



District School Board of Pasco County

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Heather Fiorentino, Superintendent


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Department of Purchasing
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July 26, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: **Permission to Negotiate a Contract with Tyler Technologies**

On April 5, 2011, official action was taken to approve three (3) firms, Cherry Road Technologies, Oracle America, and Tyler Technologies to be elevated to the in-depth discovery, site visits, and Requests for Clarification stage of the selection process for the District's new Enterprise Resource Planning (ERP) system.

The three (3) firms presented and demonstrated their software to the ERP team June 6, 2011, through June 11, 2011. To ensure that all presenters covered the same material, for the same amount of time, the sessions were tightly scripted and moderated by our contracted consultant for the project, Government Finance Officers Association (GFOA). The sessions were attended by members of the Evaluation Committee and subject-matter experts in the various modules required.

The three (3) firms were independently scored by the Evaluation Committee members on General Questions, Module Scope/Phasing, Implementation, Change Management and Training Services, Staffing, Customizations and Interfaces. These individual scores were averaged; Purchasing scored the firms' costs, using the weighted ratio of cost methodology, and the firm's response to the District's Terms and Conditions. Scoring results are presented in the attached tabulation.

It is the consensus of the Committee that the firms rank as follows', highest to lowest: 1) Tyler Technologies, 2) Cherry Road Technologies, and 3) Oracle America. This ranking has been presented to the ERP Executive Committee, and was approved by them on July 11, 2011.

At this time, the ERP Team is requesting permission to enter into negotiations with Tyler Technologies to provide the District with a new ERP system. After a mutually agreeable contract has been reached, it will be presented to the Board for approval.

Please contact me or Michael Woodall, Buying Manager, at your earliest convenience if you have any questions or concerns.

KDG/mw
Attachment

Date/Time: July 19, 2011 11:02:00

