



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
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July 26, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/OMB*

RE: Second Year Renewal of Three-Year Contract
RFP 11-039-VJ – Elementary/Middle School Yearbooks
Balfour – Middle School Regions 1, 3, 5, 6
Lifetouch – Middle School Region 2
Walsworth – Elementary Regions 1, 4 and Middle School Region 4

On October 5, 2010, official action (attached) was taken to award the above-referenced RFP to Balfour, Lifetouch, and Walsworth. This is a three-year bid, renewable annually, at the mutual agreement of the parties.

On October 19, 2010, official action (attached) was taken to award the vendors noted below the Direct Negotiation as acceptable terms were not met for the Elementary Schools in Regions 2, 3, 5, and 6 from RFP 11-039-VJ. This is also a three-year contract, renewable annually, at the mutual agreement of the parties.

Second Year Renewal of Three-Year Contract
Direct Negotiation 11-039-DN – Elementary/Middle School Yearbooks
Balfour – Elementary School Regions 3, 5, 6
Walsworth – Elementary Region 2

The first year of each agreement will expire on September 7, 2011. Considering services have been satisfactory, Balfour, Lifetouch, and Walsworth were contacted to verify their willingness to enter into the second year of the agreements. As such, Balfour, Lifetouch, and Walsworth have agreed in writing to enter into the second year of the contracts. The second year of the contracts will cover the period of September 8, 2011 through September 7, 2012. At this time it is my recommendation to enter into the second year of the contracts.

If you have any questions, please feel free to contact me at your earliest convenience.

KDG/vj
Attachments

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: July 19, 2011 10:52:00

District School Board of Pasco County Bid Recommendation

| | | | | |
|--------------------------------|--|--|--------------------------------------|------------------------|
| Bid Title | Elementary and Middle School Yearbooks | | Number of Vendors Notified | 252 |
| Bid Number | 11-039-VJ | | Number of Bids Distributed | 20 |
| Date Solicited | July 12, 2010 | | Number of Vendors Bidding | 9 |
| Date Opened | August 4, 2010 | | Number of Vendors Not Bidding | 0 |
| Date Board Presentation | October 5, 2010 | | Funding Source | Internal Funds |
| Total Savings | Estimated \$34,897.98 | | Grand Total of Bid | Estimated \$148,382.95 |

Recommendation:

Recommend acceptance of proposals as noted on the attached tabulation sheet as the best, responsive, responsible proposal receiving the highest points for Part A: Elementary - Regions 1 and 4 and Part B: Middle Schools - Regions 1-6.

Term of Contract:

This proposal is for the student-direct purchase of yearbooks for Middle and Elementary schools. This is a three-year contract, renewable annually based upon the mutual consent of both parties. The first year will commence on October 6, 2010 and continue through September 6, 2011.

Notations and Exceptions:

This RFP was awarded by Region (6 Regions) and Part (Part A Elementary and Part B Middle). The following point totals were determined based upon a scale of 1 (low) to 5 (high) multiplied by the weight factor for each category: Quality (20), Price (20), References (10), Support Services (35), Online Service (15). Each Region had a three (3) person evaluation committee composed of one (1) elementary school representative, one (1) middle school representative, and one (1) individual from the District Office.

Recommend rejection for Part A: Elementary - Regions 2, 3, 5, and 6 as costs are too prohibitive for the schools. As time is of the essence, we request permission to negotiate for the above-referenced regions with the highest ranked vendor for each region to obtain more favorable pricing. If negotiations are not successful with vendor ranked #1, we request permission to move on to the 2nd and 3rd ranked vendor to obtain a successful contract.

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**District School Board
of Pasco County**

OCT 05 2010

Board Approved

Notations and Exceptions:

Part A: Elementary - Region 2:

1. Lifetouch
2. Walsworth
3. Taylor Publishing

Part A: Elementary - Region 3:

1. Taylor Publishing
2. Lifetouch
3. Walsworth

Part A: Elementary - Region 5:

1. Lifetouch
2. Taylor Publishing
3. Walsworth

Part A: Elementary - Region 6:

1. Taylor Publishing
2. Walsworth
3. Lifetouch

Estimated student population total from each school per region was multiplied by the region's awarded vendor's average price and then totaled to determine grand total of bid. See attached pricing grids for each region's actual price chart.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Region 1: Kathy Kaburis (Mary Giella Elementary), Laura Hull (Crews Lake Middle), Debbie Smith (Graphic Services)

