



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

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August 16, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid #11-085-DR: USDA Commodity Tomato Processing
Food and Nutrition Services
Additional Tomato Products
Red Gold, LLC.

On July 5, 2011, official action was taken to award the above-referenced bid to Red Gold, LLC. on an "all-or-none" basis for USDA Commodity Tomato Processing. The current bid language allows for new items to be added to the bid by awarded vendors as they become available.

Red Gold, LLC. has submitted pricing for four (4) new additional tomato products: (1) Sauce, marinara, Vitamin Enhanced, (2) Sauce, Pizza, Vitamin Enhanced, (3) Ketchup, Jalapeno Flavored, and (4) Red Gold Salsa 80.2 ounce Dipping Cup. Please refer to the fee for service and net off invoice price information (attached) for the sandwich products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$160,000, utilizing Special Revenue Funds. It is my recommendation that these products be added to our USDA Commodity Tomato Processing bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



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Food and Nutrition Services
Julie Hedine, Supervisor
813/794-2435 Fax: 813/794-2118
727/774-2435 TDD: 813/794-2484
352/524-2435 jhedine@pasco.k12.fl.us

MEMORANDUM
FNS-14-12

July 27, 2011

TO: Stephanie Bunford, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services *JH*
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

SUBJECT: **USDA Commodity Tomato Processing Bid Additions**

The USDA Commodity Tomato Processing Bid #11-085-DR was awarded to Red Gold, LLC. on July 5, 2011. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Red Gold has submitted pricing for new products using USDA A245 Tomatoes. Attached you will find the fee for service and net off invoice price information for the tomato products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$160,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Tomato Processing bid.

Thank you for your assistance with this matter.

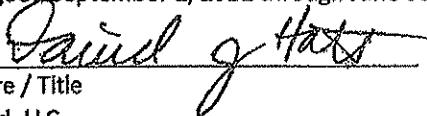
cc: Kendra Goodman, Purchasing Agent, Purchasing

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Tomato Paste Processing Bid # 11-085-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
08/11 A	Sauce, Marinara, Vitamin Enhanced: Smooth sauce with tomato pieces, each 1/2 cup serving to provide 100% of recommended dietary intake of vitamins A, C, and E. 6/#10 cans	Brand	Red Gold
		Commodity Code #	RPKNA9E
		Commercial Code #	RPKNA9E
		Portion Size	4.50 oz
		Portions / Case	140
		Case Size	6 / #10 Cans
		Pounds DF / Case	7.33
	USDA Commodity Used: A245 Tomatoes	Fee for Service / Case	\$24.99
		Net (NOI) Price / Case	\$24.99
		DF \$ Value / Case	\$2.87
		NOI Bid Price (Commodity Benchmark Price) / Case	\$27.86
		Net (NOI) Price / Portion	\$0.1785
		Total Price / Portion (Includes DF \$ Value)	\$0.1990
		Distribution Cost / Portion	\$0.0090
		Total Delivered Price / Portion	\$0.2080
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$27.86	
08/11 B	Sauce, Pizza, Vitamin Enhanced: Fully prepared, coarse sauce with visible spices, each 1/4 cup serving to provide 25% of recommended dietary intake of vitamins A, C and E. 6/#10 cans	Brand	Red Gold
		Commodity Code #	RPKIL9E
		Commercial Code #	RPKIL9E
		Portion Size	2.20 oz
		Portions / Case	291.00
		Case Size	6 / #10 Cans
		Pounds DF / Case	12.26
	USDA Commodity Used: A245 Tomatoes	Fee for Service / Case	\$21.26
		Net (NOI) Price / Case	\$21.26
		DF \$ Value / Case	\$4.80
		NOI Bid Price (Commodity Benchmark Price) / Case	\$26.06
		Net (NOI) Price / Portion	\$0.0731
		Total Price / Portion (Includes DF \$ Value)	\$0.0896
		Distribution Cost / Portion	\$0.0043
		Total Delivered Price / Portion	\$0.0939
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$26.06	

Pricing good September 1, 2011 through June 30, 2012.

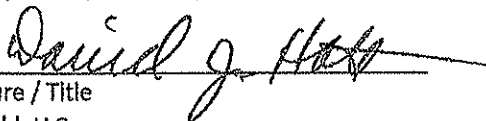
Signature / Title

 Red Gold, LLC

Date
 7/28/11

**Pasco County Schools
New Item Bid Addition Request**

Item No.	Description	Required Information	Required Information to be completed by bidder	
08/11 C	Ketchup, Jalapeno Flavored: 33% total soluble solids, USDA Grade A / US Fancy, Jalapeno flavored. 6 / #10 cans	Brand	Red Gold	
		Commodity Code #	MMAYZ99	
		Commercial Code #	MMAYZ99	
		Portion Size	.6 oz	
		Portions / Case	1,151	
		Case Size	6 / #10 Cans	
		Pounds DF / Case	10.98	
		USDA Commodity Used: A245 Tomatoes	Fee for Service / Case	\$19.83
			Net (NOI) Price / Case	\$19.83
			DF \$ Value / Case	\$4.30
			NOI Bid Price (Commodity Benchmark Price) / Case	\$24.13
			Net (NOI) Price / Portion	\$0.0172
			Total Price / Portion (Includes DF \$ Value)	\$0.0210
			Distribution Cost / Portion	\$0.0011
			Total Delivered Price / Portion	\$0.0221
For comparison purposes only:	Commercial Price / Case Without USDA Commodities		\$24.13	
08/11 D	Red Gold Salsa 80/ 2 oz Dipping Cup	Brand	Red Gold	
		Commodity Code #	REDSC2Z	
		Commercial Code #	REDSC2Z	
		Portion Size	2 oz	
		Portions / Case	80	
		Case Size	80 / 2 oz dipping cup	
		Pounds DF / Case	1.53	
		USDA Commodity Used: A245 Tomatoes	Fee for Service / Case	\$21.73
			Net (NOI) Price / Case	\$21.73
			DF \$ Value / Case	\$0.60
			NOI Bid Price (Commodity Benchmark Price) / Case	\$22.33
			Net (NOI) Price / Portion	\$0.2716
			Total Price / Portion (Includes DF \$ Value)	\$0.2791
			Distribution Cost / Portion	\$0.0158
			Total Delivered Price / Portion	\$0.2949
For comparison purposes only:	Commercial Price / Case Without USDA Commodities		\$22.33	

Pricing good September 1, 2011 through June 30, 2012.

Signature / Title

 Red Gold, LLC

Date
 7/28/11