

District School Board of Pasco County Bid Recommendation

Bid Title	Secondary Musical Instruments PART II "As-needed"		Number of Vendors Notified	126
Bid Number	12-013-SB		Number of Bids Distributed	45
Date Solicited	March 9, 2011		Number of Vendors Bidding	13
Date Opened	April 11, 2011		Number of Vendors Not Bidding	0
Date Board Presentation	July 5, 2011		Funding Source	Capital and General Funds
Total Savings	Estimated \$600		Grand Total of Bid	Estimated \$20,000

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheets as lowest and best, responsive, responsible bids meeting written specifications.

Term of Contract:

This bid is to establish a firm fixed price for the purchase of musical instruments on an "as-needed" basis for various secondary schools throughout Pasco County. All prices will remain firm and in effect beginning on July 5, 2011 through May 17, 2012.

Notations and Exceptions:

Estimated total cost was based upon last year's historical usage.

Where asterisks (***) are noted on the attached tabulation sheet, vendors failed to bid the brand products as specified on the District's qualified products list and were disqualified as outlined in the bid documents. The bid documents state that alternates were permitted only where an "or equal" line was provided.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Recommend rejection of bids from Brook Mays Music, Interstate Music, Midwest Musical Imports as they failed to submit page 31 of the bid document as outlined in the specifications. Recommend rejection of bids from National Education Music Company, Sam Ash Quickship Corp and Soundtree as they failed to submit the CD with the workable spreadsheet as outlined in the specifications. Recommend rejection of bid from Sweetwater Music Education Technology as they failed to submit the CD with a workable spreadsheet along with page 31 of the bid document as outlined in the specifications.

MU-09 English Horn - Recommend rejection of alternate bid of Howarth S5 from Washington Music as they did not send the requested sample which deviates from the bid specifications. Recommend acceptance of as specified bid from Washington Music for the Loree English Horn as lowest and best responsive, responsible bid meeting written specifications.

MU-94 Electric Guitar Amplifier-The specified product Fender FM65R Electric Guitar Amplifier has been discontinued by the manufacturer. Recommend acceptance of alternate bid from Washington Music for Peavy VYPER 75 as lowest and best responsive, responsible bid meeting written specifications.

MU-96 Bass Guitar Amplifier The specified product Fender Bassman Rumble 60 Electric Guitar Amplifier has been discontinued by the manufacturer. Recommend acceptance of alternate bid from Washington Music for Peavy Max 115 as lowest and best responsive, responsible bid meeting written specifications.

MU-96 Bass Guitar Amplifier Recommend rejection of alternate bid of Korg M388 from Washington Music as the Keyboard did not include the stand. Recommend acceptance of as specified bid from Washington Music for the Roland Keyboard as lowest and best responsive, responsible bid meeting written specifications.

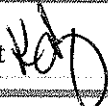
Bids Evaluated By:

Rebecca Musselman, Supervisor, Curriculum and Instructional Services Department

Bids Prepared By:

Stephanie Bunford, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent 

District School Board of Pasco County

DATE OF OPENING:			Brook Mays Music	Interstate Music	
April 11, 2011 @ 2:30 P.M.			8605 Carpenter Frwy	13819 W National Ave	
BID TITLE:			Dallas, TX 75247	New Berlin, WI 53151	
Musical Instruments - Secondary					
BID:					
12-013-SB	**Incorrect extension on total-all-or-none price				
Item	Description	Manufacturer		Delivery as indicated is the most accurate info at time of bid. If devliery should alter, which is beyond our contraol, at the time we receive P.O.,	
MU-01 THROUGH MU-59 WILL BE AWARDED INDIVIDUALLY					
MU-09	English Horn: To be wood, with case, bocal and reed case	Loree LOEH	\$7,500.00	NB	
	English Horn: To be wood, with case, bocal and reed case	Or Equal Mfg :	\$6,900.00 Howarth S20+C20	\$4,673.00	Fox Model 555
MU-91	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Ludwig LE-102	NB	\$252.00	
	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Or Equal Mfg :	NB	NB	
MU-94 Discontinued	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Fender FM65R	NB	NB	
	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Or Equal Mfg :	NB	NB	
MU-96 Discontinued	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Fender Bassman Rumble60	NB	NB Discontinued	
	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Or Equal Mfg.:	NB	\$230.00	Fender Rumble 75
MU-100	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function. 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible. With stand.	Roland Phantom G8 w/ KS-G8 stand	\$2,945.00	NB	
	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible.	Or Equal Mfg :	NB	NB	