Region 2: Terri Mutell (James M. Marlowe Elementary), Cheryl Karlau (Chasco Middle), Debbie Smith (Graphic Services)

Region 3: Allison Hoskins (Trinity Oaks Elementary), Mari Barrera (Paul R. Smith Middle), Debbie Smith (Graphic Services)

Region 4: Cortney Gantt (Pine View Elementary), Dave Estabrook (Charles S. Rushe Middle), Debbie Smith (Graphic Services)

Region 5: Scott Mitchell (Watergrass Elementary), Tracy Turner (Pasco Middle), Debbie Smith (Graphic Services)

Region 6: Peggy Lewis (Double Branch Elementary), Beth Brown (Dr. John Long Middle), Debbie Smith (Graphic Services)


Bids Evaluated By:

Vickie Jones, Buyer Assistant

**District School Board
of Pasco County**

OCT 05 2010

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent 

Board Approved

DATE OF OPENING: August 4, 2010 @ 2:30pm
BID NAME: Elementary & Middle School Yearbooks
BID #: 11-039-VJ Tabulation

| Herff-Jones | Inter-State Studio | Jostens | Lifetouch | Ritoba Enterprises | School Annual | Strawbridge | Taylor | Walsworth |
|-------------------------|--------------------|------------------------------|----------------------------------|-----------------------|-------------------------------|------------------|-------------------------|--------------------|
| 305 Church St. | 3500 Snyder Ave. | 3601 Minnesota Dr, Suite 400 | 5908 Hampton Oaks Pkwy., Suite N | 2460 Euston Rd. | 500 Science Park Rd., Suite B | PO Box 3005 | 10707 66th St. N., #9 | 1511 Druid Rd. |
| Safety Harbor, FL 34695 | Sedalia, MO 65301 | Minneapolis, MN 55435 | Tampa, FL 33610 | Winter Park, FL 32789 | State College, PA 16803 | Durham, NC 27715 | Pinellas Park, FL 33782 | Maitland, FL 32751 |
| 727-410-9757 | 800-821-7923 | 800-248-9725 | 813-402-3510 | 407-628-1737 | 800-436-6030 | 800-326-9080 | 727-546-4551 | 800-735-9998 |
| Michael Pate | Rick Pettit | Jim Reppi | Jill Fagan | Helen Riehl | Nancy Stone | Ken Strawbridge | John Pantelis | Missy Green |

Elementary School Yearbook

Points Earned - Region 1

Bayonet Point Middle, Crews Lake Middle, Fox Hollow Elementary, Gulf Highlands Elementary,
Hudson Elementary, Hudson Middle, Mary Giella Elementary, Moon Lake Elementary, Northwest Elementary, Schrader Elementary, Shady Hills Elementary

| | | | | | | | | |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 73.12 | 78.72 | 52.40 | 78.16 | 54.64 | 68.64 | 63.60 | 84.30 | 88.20 |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|

Points Earned - Region 2

Calusa Elementary, Chasco Elementary, Chasco Middle, Cotee River Elementary, Cypress Elementary, Deer Park Elementary,
Gulf Middle, James M. Marlowe Elementary, Mittye P. Locke Elementary, Richey Elementary, River Ridge Middle

| | | | | | | | | |
|------|------|------|------|----|------|------|------|------|
| 54.1 | 68.6 | 58.6 | 93.3 | 39 | 54.1 | 59.7 | 84.3 | 86.6 |
|------|------|------|------|----|------|------|------|------|

Points Earned - Region 3

Anclote Elementary, *** Gulf Trace Elementary, Gulfside Elementary, Longleaf Elementary, Odessa Elementary,
Paul R. Smith Middle, Seven Springs Elementary, Seven Springs Middle, Sunray Elementary, Trinity Elementary, Trinity Oaks Elementary

| | | | | | | | | |
|------|----|------|------|----|------|----|------|----|
| 59.7 | 67 | 73.7 | 83.8 | 53 | 70.3 | 58 | 84.3 | 77 |
|------|----|------|------|----|------|----|------|----|

