



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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August 16, 2011

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-094-DR: USDA Commodity Beef Processing  
Food and Nutrition Services  
Additional Beef Products  
JTM Provisions Company

On April 21, 2009, official action was taken to award the above-referenced bid to JTM Provisions Company for Group A "all-or-none" line items for USDA Commodity Beef Processing and renewed on April 5, 2011 for the 2011-2012 school year. The current bid language allows for new items to be added to the bid by awarded vendors as they become available.

JTM Provisions Company has submitted pricing on two (2) new products: (1) Beef Sausage Mini Bun Sandwich, and (2) Beef Burger, Flame Broiled, Low Sodium using the USDA A594 Beef, Bulk Coarse and A704 Beef Boneless Fresh Combo. Please refer to the fee for service price information (attached) for the new beef products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$95,000, Special Revenue Funds. It is my recommendation that these products be added to our USDA Commodity Beef Processing bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dsr

Attachments



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Food and Nutrition Services  
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**MEMORANDUM**  
FNS-12-12

July 27, 2011

**TO:** Stephanie Bunford, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services *JH*  
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

**SUBJECT:** USDA Commodity Beef Processing Bid Additions

The USDA Commodity Beef Processing Bid #09-094-DR Group A "all or none" items were awarded to AdvancePierre Foods and Group B line items were awarded to JTM Provisions Co. on April 21, 2009 and renewed on April 5, 2011 for the 2011-2012 school year. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

AdvancePierre Foods has submitted pricing for new products using USDA A594 Beef, Bulk Coarse and A704 Beef Boneless Fresh Combo. JTM Provisions has submitted pricing for new products using USDA A594 Beef, Bulk Coarse. Attached you will find the fee for service price information for the new beef products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$95,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Beef Processing bid.

Thank you for your assistance with this matter.


cc: Kendra Goodman, Purchasing Agent, Purchasing

**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Commodity Beef Processing Bid # 09-094-DR**

Item No.	Description	Required Information	Required Information to be completed by bidder	
08/11 A	Beef Sausage Mini Bun Sandwich: Fully cooked beef sausage patty between two mini buns, individually wrapped, 2.45 oz to equal 1 oz meat/meat alternate and 1 bread serving, CN Label.	Brand	JTM	
		Commodity Code #	CP5819	
		Commercial Code #	5819CE	
		Portion Size	2.32	
		Portions / Case	150	
		Case Size	21.75	
		Pounds DF / Case	11.06	
		USDA Commodity Used: A594 Beef, Coarse, Ground	Fee for Service / Case	\$58.93
			Net (NOI) Price / Case	N/A
			DF \$ Value / Case	\$23.41
		Total Price (Includes DF \$ Value) / Case	\$82.34	
		Net (NOI) Price / Portion	N/A	
		Total Price / Portion (Includes DF \$ Value)	\$0.5489	
		Distribution Cost / Portion	\$0.0084	
		Total Delivered Price / Portion	\$0.5573	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$73.00	

Pricing good September 1, 2011 through June 30, 2012.

 National Sales Mgr., SFS

Signature / Title  
J.T.M. Provisions Co., Inc.

July 27, 2011

Date

**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Commodity Beef Processing Bid # 09-094-DR**

Item No.	Description	Required Information	Required Information to be completed by bidder.
08/11 B	Beef Burger, Flame Broiled, Low Sodium: Fully cooked, flame broiled, may contain VPP, no more than 100 mg sodium per serving, IQF. One 2.25 oz ± patty to equal 2 meat/meat alternate, CN Label.  USDA Commodity Used: A594 Beef, Bulk Coarse or A704 Beef, Boneless Fresh Combo	Brand	AdvancePierre
		Commodity Code #	3742
		Commercial Code #	3842
		Portion Size	2.25
		Portions / Case	144
		Case Size	20.25
		Pounds DF / Case	22.88
		Fee for Service / Case	\$24.00
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	\$26.50
		Total Price (Includes DF Value) / Case	\$50.50
		Net (NOI) Price / Portion	N/A
		Total Price / Portion (Includes DF \$ Value)	\$0.3507
		Distribution Cost / Portion	\$0.0088
		Total Delivered Price / Portion	\$0.3594
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$56.00	

Pricing good January 1, 2011 through June 30, 2011.

*Valerie Daurbal*  
Signature / Title  
AdvancePierre Foods

7-28-11  
Date

**Pasco County Schools  
New Item Bid Addition Request**

Item No.	Description	Required Information	Required Information to be completed by bidder.	
	<b>Beef Patty Rib Shaped Sandwich, Reduced Sodium:</b> Fully cooked, flame broiled, with honey BBQ sauce on bun, not more than 530 mg sodium per serving, individually wrapped. One 5.4 oz ± package to equal 2 meat/meat alternate and 2.5 bread servings, CN Label.	Brand	Pierre	
		Commodity Code #	0442	
		Commercial Code #	0441	
		Portion Size	5.4	
		Portions / Case	36	
		Case Size	12.15	
		Pounds DF / Case	4.60	
		USDA Commodity Used: A594 Beef, Bulk Coarse or A704 Beef, Boneless Fresh Combo	Fee for Service / Case	\$24.00
			Net (NOI) Price / Case	N/A
			DF \$ Value / Case	\$6.74
			Total Price (Includes DF Value) / Case	\$30.74
			Net (NOI) Price / Portion	N/A
			Total Price / Portion (Includes DF \$ Value)	0.853888889
			Distribution Cost / Portion	\$0.0350
			Total Delivered Price / Portion	\$0.8889
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$30.50	

Pricing good January 1, 2011 through June 30, 2011.

Valerie Darrault  
Signature / Title  
AdvancePierre Foods

7-28-11  
Date