District School Board of Pasco County

DATE OF OPENING:			Midwest Musical Imports	Music Man
April 11, 2011 @ 2:30 P.M.			2021 E Hennepin Avenue, Suite 374	PO Box 8335
BID TITLE:			Minneapolis, MN 55413	2309 N. Dixie Hwy
Musical Instruments - Secondary				West Palm Beach, FL 334
BID:				
12-013-SB	**Incorrect extension on total-all-or-none price			
Item	Description	Manufacturer	Prices bid at the quantities requested. Orders placed in significantly smaller quantities are subject to price increases. High quantities may qualify for further discount.	
MU-01 THROUGH MU-59 WILL BE AWARDED INDIVIDUALLY				
MU-09	English Horn: To be wood, with case, bocal and reed case	Loree LOEH	\$8,900.00	NB
	English Horn: To be wood, with case, bocal and reed case	Or Equal Mfg :	\$7,000.00	NB
MU-91	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Ludwig LE-102	\$245.00	NB
	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Or Equal Mfg :	NB	NB
MU-94 Discontinued	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Fender FM65R	NB	NB
	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Or Equal Mfg :	NB	NB
MU-96 Discontinued	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Fender Bassman Rumble60	NB	NB
	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Or Equal Mfg.:	NB	NB
MU-100	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function. 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible. With stand.	Roland Phantom G8 w/ KS-G8 stand	NB	NB
	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible.	Or Equal Mfg :	NB	NB

District School Board of Pasco County

DATE OF OPENING:			National Education Music Company	Peripole Bergerault, Inc.	
April 11, 2011 @ 2:30 P.M.			1181 US Hwy 22	1270 Wilbur St. SE	
BID TITLE:			Mountainside, NJ 07092	Salem, DR 97302	
Musical Instruments - Secondary					
BID:					
12-013-SB	**Incorrect extension on total-all-or-none price				
Item	Description	Manufacturer			
MU-01 THROUGH MU-59 WILL BE AWARDED INDIVIDUALLY					
MU-09	English Horn: To be wood, with case, bocal and reed case	Loree LOEH	NB		NB
	English Horn: To be wood, with case, bocal and reed case	Or Equal Mfg :	\$6,084.00	Fox 500	NB
MU-91	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Ludwig LE-102	NB		\$219.95 Alt Bid Peripole PB4562
	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Or Equal Mfg :	NB		\$219.95 Alt Bid Peripole PB4562
MU-94 Discontinued	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Fender FM65R	NB		NB
	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Or Equal Mfg :	NB		NB
MU-96 Discontinued	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Fender Bassman Rumble60	NB		NB
	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Or Equal Mfg.:	NB		NB
MU-100	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function. 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible. With stand.	Roland Phantom G8 w/ KS-G8 stand	NB		NB
	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible.	Or Equal Mfg :	NB		NB

District School Board of Pasco County

DATE OF OPENING:			Sam Ash Quickship Corp	Sound Tree	
April 11, 2011 @ 2:30 P.M.			7726 Cheri Court	316 S. Service Road	
BID TITLE:			Tampa, FL 33634	Melville, NY 11747	
Musical Instruments - Secondary					
BID:					
12-013-SB	**Incorrect extension on total-all-or-none price				
Item	Description	Manufacturer			
MU-01 THROUGH MU-59 WILL BE AWARDED INDIVIDUALLY					
MU-09	English Horn: To be wood, with case, bocal and reed case	Loree LOEH	NB		NB
	English Horn: To be wood, with case, bocal and reed case	Or Equal Mfg :	NB		NB
MU-91	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Ludwig LE-102	NB		NB
	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Or Equal Mfg :	NB		NB
MU-94 Discontinued	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Fender FM65R	NB		\$299.00
	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Or Equal Mfg :	NB		NB
MU-96 Discontinued	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Fender Bassman Rumble60	NB		NB
	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Or Equal Mfg.:	NB		\$189.00 Rumble 75 (Rumble 60 discontinued)
MU-100	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function. 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible. With stand.	Roland Phantom G8 w/ KS-G8 stand	\$3,032.00		NB
	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible.	Or Equal Mfg :	NB		\$2,531.99 Korg Kronos 88 with Quicklok doublebrace stand