Points Earned - Region 4

Charles S. Rushe Middle, Connerton Elementary, Lake Myrtle Elementary, Oakstead Elementary,
Pine View Elementary, Pine View Middle, Quail Hollow Elementary, Thomas E. Weightman Middle, Wesley Chapel Elementary

| | | | | | | | | |
|------|------|------|------|------|------|------|------|------|
| 54.1 | 59.7 | 73.7 | 72.6 | 43.4 | 54.1 | 62.5 | 74.8 | 96.6 |
|------|------|------|------|------|------|------|------|------|

Points Earned - Region 5

Centennial Elementary, *** Centennial Middle, Denham Oaks Elementary, Lacochee Elementary, Pasco Elementary,
Pasco Middle, Rodney B. Cox Elementary, San Antonio Elementary, Watergrass Elementary, Woodland Elementary

| | | | | | | | | |
|------|------|------|------|------|------|------|------|------|
| 61.9 | 56.9 | 68.1 | 85.4 | 44.6 | 65.8 | 68.1 | 84.3 | 83.8 |
|------|------|------|------|------|------|------|------|------|

Points Earned - Region 6

Chester W. Taylor Elementary, Double Branch Elementary, Dr. John Long Middle, New River Elementary,
*** Raymond B. Stewart Middle, Sand Pine Elementary, Seven Oaks Elementary, Veterans Elementary, West Zephyrhills Elementary

| | | | | | | | | |
|----|------|----|------|----|------|------|------|------|
| 49 | 57.4 | 72 | 74.2 | 30 | 56.9 | 54.6 | 84.3 | 78.7 |
|----|------|----|------|----|------|------|------|------|

| Herff-Jones | Inter-State Studio | Jostens | Lifetouch | Ritoba Enterprises | School Annual | Strawbridge | Taylor | Walsworth |
|-------------------------|--------------------|------------------------------|----------------------------------|-----------------------|-------------------------------|------------------|-------------------------|--------------------|
| 305 Church St. | 3500 Snyder Ave. | 3601 Minnesota Dr, Suite 400 | 5908 Hampton Oaks Pkwy., Suite N | 2460 Euston Rd. | 500 Science Park Rd., Suite B | PO Box 3005 | 10707 66th St. N., #9 | 1511 Druid Rd. |
| Safety Harbor, FL 34695 | Sedalia, MO 65301 | Minneapolis, MN 55435 | Tampa, FL 33610 | Winter Park, FL 32789 | State College, PA 16803 | Durham, NC 27715 | Pinellas Park, FL 33782 | Maitland, FL 32751 |
| 727-410-9757 | 800-821-7923 | 800-248-9725 | 813-402-3510 | 407-628-1737 | 800-436-6030 | 800-326-9080 | 727-546-4551 | 800-735-9998 |
| Michael Pate | Rick Pettit | Jim Reppi | Jill Fagan | Helen Riehl | Nancy Stone | Ken Strawbridge | John Pantelis | Missy Green |

Middle School Yearbook

| Points Earned - Region 1 | | | | | | | | |
|--|----|-------|-------|----|-------|-------|-------|-------|
| Bayonet Point Middle, Crews Lake Middle, Fox Hollow Elementary, Gulf Highlands Elementary, Hudson Elementary, Hudson Middle, Mary Giella Elementary, Moon Lake Elementary, Northwest Elementary, Schrader Elementary, Shady Hills Elementary | | | | | | | | |
| 75.40 | NB | 59.10 | 80.40 | NB | 57.40 | 65.80 | 91.00 | 88.20 |

| Points Earned - Region 2 | | | | | | | | |
|---|----|------|------|----|------|------|----|------|
| Calusa Elementary, Chasco Elementary, Chasco Middle, Cotee River Elementary, Cypress Elementary, Deer Park Elementary, Gulf Middle, James M. Marlowe Elementary, Mitty P. Locke Elementary, Richey Elementary, River Ridge Middle | | | | | | | | |
| 56.3 | NB | 65.3 | 95.5 | NB | 42.9 | 61.9 | 91 | 86.6 |

| Points Earned - Region 3 | | | | | | | | |
|--|----|------|----|----|------|------|----|----|
| Anclole Elementary, *** Gulf Trace Elementary, Gulfside Elementary, Longleaf Elementary, Odessa Elementary, Paul R. Smith Middle, Seven Springs Elementary, Seven Springs Middle, Sunray Elementary, Trinity Elementary, Trinity Oaks Elementary | | | | | | | | |
| 61.9 | NB | 80.4 | 86 | NB | 59.1 | 60.2 | 91 | 77 |

