



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 21, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 10-071-DR: USDA Commodity Sandwich Processing
Food and Nutrition Services
Additional Sandwich Products
Café Favorites

On March 16, 2010, official action was taken to award the above-referenced bid to Café Favorites and renewed on November 16, 2010 for term dates of July 1, 2011 through June 30, 2012.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Café Favorites has submitted pricing for eight (8) new products using USDA B119 Cheese, Sliced; B049 Cheese, Barrels; B035 and B077 Cheese Mozzarella; and A534 Turkey, Bulk: (1) Cheesy Toastwich, Bulk, (2) Cheesy Toastwich, IW, (3) Cheesy Toastwich, Pepperoni, Bulk, (4) Cheesy Toastwich, Pepperoni, IW, (5) Cheesy Toastwich, Sausage Bulk, (6) Cheesy Toastwich, Sausage IW, (7) Chico Cuban Sandwich, and (8) Chico Cuban Sandwich. Attached you will find the fee for service price information for the sandwich products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

In addition, Café Favorite has submitted case package changes on two products as indicated in the attached memo. Portion prices for these items will remain the same.

Estimated annual purchases are not anticipated to change the total bid award of \$200,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests this product be added to our USDA Commodity Sandwich Processing bid for the remainder of the 2010-2011 school year and the 2011-2012 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Food and Nutrition Services
Julie Hedine, Supervisor
813/794-2435 Fax: 813/794-2118
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352/524-2435 jhedine@pasco.k12.fl.us

MEMORANDUM
FNS-051-11

December 6, 2010

TO: Gail Fowler, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services *JH*
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

SUBJECT: **USDA Commodity Sandwich Processing Bid Addition and Update**

The USDA Commodity Sandwich Processing Bid #10-071-DR was awarded to Café Favorites on March 16, 2010. Current bid language allows new items utilizing USDA commodities to be added to the bid by awarded vendors as they become available. Café Favorites has submitted pricing for new products using USDA B119 Cheese, Sliced; B049 Cheese, Barrels; B035 and B077 Cheese, Mozzarella; and A534 Turkey, Bulk.

Attached you will find the fee for service and net off invoice price information for the sandwich products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

In addition, Café Favorites has submitted case pack changes on two products as indicated in the attached memo. Portion prices for these items will remain the same.

Estimated annual purchases are not anticipated to change the total bid award of \$200,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Sandwich Processing bid.

Thank you for your assistance with this matter.

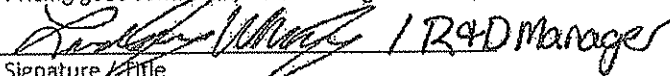
cc: Kendra Goodman, Purchasing Agent, Purchasing

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Sandwich Processing Bid # 10-071-DR

Item No.	Description	Required Information	Required information to be completed by awarded bidder.
	Cheesy Toastwich, Bulk: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce, IQF, bulk. 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	01120
		Commercial Code #	01120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75 lbs
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$31.20
		Net (NOI) Price / Case	\$31.20
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$55.30
		Net (NOI) Price / Portion	\$0.2600
		Total Price / Portion (Includes DF \$ Value)	\$0.4608
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4713
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$56.56
	Cheesy Toastwich, IW: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce, IQF, individually wrapped in ovenable wrap. 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	02120
		Commercial Code #	02120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$33.00
		Net (NOI) Price / Case	\$33.00
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$57.10
		Net (NOI) Price / Portion	\$0.2750
		Total Price / Portion (Includes DF \$ Value)	\$0.4758
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4863
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$58.36

Pricing good January 1, 2011 through June 30, 2011.

 / R&D Manager

Signature Title

Café Favorites

12/1/2010

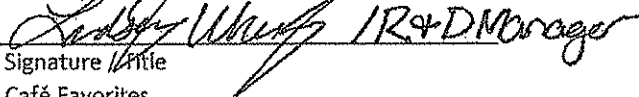
Date

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Sandwich Processing Bid # 10-071-DR

Item No.	Description	Required Information	Required Information to be completed by awarded bidder
	Cheesy Toastwich, Pepperoni, Bulk: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with pepperoni, IQF, bulk. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	03120
		Commercial Code #	03120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25 lbs
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$32.40
		Net (NOI) Price / Case	\$32.40
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$66.50
		Net (NOI) Price / Portion	\$0.2700
		Total Price / Portion (Includes DF \$ Value)	\$0.4708
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4813
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.76	
	Cheesy Toastwich, Pepperoni, IW Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with pepperoni, IQF, individually wrapped in ovenable wrap. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	04120
		Commercial Code #	04120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$34.20
		Net (NOI) Price / Case	\$34.20
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$58.30
		Net (NOI) Price / Portion	\$0.2850
		Total Price / Portion (Includes DF \$ Value)	\$0.4858
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4963
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$59.56	

Pricing good January 1, 2011 through June 30, 2011.

