



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
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August 16, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid #09-081-DR: USDA Commodity Cheese Processing
Food and Nutrition Services
Additional Cheese Products
Tasty Brands
Rich's Foodservice

On January 20, 2009, official action was taken to award line items in Group C to Tasty Brands and Rich's Foodservice for USDA Commodity Cheese Products and renewed on April 5, 2011 for the 2011-2012 school year. The current bid language allows for new items to be added to the bid by awarded vendors as they become available.

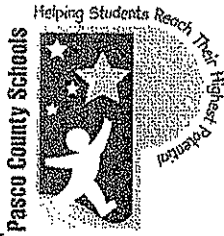
Tasty Brands has submitted pricing for five (5) new additional cheese products utilizing B049 Barrel Cheese or B077 Mozzarella, Unfrozen: (1) Swiss Cheese, Reduced Fat, Reduced Sodium, Slices, (2) Cheese, Mozzarella String, Lite, (3) Lasagna, Whole Grain, Turkey, Individual Portions, Barrel Cheese or Mozzarella, Unfrozen, (4) Lasagna, Whole Grain, Turkey, Individual Portions, Turkey Bulk, and (5) Lasagna, Whole Grain, Turkey, Individual Portions, Barrel Cheese, Mozzarella, Unfrozen, or Turkey Bulk. Rich's Foodservice has submitted pricing for two (2) new additional cheese products: (1) Cheese Appetizer, Whole Grain, Buffalo Flavored, and (2) Sandwich Melt, BBQ Chicken. Please refer to the fee for service and net off invoice price information (attached) for the cheese products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$218,000, utilizing Special Revenue Funds. It is my recommendation that these products be added to our USDA Commodity Cheese Processing bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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Food and Nutrition Services
Julie Hedine, Supervisor
727/774-2435 TDD: 813/794-2484
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MEMORANDUM
FNS-13-12

July 27, 2011

TO: Stephanie Bunford, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services *JH*
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

SUBJECT: **USDA Commodity Cheese Processing Bid Additions**

The USDA Commodity Cheese Processing Bid #09-081-DR line items in Group C utilizing B049 Barrel Cheese or B077 Mozzarella, Unfrozen were awarded to Tasty Brands and Rich's Foodservice on January 20, 2009. The bid was renewed for the 2011-2012 school year on April 5, 2011. Current bid language allows new items utilizing USDA commodities to be added to the bid by awarded vendors as they become available. Tasty Brands and Rich's Foodservice have submitted pricing for new products using USDA B049 Barrel Cheese or B077 Mozzarella.

Attached you will find the fee for service and net off invoice price information for the new products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$175,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Cheese Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
Processed Using Cheese Only			
08/11 A	Swiss Cheese, Reduced Fat, Reduced Sodium, Slices: 25% less fat, 50% less sodium, 1 oz slices, 1 slice to equal 1 meat/meat alternate, 12/24 pkg.	Brand	Tasty Brands
		Commodity Code #	99102
		Commercial Code #	99102
		Portion Size	1oz
		Portions / Case	288
		Case Size	12/24oz
		Pounds DF / Case	18.00
	USDA Commodity Used: B049 Barrel Cheese or B0777 Mozzarella, Unfrozen	Fee for Service / Case	\$47.52
		Net (NOI) Price / Case	\$47.52
		DF \$ Value / Case	\$27.84
		NOI Bid Price (Commodity Benchmark Price) / Case	\$75.36
		Net (NOI) Price / Portion	\$0.1650
		Total Price / Portion (Includes DF \$ Value)	\$0.2617
		Distribution Cost / Portion	\$0.0044
	Total Delivered Price / Portion	\$0.2660	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$75.36
Processed Using Cheese Only			
08/11 B	Cheese, Mozzarella String, Lite: No more than 2.5 grams fat per serving, 1 oz individually wrapped portions, 360/case. Processed only using BONUS Non Fat Dry Milk (B114)	Brand	Micell
		Commodity Code #	90007
		Commercial Code #	90007
		Portion Size	1oz
		Portions / Case	360
		Case Size	360/1oz
		Pounds DF / Case	50.78
	USDA Commodity Used: B049 Barrel Cheese or B0777 Mozzarella, Unfrozen	Fee for Service / Case	\$60.50
		Net (NOI) Price / Case	\$60.50
		DF \$ Value / Case	\$38.09
		NOI Bid Price (Commodity Benchmark Price) / Case	\$98.59
		Net (NOI) Price / Portion	\$0.1681
		Total Price / Portion (Includes DF \$ Value)	\$0.2739
		Distribution Cost / Portion	\$0.0035
	Total Delivered Price / Portion	\$0.2774	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$98.59

Pricing good September 1, 2011 through June 30, 2012.