| Points Earned - Region 4 | | | | | | | | |
|---|----|------|------|----|------|------|------|------|
| Charles S. Rushe Middle, Connerton Elementary, Lake Myrtle Elementary, Oakstead Elementary, Pine View Elementary, Pine View Middle, Quail Hollow Elementary, Thomas E. Weightman Middle, Wesley Chapel Elementary | | | | | | | | |
| 56.3 | NB | 80.4 | 74.8 | NB | 42.9 | 64.7 | 81.5 | 96.6 |

| Points Earned - Region 5 | | | | | | | | |
|---|----|------|------|----|------|------|----|------|
| Centennial Elementary, *** Centennial Middle, Denham Oaks Elementary, Lacochee Elementary, Pasco Elementary, Pasco Middle, Rodney B. Cox Elementary, San Antonio Elementary, Watergrass Elementary, Woodland Elementary | | | | | | | | |
| 64.2 | NB | 74.8 | 87.7 | NB | 54.6 | 70.3 | 91 | 83.8 |

| Points Earned - Region 6 | | | | | | | | |
|--|----|------|------|----|------|------|----|------|
| Chester W. Taylor Elementary, Double Branch Elementary, Dr. John Long Middle, New River Elementary, *** Raymond B. Stewart Middle, Sand Pine Elementary, Seven Oaks Elementary, Veterans Elementary, West Zephyrhills Elementary | | | | | | | | |
| 51.3 | NB | 78.7 | 76.5 | NB | 45.7 | 56.9 | 91 | 78.7 |



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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

October 19, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Elementary Yearbooks Regions 2, 3, 5, 6
Direct Negotiation 11-039-DN

On October 5, 2010, official action was taken to allow permission for the Purchasing Department to directly negotiate with the #1 ranked companies for the purchase of elementary school yearbooks for Regions 2, 3, 5, and 6.

As indicated in our previous request, in order to obtain more competitive pricing, the Purchasing Department contacted the responsible, responsive, highest scoring vendors: Region 2 – Lifetouch, Region 3 – Taylor Publishing, Region 5 – Lifetouch, and Region 6 – Taylor Publishing. As a result, significantly lower pricing was negotiated and the Purchasing Department recommends award of these direct negotiations to:

Region 2 – Walsworth*
Region 3 – Taylor Publishing
Region 5 – Taylor Publishing*
Region 6 – Taylor Publishing

* The negotiations with the #1 ranked vendor for these regions, Lifetouch, was unsuccessful in lowering the pricing structures and therefore, in accordance with the request to negotiate, vendor #2 was then contacted.

The direct negotiations are three-year contracts, renewable annually based upon mutual consent of both parties. The student-direct purchases for these regions will be approximately \$479,148.69 through Internal Funds. The first year of this contract will commence on October 20, 2010 and continue through September 6, 2011.

If you should have any questions regarding this matter, please contact me at your earliest convenience.

KDG/vj (4)

