000	\$4.79	\$14,370.00
		Shipping	\$0.00
		Total	\$65,584.68

Additional Comments

Thanks Ed!

ORANGE COUNTY BID 07-08-10
FL SYMANTEC ACS Contract #252-030-09-ACS.

To process your order, you can e-mail your request to floridateam@shi.com. You can also fax it to 732-868-6055. Please include a contact e-mail address on all orders, as this is required by most vendors. Thanks!

*Are you interested in increasing employee productivity, conserving network bandwidth and protecting against today's complex web-based security threats, such as malicious code and keyloggers? If so, please call us to discuss how the Websense web and email filtering product offerings can help. Or, download a free trial version today at www.websense.com/shi.

SHI Fed ID# 22-3009648
SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of academically priced software, services, and hardware from a myriad of manufacturers ... including Microsoft, Symantec/Veritas, Adobe, Trend Micro, Corel, McAfee, Novell, HP, CA, Inspiration, Riverdeep, Kingston and more.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 19, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

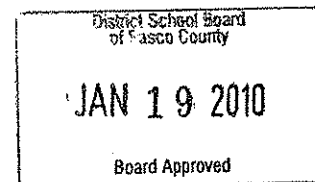
SUBJECT: Second-Year Renewal of Three-Year Contract
Bid 09-079-AZ, Symantec Licenses

On January 20, 2009, official action (attached) was taken to award the above-referenced bid to SHI. The bid covers anti-virus software to be used on computers throughout the District, and is renewable annually at the mutual agreement of the parties. The second-year term will be February 7, 2010 – February 6, 2011.

SHI has agreed in writing (attached) to renew the bid under existing terms and conditions, and at a 1.3% cost reduction to the District. We are asking for permission to renew the bid for its next term, and to issue purchase order #6577 in the amount of \$65,584.68 to SHI. Capital funds are being used for this expenditure.

If you have any questions or concerns, please feel free to contact Mr. Ed Mutell, Supervisor of Information Services, or me at your earliest convenience.

KDG/az
Attachments



District School Board of Pasco County Bid Recommendation

Bid Title	Symantec License Renewal	Number of Vendors Notified	228
Bid Number	09-079-AZ	Number of Bids Distributed	26
Date Solicited	November 12, 2008	Number of Vendors Bidding	9
Date Opened	December 17, 2008	Number of Formal "No Bid" Responses	0
Date Board Presentation	January 20, 2009	Funding Source	Capital
Total Savings	\$38,942.55	Grand Total of Bid	\$ 66,471.33

Recommendation:

Recommend acceptance of bid from SHI International, Corp. (Software House International), as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible "all-or-none" bid meeting written specifications for all licenses indicated.

Term of Contract:

The intent of this bid is to establish pricing for one (1) year license renewal for Symantec, Anti-virus software, release 10/11 to be used throughout the District. The District requested pricing for both the Basic Option and the Essential (Enhanced) Option. Information Services has decided that the Basic Option is the best choice for the District at this time. This is a three-year bid renewable annually based upon mutual agreement of the parties. The first year of this contract is effective from February 7, 2009 through February 6, 2010.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received on a timely basis as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by taking the difference between the highest bid and lowest bids for the Basic Option.

Bids Evaluated By:

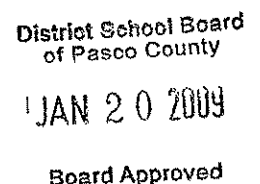
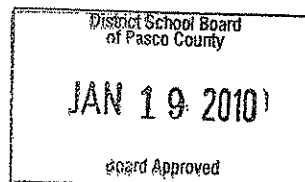
Amy Flack, Buyer Assistant, Purchasing Department

Bid Prepared By:

Arlene Zimney, CPPB, C.P.M., Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent *Kat*



Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 17, 2008 @ 2:30P.M.		ACS Enterprise Solutions, Inc	Communications Professionals, Inc	J.H. Databerry, Inc
BID TITLE: Symantec License Renewal		2901 Third Street South	15565 Northland Dr, Suite 304W	370 West Camino Gardens
BID # 09-079-AZ		Waite Park, MN 56387	Southfield, MI 48075	Boca Raton, Florida 33432
Board Meeting January 20, 2009		TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
QTY	DESCRIPTION			
	1 Year Basic Option:			
	SKU 14002511 Symc Antivirus For Macintosh 10.0 Node			
12,933	Renewal Basic - 12 Months ACAD Band H			
	SKU 14042796 Symc Endpoint Protection 11.0 Renewal Basic-			
3,000	12 Months ACAD Band H			
	TOTAL ALL-OR-NONE:	\$71,559.00	\$73,622.52	\$105,413.88
	1 Year Essential Option:			
	SKU 14002496 Symc Antivirus For Macintosh 10.0 Node			
12,933	Renewal Essential - 12 Months ACAD Band H			
	SKU 14042781 Symc Endpoint Protection 11.0 Renewal			
3,000	Essential- 12 Months ACAD Band H			
	TOTAL ALL-OR-NONE:	\$80,286.12	\$82,635.00	\$118,118.95
	Additional licenses for purchase:			
	(not used in evaluation of award)			
1	SKU 14002511	\$4.30	\$4.44	\$6.36
1	SKU 14042796	\$5.23	\$5.40	\$7.72
1	SKU 14002496	\$4.84	\$5.00	\$7.15
1	SKU 14042781	\$5.80	\$5.59	\$8.57
1	SKU 12706799 Symc Endpoint Protection Home Use 11.0 STD			
1	LIC GOV Band H	\$2.93	\$3.02	\$4.32

District School Board
of Pasco County
JAN 19 2010
Board Approved

District School Board
of Pasco County
JAN 20 2009
Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 17, 2008 @ 2:30P.M.		E-Techboy, LLC	Hyperride Technologies, Inc.	Insight Public Sector
BID TITLE: Symantec License Renewal		83 Soundview Ave Shelton, CT 06484	3746 NW 124th Avenue Coral Springs, FL 33065	2701 Rocky Point Drive #300 Tampa, FL 33607
BID # 09-079-AZ				
Board Meeting January 20, 2009				
QTY	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
	1 Year Basic Option:			
	SKU 14002511 Symc Antivirus For Macintosh 10.0 Node			
12,933	Renewal Basic - 12 Months ACAD Band H			
	SKU 14042796 Symc Endpoint Protection 11.0 Renewal Basic-			
3,000	12 Months ACAD Band H	\$67,805.97	\$86,829.25	\$68,821.95
	TOTAL ALL-OR-NONE:			
	1 Year Essential Option:			
	SKU 14002496 Symc Antivirus For Macintosh 10.0 Node			
12,933	Renewal Essential - 12 Months ACAD Band H			
	SKU 14042781 Symc Endpoint Protection 11.0 Renewal			
3,000	Essential- 12 Months ACAD Band H	\$76,021.80	\$97,434.03	\$77,296.44
	TOTAL ALL-OR-NONE:			
	Additional licenses for purchase: (not used in evaluation of award)			
1	SKU 14002511	\$4.09	\$5.25	\$4.17
1	SKU 14042796	\$4.97	\$6.28	\$5.07
1	SKU 14002496	\$4.60	\$5.91	\$4.70
1	SKU 14042781	\$5.51	\$7.00	\$5.62
1	SKU 12706799 Symc Endpoint Protection Home Use 11.0 STD			
1	LIC GOV Band H	\$2.78	\$3.57	\$2.84

District School Board
of Pasco County
JAN 19 2010
Board Approved

District School Board
of Pasco County
JAN 20 2009
Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 17, 2008 @ 2:30P.M.		OM Office Supply Inc.	SHI International, Corp.	Zones Inc.
BID TITLE: Symantec License Renewal		5007 Carlisle Pike, Suite 101 Mechanicsburg, PA 17050	33 Knightsbridge Road Piscataway, NJ 08854	1102 15th Street, SW, Suite-102 Auburn, WA 98001
BID # 09-079-AZ				
Board Meeting January 20, 2009				
QTY	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
	1 Year Basic Option:			
	SKU 14002511 Ssync-Antivirus For Macintosh 10.0 Node			
12,933	Renewal Basic - 12 Months ACAD Band H			
	SKU 14042796 Ssync Endpoint Protection 11.0 Renewal Basic-			
3,000	12 Months ACAD Band H			
	TOTAL ALL-OR-NONE:	\$70,156.59	\$66,471.35	\$66,630.66
	1 Year Essential Option:			
	SKU 14002496 Ssync Antivirus For Macintosh 10.0 Node			
12,933	Renewal Essential - 12 Months ACAD Band H			
	SKU 14042781 Ssync Endpoint Protection 11.0 Renewal			
3,000	Essential- 12 Months ACAD Band H			
	TOTAL ALL-OR-NONE:	\$78,661.08	\$74,527.83	\$74,717.16
	Additional licenses for purchase: (not used in evaluation of award)			
1	SKU 14002511	\$4.23	\$10.50	\$4.02
1	SKU 14042796	\$5.15	\$11.03	\$4.88
1	SKU 14002496	\$4.76	\$11.34	\$4.52
1	SKU 14042781	\$5.70	\$11.90	\$5.42
1	SKU 12706799 Ssync Endpoint Protection Home Use 11.0 STD			
1	LIC GOV Band H	\$2.88	\$2.94	\$2.80