David Horowitz
Tasty Brands

Date

7/25/2011

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required information to be completed by bidder	
Processing Using Cheese Only				
08/11 C	Lasagna, Whole Grain, Turkey, Individual Portions, 2 M/MA: Whole grain, ribbed lasagna noodle, rolled into individual portions, filled with ground turkey, fat-free ricotta, mozzarella and romano cheese mixture, IQF. 4.25 oz portion to equal 2 oz meat/meat alternate and 1 bread serving, CN Label	Brand	Tasty Brands	
		Commodity Code #	00813WG	
		Commercial Code #	00813WG	
		Portion Size	4.25oz	
		Portions / Case	113	
		Case Size	113/4.25oz	
		Pounds DF / Case	6.15	
		USDA Commodity Used: B049 Barrel Cheese or B0777 Mozzarella, Unfrozen	Fee for Service / Case	\$51.98
			Net (NOI) Price / Case	\$51.98
			Cheese: DF \$ Value / Case	\$9.52
			NOI Bid Price (Commodity Benchmark Price) / Case	\$61.50
			Net (NOI) Price / Portion	\$0.4600
			Total Price / Portion (Includes DF \$ Value)	\$0.5442
			Distribution Cost / Portion	\$0.0112
	Total Delivered Price / Portion	\$0.5554		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$69.28	
Processing Using Turkey Only				
08/11 D	Lasagna, Whole Grain, Turkey, Individual Portions, 2 M/MA: Whole grain, ribbed lasagna noodle, rolled into individual portions, filled with ground turkey, fat-free ricotta, mozzarella and romano cheese mixture, IQF. 4.25 oz portion to equal 2 oz meat/meat alternate and 1 bread serving, CN Label	Brand	Tasty Brands	
		Commodity Code #	00813WG	
		Commercial Code #		
		Portion Size		
		Portions / Case		
		Case Size		
		Pounds DF / Case		
		USDA Commodity Used: A534 Turkey Bulk	Fee for Service / Case	
			Net (NOI) Price / Case	
			Turkey: DF \$ Value / Case	
			NOI Bid Price (Commodity Benchmark Price) / Case	
			Net (NOI) Price / Portion	
			Total Price / Portion (Includes DF \$ Value)	
			Distribution Cost / Portion	
	Total Delivered Price / Portion			
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities		

Pricing good September 1, 2011 through June 30, 2012.

David Horowitz
Tasty Brands

Date

7/25/2011

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required information to be completed by bidder.
Processing Using Cheese and Turkey			
08/11 E	Lasagna, Whole Grain, Turkey, Individual Portions, 2 M/MA: Whole grain, ribbed lasagna noodle, rolled into individual portions, filled with ground turkey, fat-free ricotta, mozzarella and romano cheese mixture, IQF. 4.25 oz portion to equal 2 oz meat/meat alternate and 1 bread serving, CN Label. USDA Commodity Used: B049 Barrel Cheese or B0777 Mozzarella, Unfrozen A534 Turkey Bulk	Brand	Tasty Brands
		Commodity Code #	00813WG
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Cheese: Pounds DF / Case	
		Turkey: Pounds DF / Case	
		Fee for Service / Case	
		Net (NOI) Price / Case	
		Cheese: DF \$ Value / Case	
		Turkey: DF \$ Value / Case	
		NOI Bid Price (Commodity Benchmark Price) / Case	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
	Distribution Cost / Portion		
	Total Delivered Price / Portion		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	

Pricing good September 1, 2011 through June 30, 2012.

David Horowitz
Tasty Brands

PHC

Date

7/25/2011

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
08/11 H	Cheese Appetizer, Whole Grain, Buffalo Flavored: Ovenable, mozzarella cheese portion with whole grain breading, filled with Buffalo flavored sauce, IQF, 29 grams whole grain per serving, 4 each to equal 2 oz meat/meat alternate and 2.0 bread equivalents.	Brand	Rich's	
		Commodity Code #	65224	
		Commercial Code #	65224	
		Portion Size	5.79 oz	
		Portions / Case	69	
		Case Size	8/3.125#	
		Pounds DF / Case	9.36	
		USDA Commodity Used: B077 Mozzarella Cheese	Fee for Service / Case	\$35.49
			Net (NOI) Price / Case	\$35.49
			DF \$ Value / Case	\$20.51
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.00	
		Net (NOI) Price / Portion	\$0.5143	
		Total Price / Portion (Includes DF \$ Value)	\$0.8116	
		Distribution Cost / Portion	\$0.0183	
	Total Delivered Price / Portion	\$0.8299		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$56.00	
08/11 I	Sandwich Melt, BBQ Chicken: Fully cooked, IQF, ovenable, folded tortilla filled with mozzarella cheese and BBQ chicken. No more than 11 gms total fat per 6 oz serving. 6 oz portion to equal 2 oz meat/meat alternate and 1 bread equivalent, CN Label.	Brand	Rich's	
		Commodity Code #	65302	
		Commercial Code #	65302	
		Portion Size	4.75 oz	
		Portions / Case	84	
		Case Size	10/2.5 lb	
		Pounds DF / Case	7.94	
		USDA Commodity Used: B077 Mozzarella Cheese	Fee for Service / Case	\$41.15
			Net (NOI) Price / Case	\$41.15
			DF \$ Value / Case	\$14.00
		NOI Bid Price (Commodity Benchmark Price) / Case	\$55.15	
		Net (NOI) Price / Portion	\$0.4899	
		Total Price / Portion (Includes DF \$ Value)	\$0.6565	
		Distribution Cost / Portion	\$0.0150	
	Total Delivered Price / Portion	\$0.6715		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$55.15	

Pricing good September 1, 2011 through June 30, 2012.

Diana Schaefer

Company Official
Rich's Foodservice

7/28/2011

Date