District School Board
of Pasco County

OCT 19 2010

District Wide Accreditation • Southern Association of Colleges and Schools

Board Approved

Date/Time: October 13, 2010 12:09:00

Walsworth - Elementary
Elementary/Middle School Yearbooks

11-039-VJ

| Pages | 28 | 32 | 36 | 40 | 44 | 48 | 52 | 56 | 60 | 64 | 68 | 72 | 76 | 80 | 84 | 88 | 92 | 96 | 100 |
|----------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Copies | | | | | | | | | | | | | | | | | | | |
| 50-100 | \$4.06 | \$4.51 | \$5.00 | \$5.36 | \$5.68 | \$9.30 | \$9.99 | \$10.12 | \$10.59 | \$11.29 | \$11.95 | \$12.58 | \$13.25 | \$13.37 | \$14.57 | \$15.20 | \$15.84 | \$15.84 | \$15.84 |
| | \$3.94 | \$4.41 | \$4.91 | \$5.36 | \$7.54 | \$8.11 | \$9.65 | \$9.23 | \$9.79 | \$10.34 | \$10.89 | \$11.46 | \$12.01 | \$12.55 | \$13.11 | \$12.11 | \$13.67 | \$13.67 | \$13.67 |
| 151-200 | \$3.92 | \$4.26 | \$4.76 | \$5.26 | \$7.02 | \$7.52 | \$8.05 | \$8.56 | \$9.08 | \$9.58 | \$10.07 | \$10.59 | \$11.09 | \$11.61 | \$12.14 | \$12.14 | \$12.62 | \$12.62 | \$12.62 |
| 201-250 | \$3.70 | \$4.11 | \$4.61 | \$5.11 | \$7.02 | \$7.52 | \$8.05 | \$8.56 | \$9.08 | \$9.58 | \$10.07 | \$10.59 | \$11.09 | \$11.61 | \$12.14 | \$12.62 | \$12.62 | \$12.62 | \$12.62 |
| 251-300 | \$3.58 | \$3.96 | \$4.46 | \$4.96 | \$7.02 | \$7.52 | \$8.05 | \$8.56 | \$9.08 | \$9.58 | \$10.07 | \$10.59 | \$11.09 | \$11.61 | \$12.14 | \$12.62 | \$12.62 | \$12.62 | \$12.62 |
| 301-350 | \$3.46 | \$3.81 | \$4.31 | \$4.81 | \$7.02 | \$7.52 | \$8.05 | \$8.56 | \$9.08 | \$9.58 | \$10.07 | \$10.59 | \$11.09 | \$11.61 | \$12.14 | \$12.62 | \$12.62 | \$12.62 | \$12.62 |
| 351-400 | \$3.34 | \$3.66 | \$4.16 | \$4.65 | \$6.67 | \$7.15 | \$7.65 | \$8.14 | \$8.63 | \$9.10 | \$9.58 | \$10.07 | \$10.54 | \$11.03 | \$11.54 | \$11.99 | \$11.99 | \$11.99 | \$11.99 |
| 401-450 | \$3.22 | \$3.51 | \$4.01 | \$4.51 | \$6.49 | \$6.96 | \$7.45 | \$7.92 | \$8.40 | \$8.86 | \$9.32 | \$9.80 | \$10.26 | \$10.74 | \$11.23 | \$11.67 | \$11.67 | \$11.67 | \$11.67 |