District School Board
of Pasco County
JAN 19 2010
Board Approved

District School Board
of Pasco County
JAN 20 2009
Board Approved

**DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111**

PURCHASE ORDER NUMBER
10005480

PAGE 1 OF 1

INVOICE IN TRIPLICATE
INCLUDING THIS PURCHASE ORDER NUMBER TO:
District School Board of Pasco County
Accounts Payable
7227 Land O Lakes Blvd
Land O Lakes FL 34638
Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.

Reasonable cost changes may be permitted, provided they are not on a blanket purchase order, bid, quote or contracted item, but must not exceed 5% of the total order without prior approval in writing from the Purchasing Department. We reserve the right to retain any and all shipped merchandise and to deny payment for any charges that are contrary to an awarded contract of this or another governmental agency, or that are beyond the aforementioned 5%.

VENDOR
SHI INTERNATIONAL CORP
33 KNIGHTSBRIDGE ROAD
PISCATAWAY NJ 08854

SHIP TO F.O.B. DESTINATION
Information Services
20430 Gator Lane
Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
11/22/10	Ed Mutell	20843	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	#14002511 Symantec Antivirus for Mac		12,933	EACH	3.9600	51,214.68
002	#14042796 Symantec Endpoint Protection		3,000	EACH	4.7900	14,370.00
	* * * ITEM TOTAL * * *					65,584.68
	* * * NOTES * * *					
	Fax# 732-868-6055 Lorraine Kennedy 561-883-2344 Quote #4124716 Bid #09-079-AZ, 3rd year term Board Approved 12/7/10 Term 2/7/11-2/6/12 District Wide					
	PASCO SCHOOL BOARD USE ONLY					
	371.9420.8410.0692.7400.0000					65,584.68
	* * ACCT TOTAL * *					65,584.68
	REQ NBR: 9420 10065 VNDR NBR: V0000040624					

INFORMATION ON REVERSE
1 - VENDOR COPY

Kendra Brodman
PURCHASING AGENT/S/

Reg # 9420 - 10065

From: <lorraine_kennedy@shi.com>
Subject: **SHI Quote 4124716, SYMANTEC RENEWAL 2010**
Date: November 17, 2010 10:45:20 AM EST
To: <emutell@pasco.k12.fl.us>



Pricing Proposal
Quotation #: 4124716
Created On: Nov-16-2010
Valid Until: Nov-30-2010

PASCO COUNTY SCHOOL DISTRICT

Account Executive

ED MUTELL
Phone: (813) 794-2912
Fax:
Email: emutell@pasco.k12.fl.us

Lorraine Kennedy
33 Knightsbridge Road
Piscataway, NJ 08854
Phone: 561-883-2344
Fax: 732-868-6055
Email: lorraine_kennedy@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Symantec AntiVirus for Macintosh - (v. 10) - Basic Maintenance (renewal) (1 year) - 1 node - EDU - Symantec Buying Programs : Academic - level H (2500+) - Mac Symantec Express - Academic - Band H - Part#: 14002511	12933	\$3.96	\$51,214.68
2 Symantec Endpoint Protection - (v. 11) - Basic Maintenance (renewal) (1 year) - 1 user - EDU - Symantec Buying Programs : Academic - level H (2500+) - Win Symantec Express - Academic - Band H - Part#: 14042796	3000	\$4.79	\$14,370.00
		Shipping	\$0.00
		Total	\$65,584.68

Additional Comments

Thanks Ed!

ORANGE COUNTY BID 07-08-10
FL SYMANTEC ACS Contract #252-030-09-ACS.

To process your order, you can e-mail your request to floridateam@shi.com. You can also fax it to 732-868-6055. Please include a contact e-mail address on all orders, as this is required by most vendors. Thanks!

*Are you interested in increasing employee productivity, conserving network bandwidth and protecting against today's complex web-based security threats, such as malicious code and keyloggers? If so, please call us to discuss how the Websense web and email filtering product offerings can help. Or, download a free trial version today at www.websense.com/shi.

SHI Fed ID# 22-3009648

SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of academically priced software, services, and hardware from a myriad of manufacturers ... including Microsoft, Symantec/Veritas, Adobe, Trend Micro, Corel, McAfee, Novell, HP, CA, Inspiration, Riverdeep, Kingston and more.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.