Signature  IR&D Manager
Café Favorites

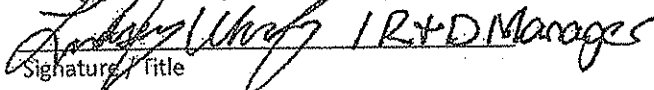
Date 12/1/2010

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Sandwich Processing Bid # 10-071-DR

Item No.	Description	Required Information	Required Information to be completed by awarded bidder
	Cheesy Toastwich, Sausage Bulk: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with sausage IQF, bulk. 3.5 oz serving to equal 2 meal/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	05120
		Commercial Code #	05120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25 lbs
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$32.40
		Net (NOI) Price / Case	\$32.40
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.50
		Net (NOI) Price / Portion	\$0.2700
		Total Price / Portion (Includes DF \$ Value)	\$0.4708
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4813
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.76
	Cheesy Toastwich, Sausage IW Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with sausage IQF, individually wrapped in ovenable wrap. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings. 3.3 oz serving to equal 2 meat/meat	Brand	Café Favorites
		Commodity Code #	06120
		Commercial Code #	06120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25 lbs
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$34.20
		Net (NOI) Price / Case	\$34.20
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$58.30
		Net (NOI) Price / Portion	\$0.2850
		Total Price / Portion (Includes DF \$ Value)	\$0.4858
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4963
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$59.56

Pricing good January 1, 2011 through June 30, 2011.


Signature / Title
Café Favorites

Date 12/1/2010

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Sandwich Processing Bid # 10-071-DR

Item No.	Description	Required Information	Required information to be completed by awarded bidder
Using Cheese Only			
	Chico Cuban Sandwich: Turkey breast, turkey ham, salami, reduced fat american cheese, pickles, on a Cuban roll, individually wrapped in ovenable wrap. 5.8 ounce portion to equal 2 meat/meat alternate and 2 bread servings.	Brand	Café Favorites
		Commodity Code #	83172
		Commercial Code #	83172
		Portion Size	5.8 oz
		Portions / Case	72
		Case Size	26.1 lbs
		Cheese: Pounds DF / Case	2.25
	USDA Commodities Used: B119 American Cheese	Fee for Service / Case	\$52.96
		Net (NOI) Price / Case	\$52.96
		Cheese: DF \$ Value / Case	\$3.61
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.57
		Net (NOI) Price / Portion	\$0.7356
		Total Price / Portion (Includes DF \$ Value)	\$0.7857
		Distribution Cost / Portion	\$0.0175
Total Delivered Price / Portion		\$0.8032	
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.83	
Using Cheese and Turkey			
	Chico Cuban Sandwich: Turkey breast, turkey ham, salami, reduced fat american cheese, pickles, on a Cuban roll, individually wrapped in ovenable wrap. 5.8 ounce portion to equal 2 meat/meat alternate and 2 bread servings.	Brand	Café Favorites
		Commodity Code #	83172
		Commercial Code #	83172
		Portion Size	5.8 oz
		Portions / Case	72
		Case Size	26.1 lbs
		Cheese: Pounds DF / Case	2.25
	USDA Commodities Used: B119 American Cheese and A534 Turkey, Bulk	Turkey: Pounds DF / Case	5.64
		Fee for Service / Case	\$48.96
		Net (NOI) Price / Case	\$48.96
		Cheese: DF \$ Value / Case	\$3.61
		Turkey: DF \$ Value / Case	\$4.00
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.57
		Net (NOI) Price / Portion	\$0.6800
Total Price / Portion (Includes DF \$ Value)		\$0.7857	
Distribution Cost / Portion		\$0.0175	
	Total Delivered Price / Portion	\$0.8032	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.83

Pricing good January 1, 2011 through June 30, 2011.

Rachel Wang / R&D Manager
Signature Title
Café Favorites

12/1/2010
Date



CAFÉ FAVORITES

3025 Whitten Road
Lakeland, FL 33811
Tel: (863) 937-8829
Fax: (863) 937-8831

December 6, 2010

The case count for Oven Roasted Turkey Breast Panini: 63260 and Virginia Ham & Provolone Panini: 63460 have changed from a 60 count to a 45 count. Portion price for these items will remain the same through June 30, 2011.

Name: Virginia Ham & Provolone Panini
Product Code: 63460
Portion Size: 7.9 oz
Portions/Case: 45
Case Size: 22.22 lbs
B119
Cheese: Pounds DF/Case: 3.23 lbs
Fee For Service/Case: \$64.07
NOI Price/Case: \$64.07
NOI Price/Portion: \$1.4238
Commercial Price/Case: \$69.65
Total Price/Portion (Includes DF \$ Value): \$1.5477

Name: Oven Roasted Turkey Breast & Cheddar Panini
Product Code: 63260
Portion Size: 8.4 oz
Portions/Case: 45
Case Size: 23.63 pounds
B119
Cheese: Pounds DF/Case: 4.12 lbs
Fee For Service/Case: \$63.05
NOI Price/Case: \$63.05
NOI Price/Portion: \$1.4010
Commercial Price/Case: \$69.62/case
Total Price/Portion (Includes DF \$ Value): \$1.5472

Name: Oven Roasted Turkey Breast & Cheddar Panini
Product Code: 63260
Portion Size: 8.4 oz
Portions/Case: 45
Case Size: 23.63 pounds
B119 & A534
Cheese Pounds DF/Case: 4.12 lbs
Turkey Pounds DF/Case: 7.23
Fee For Service/Case: \$57.50
NOT Price/Case: \$57.50
NOT Price/Portion: \$1.2777
Commercial Price/Case: \$67.92
Total Price/Portion (Includes DF \$ Value): \$1.5093