| 451-500 | \$3.10 | \$3.36 | \$3.86 | \$4.26 | \$6.21 | \$6.66 | \$7.13 | \$7.58 | \$8.04 | \$8.47 | \$8.92 | \$9.38 | \$9.82 | \$10.27 | \$10.74 | \$11.17 | \$11.17 | \$11.17 | \$11.17 |
| 501-550 | \$2.98 | \$3.21 | \$3.71 | \$4.21 | \$5.78 | \$6.23 | \$6.70 | \$7.15 | \$7.61 | \$8.04 | \$8.49 | \$8.95 | \$9.34 | \$9.84 | \$10.31 | \$10.74 | \$10.74 | \$10.74 | \$10.74 |
| 551-600 | \$2.86 | \$3.06 | \$3.56 | \$4.06 | \$5.54 | \$5.99 | \$6.46 | \$6.91 | \$7.37 | \$7.80 | \$8.25 | \$8.71 | \$9.15 | \$9.60 | \$10.07 | \$10.46 | \$10.46 | \$10.46 | \$10.46 |
| 601-650 | \$2.74 | \$2.91 | \$3.41 | \$3.91 | \$5.03 | \$5.48 | \$5.95 | \$6.00 | \$6.98 | \$7.39 | \$7.84 | \$8.30 | \$8.74 | \$9.19 | \$9.66 | \$10.36 | \$10.36 | \$10.36 | \$10.36 |
| 651-700 | \$2.62 | \$2.76 | \$3.26 | \$3.76 | \$4.64 | \$5.09 | \$5.56 | \$6.11 | \$6.59 | \$7.00 | \$7.45 | \$7.91 | \$8.35 | \$8.80 | \$9.27 | \$10.26 | \$10.26 | \$10.26 | \$10.26 |
| 701-750 | \$2.50 | \$2.61 | \$3.06 | \$3.61 | \$4.47 | \$4.86 | \$5.33 | \$5.88 | \$6.36 | \$6.83 | \$7.28 | \$7.74 | \$8.18 | \$8.63 | \$9.10 | \$10.16 | \$10.16 | \$10.16 | \$10.16 |
| 751-800 | \$2.38 | \$2.46 | \$2.86 | \$3.41 | \$4.31 | \$4.70 | \$5.17 | \$5.72 | \$6.20 | \$6.67 | \$7.12 | \$7.58 | \$8.02 | \$8.47 | \$8.94 | \$10.06 | \$10.06 | \$10.06 | \$10.06 |
| 801-850 | \$2.26 | \$2.31 | \$2.66 | \$3.21 | \$4.14 | \$4.53 | \$5.00 | \$5.55 | \$6.03 | \$6.50 | \$6.95 | \$7.41 | \$7.84 | \$8.30 | \$8.77 | \$9.96 | \$9.96 | \$9.96 | \$9.96 |
| 851-900 | \$2.04 | \$2.16 | \$2.46 | \$3.01 | \$3.99 | \$4.38 | \$4.85 | \$5.40 | \$5.88 | \$6.35 | \$6.80 | \$7.26 | \$7.69 | \$8.15 | \$8.62 | \$9.86 | \$9.86 | \$9.86 | \$9.86 |
| 901-950 | \$1.94 | \$2.01 | \$2.26 | \$2.81 | \$3.82 | \$4.21 | \$4.68 | \$4.98 | \$5.71 | \$6.17 | \$6.62 | \$7.08 | \$7.51 | \$7.97 | \$8.47 | \$9.76 | \$9.76 | \$9.76 | \$9.76 |
| 951-1000 | \$1.82 | \$1.86 | \$2.06 | \$2.61 | \$3.66 | \$4.01 | \$4.52 | \$4.77 | \$5.55 | \$6.01 | \$6.46 | \$6.92 | \$7.35 | \$7.81 | \$8.31 | \$9.66 | \$9.66 | \$9.66 | \$9.66 |