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DATE OF OPENING:			Sweetwater Music Education T	Taylor Music
April 11, 2011 @ 2:30 P.M.			5501 US HWY 30 West	513 S Main
BID TITLE:			Fort Wayne, IN 46818	Aberdeen, SD 57401
Musical Instruments - Secondary				
BID:				
12-013-SB	**Incorrect extension on total-all-or-none price			
Item	Description	Manufacturer		
MU-01 THROUGH MU-59 WILL BE AWARDED INDIVIDUALLY				
MU-09	English Horn: To be wood, with case, bocal and reed case	Loree LOEH	NB	NB
	English Horn: To be wood, with case, bocal and reed case	Or Equal Mfg :	NB	NB
MU-91	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Ludwig LE-102	NB	NB
	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Or Equal Mfg :	NB	NB
MU-94 Discontinued	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Fender FM65R	240.17	FM65R discontinued Mustang3 100W DSP NB
	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Or Equal Mfg :	NB	NB
MU-96 Discontinued	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Fender Bassman Rumble60	201.85	Rumble60 discontinued Rumble 75 quoted NB
	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Or Equal Mfg.:	NB	NB
MU-100	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function. 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible. With stand.	Roland Phantom G8 w/ KS-G8 stand	\$3,012.20	NB
	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible.	Or Equal Mfg :	NB	NB

District School Board of Pasco County

DATE OF OPENING:			Washington Music Center,	Wenger Corporation
April 11, 2011 @ 2:30 P.M.			11151 Viers Mill Road	555 Park Drive
BID TITLE:			Wheaton, MD 20902	Owatonna, MN 55060
Musical Instruments - Secondary				
BID:				
12-013-SB	**Incorrect extension on total-all-or-none price			
Item	Description	Manufacturer		
MU-01 THROUGH MU-59 WILL BE AWARDED INDIVIDUALLY				
MU-09	English Horn: To be wood, with case, bocal and reed case	Loree LOEH	\$10,249.00	NB
	English Horn: To be wood, with case, bocal and reed case	Or Equal Mfg :	\$6,789.00	HOWARTH S5 NB
MU-91	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Ludwig LE-102	\$239.00	NB
	Temple Blocks: To consist of five graduated blocks on an in-line stand.	Or Equal Mfg :	NB	NB
MU-94 Discontinued	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Fender FM65R	\$259.00	Discontinued NB
	Amplifier (For Electric Guitar): To be 65 watts, dual channels, black control panel, chrome hardware, black vinyl covering and grille cloth.	Or Equal Mfg :	\$275.00	Peavey VYPER 75 NB
MU-96 Discontinued	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Fender Bassman Rumble60	\$199.00	Discontinued NB
	Amplifier (For Bass Guitar): To be 60 watts, 12" speaker, 4-band equalizer.	Or Equal Mfg.:	\$257.00	PEAVEY MAX 115 NB
MU-100	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function. 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible. With stand.	Roland Phantom G8 w/ KS-G8 stand	\$3,129.00	NB
	Electronic Keyboard: 88-note keyboard. 48 voices, 8 audio outs, 600-ohm stereo headphone out. Full function 32-track sequencer. 4 MB upgradeable to 128 MB. Processes incoming signals analog or digital. Two SCSI-25 pin D connector. Apple compatible.	Or Equal Mfg :	\$2,120.00	KORG M388 NB