Taylor - Elementary School
Elementary/Middle School Yearbooks

11-039-DN

| Pages | 28 | 32 | 36 | 40 | 44 | 48 | 52 | 56 | 60 | 64 | 68 | 72 | 76 | 80 | 84 | 88 | 92 | 96 | 100 |
|----------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Copies | | | | | | | | | | | | | | | | | | | |
| 50-100 | \$4.06 | \$4.51 | \$5.00 | \$5.36 | \$5.68 | \$9.30 | \$9.99 | \$10.12 | \$10.59 | \$11.29 | \$11.95 | \$12.58 | \$13.25 | \$13.37 | \$14.57 | \$15.20 | \$15.84 | \$15.88 | \$16.00 |
| 101-150 | \$3.94 | \$4.41 | \$4.91 | \$5.36 | \$7.54 | \$8.11 | \$9.65 | \$9.23 | \$10.29 | \$10.34 | \$10.89 | \$11.46 | \$12.01 | \$12.55 | \$13.11 | \$12.11 | \$13.67 | \$13.67 | \$13.87 |
| 151-200 | \$3.92 | \$4.26 | \$4.76 | \$5.26 | \$7.02 | \$7.52 | \$9.45 | \$8.56 | \$10.00 | \$9.58 | \$10.79 | \$10.59 | \$11.55 | \$11.71 | \$12.14 | \$12.14 | \$12.62 | \$12.62 | \$12.80 |
| 201-250 | \$3.70 | \$4.11 | \$4.61 | \$5.11 | \$7.02 | \$7.52 | \$9.25 | \$8.56 | \$9.90 | \$9.58 | \$10.59 | \$10.59 | \$11.55 | \$11.61 | \$12.14 | \$12.14 | \$12.62 | \$12.62 | \$12.80 |
| 251-300 | \$3.58 | \$3.96 | \$4.46 | \$4.96 | \$7.02 | \$7.52 | \$9.05 | \$8.56 | \$9.70 | \$9.58 | \$10.39 | \$10.59 | \$11.25 | \$11.51 | \$12.14 | \$12.62 | \$12.62 | \$12.62 | \$12.80 |
| 301-350 | \$3.46 | \$3.81 | \$4.31 | \$4.81 | \$7.02 | \$7.52 | \$8.05 | \$8.56 | \$9.08 | \$9.58 | \$10.09 | \$10.59 | \$11.09 | \$11.61 | \$12.14 | \$11.99 | \$12.62 | \$12.62 | \$12.80 |
| 351-400 | \$3.34 | \$3.66 | \$4.16 | \$4.65 | \$6.67 | \$7.15 | \$7.65 | \$8.14 | \$8.63 | \$9.10 | \$9.58 | \$10.07 | \$10.26 | \$10.74 | \$11.54 | \$11.67 | \$11.99 | \$11.99 | \$12.25 |
| 401-450 | \$3.22 | \$3.51 | \$4.01 | \$4.51 | \$6.49 | \$6.96 | \$7.45 | \$7.92 | \$8.40 | \$8.86 | \$9.32 | \$9.80 | \$9.82 | \$10.27 | \$11.23 | \$11.17 | \$11.67 | \$11.67 | \$11.90 |
| 451-500 | \$3.10 | \$3.36 | \$3.86 | \$4.26 | \$6.21 | \$6.67 | \$7.13 | \$7.58 | \$8.04 | \$8.47 | \$8.92 | \$9.38 | \$9.34 | \$9.84 | \$10.74 | \$10.46 | \$11.17 | \$11.17 | \$11.50 |
| 501-550 | \$2.98 | \$3.21 | \$3.71 | \$4.21 | \$5.78 | \$6.23 | \$6.70 | \$7.15 | \$7.61 | \$8.04 | \$8.49 | \$8.95 | \$9.15 | \$9.60 | \$10.31 | \$10.36 | \$10.74 | \$10.74 | \$10.90 |
| 551-600 | \$2.86 | \$3.06 | \$3.56 | \$4.06 | \$5.54 | \$5.99 | \$6.46 | \$6.91 | \$7.37 | \$7.80 | \$8.25 | \$8.71 | \$8.74 | \$9.19 | \$10.07 | \$10.26 | \$10.46 | \$10.46 | \$10.86 |
| 601-650 | \$2.74 | \$2.91 | \$3.41 | \$3.91 | \$5.03 | \$5.48 | \$5.95 | \$6.00 | \$6.98 | \$7.39 | \$7.84 | \$8.30 | \$8.35 | \$8.80 | \$9.66 | \$10.16 | \$10.36 | \$10.36 | \$10.56 |
| 651-700 | \$2.62 | \$2.76 | \$3.26 | \$3.76 | \$4.64 | \$5.09 | \$5.56 | \$6.11 | \$6.59 | \$7.00 | \$7.45 | \$7.91 | \$8.18 | \$8.63 | \$9.27 | \$10.06 | \$10.26 | \$10.26 | \$10.36 |
| 701-750 | \$2.50 | \$2.61 | \$3.06 | \$3.61 | \$4.47 | \$4.86 | \$5.33 | \$5.88 | \$6.36 | \$6.83 | \$7.28 | \$7.74 | \$8.02 | \$8.47 | \$9.10 | \$9.96 | \$10.16 | \$10.16 | \$10.26 |
| 751-800 | \$2.38 | \$2.46 | \$2.86 | \$3.41 | \$4.32 | \$4.70 | \$5.17 | \$5.72 | \$6.20 | \$6.67 | \$7.12 | \$7.58 | \$7.84 | \$8.30 | \$8.94 | \$9.86 | \$10.06 | \$10.06 | \$10.16 |
| 801-850 | \$2.26 | \$2.31 | \$2.66 | \$3.21 | \$4.14 | \$4.53 | \$5.00 | \$5.55 | \$6.03 | \$6.50 | \$6.95 | \$7.41 | \$7.69 | \$8.15 | \$8.77 | \$9.86 | \$9.96 | \$9.96 | \$10.06 |
| 851-900 | \$2.04 | \$2.16 | \$2.46 | \$3.01 | \$3.99 | \$4.38 | \$4.85 | \$5.40 | \$5.88 | \$6.35 | \$6.80 | \$7.26 | \$7.51 | \$7.97 | \$8.62 | \$9.79 | \$9.86 | \$9.86 | \$9.99 |
| 901-950 | \$1.94 | \$2.01 | \$2.26 | \$2.81 | \$3.82 | \$4.21 | \$4.68 | \$4.98 | \$5.71 | \$6.17 | \$6.62 | \$7.08 | \$7.51 | \$7.97 | \$8.47 | \$9.76 | \$9.79 | \$9.79 | \$9.89 |
| 951-1000 | \$1.82 | \$1.86 | \$2.06 | \$2.61 | \$3.66 | \$4.01 | \$4.52 | \$4.77 | \$5.55 | \$6.01 | \$6.46 | \$6.92 | \$7.35 | \$7.81 | \$8.31 | \$9.66 | \$9.66 | \$9.66 | \$9.79 |