

District School Board of Pasco County Bid Recommendation

Bid Title	ITV Equipment on an "As Needed" Basis		Number of Vendors Notified	609
Bid Number	13-047-MV		Number of Bids Distributed	62
Date Solicited	November 28, 2012		Number of Vendors Bidding	11
Date Opened	December 20, 2012		Number of Vendors Not Bidding	2
Date Board Presentation	January 22, 2012		Funding Source	General
Total Savings	\$ 15,000 Est		Grand Total of Bid	\$240,000 Est

Recommendation:

Recommend acceptance of bids highlighted on the attached bid tabulation, as the lowest and best, responsive, responsible bidders meeting written specifications.

Term of Contract:

The intent of this bid is to establish a one year contract, with firm fixed prices for specific ITV Equipment to be purchased by schools and departments throughout the District. The contract will commence on January 22, 2013 and continue through January 21, 2014.

Notations and Exceptions:

Recommend rejection of the bid from Aves Audio Visual Systems, Inc. as they have previous unsatisfactory service to the District and were removed from the District's active vendor's list for a two (2) year period.

Section 1 IT-03 DLP Projector- Recommend rejection of the alternate bid from Smiley's Audio Visual for the Vivitek projector as it does not meet the specified contrast ratio and lamp life. Recommend acceptance of bid from Smiley's Audio Visual for the BenQ MX720 projector as the lowest and best, responsive, responsible bid meeting written specifications after the 5% State of Florida preference was given pursuant to Florida State Statute 287.084(2).

Section 1 IT-04 Video Mixer- Recommend rejection of the alternate bid from Troxell Communication for the DVO video mixer as it does not have the specified Chromakey requirements. Recommend acceptance of the bid from Audio Visual Innovations for the Editrol V-4.4 Video Mixer as the lowest and best, responsive, responsible bid meeting written specifications after the 5% State of Florida preference was given pursuant to Florida State Statute 287.084(2).

Section 1 IT-05 Ultra Short Throw Projector- Recommend rejection of the alternate bid from Camcor, Inc. for the Dukane short throw projector as it does not have the specified warranty requirements. Recommend acceptance of the bid from Troxell Communications, Inc. for the Hitachi ultra short throw projector CP-A222WN as the lowest and best, responsive, responsible bid meeting written specifications.

Section 3 L-01 USI ARL 2700 Laminator- No bids were received for this item. Request permission to purchase this product by obtaining three (3) written quotes.

Section 3 L-02 GBC Ultima 65 Laminator- Recommend acceptance of the bid from Pyramid School Products for the GBC Ultima 65 as the lowest and best, responsive, responsible bid meeting written specifications after the 5% State of Florida preference was given pursuant to Florida State Statute 287.084(2).

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Andy Dunn, District Media Production Specialist

Bids Prepared By:

Monica Velez, Interim Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Michael J. Woodall, CPPO, Purchasing Agent



District School Board of Pasco County
Tabulation Sheet for Bid #13-047-MV

DATE OF OPENING: December 20, 2012 @ 2:30pm		Aves Audio Visual Systems, Inc.	Audio Visual Innovations, Inc.	Camcor, Inc.
BID NAME: ITV Equipment on "As Needed" Basis		P.O. Box 500	6301 Benjamin Rd Suite 101	2273 S. Church St. PO Box 1899
BID #: 13-047-MV		Sugerland, Texas 77487	Tampa, FL 33634	Burlington, NC 27215
Board Meeting: January 22, 2013				
Section 1 ITV Equipment - Awards Based on lowest, best bid per item				
IT-01	Steron 203250 tuner or equal		NO BID	
	Manufacturer			Steron
	Model			203250
	Price (Each)			\$68.40
IT-02	Califone 3068AV Headphones -(stereo) or equal			
	Manufacturer		Califone	Califone
	Model		3068AV	3068AV
	Price (Each)		\$8.98	\$6.93
IT-03	DLP Projector (See Addendum 1 for Specification Requirements)			
	Manufacturer		BenQ	BenQ
	Model		MX720	MX716
	Price (Each)		\$588.00	\$682.85
IT-04	Editrol V-4 4 Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal			
	Manufacturer		Editrol	Edirol
	Model		V-4.4	V-4
	Price (Each)		\$1,101.00	\$1,092.75
				*\$1,147.39
Alternate				
IT- 05	Hitachi CP-A222WN Ultra Short Throw Projector or equal			
	Manufacturer		Hitachi	Dukane
	Model		CP-A222WN	8105H
	Price (Each)		\$968.00	\$799.93
Alternate	Manufacturer		ALTERNATE EPSON	
	Model		470	
	Price (Each)		\$943.33	

District School Board of Pasco County
Tabulation Sheet for Bid #13-047-MV

DATE OF OPENING: December 20, 2012 @ 2:30pm		CCS Presentation Systems	CDW Government LLC	Classroom Technology Solutions
BID NAME: ITV Equipment on "As Needed" Basis		5530 Florida Mining Blvd	2320 N. Milwaukee Ave	4909 Victor St
BID #: 13-047-MV		Jacksonville, FL 32257	Vernon Hills, IL 60061	Jacksonville, FL 32207
Board Meeting: January 22, 2013				
Section 1 ITV Equipment - Awards Based on lowest, best bid per item				
IT-01	Steron 203250 tuner or equal		NO BID	
	Manufacturer	Steron		Steron
	Model	203250		203250
	Price (Each)	\$62.46		\$62.00
IT-02	Califone 3068AV Headphones -(stereo) or equal			NO BID
	Manufacturer	Califone	Califone	
	Model	3068 AV	3068AV	
	Price (Each)	\$16.75	\$10.00	
IT-03	DLP Projector (See Addendum 1 for Specification Requirements)		NO BID	NO BID
	Manufacturer	Mitsubishi		
	Model	XD560		
	Price (Each)	\$702.11		
IT-04	Editrol V-4 4 Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal		NO BID	NO BID
	Manufacturer	Edirol		
	Model	V-4		
	Price (Each)	\$1,124.57		
Alternate				
IT- 05	Hitachi CP-A222WN Ultra Short Throw Projector or equal			NO BID
	Manufacturer	Hitachi	Hitachi	
	Model	CP-A333WN	CP-A222WN	
	Price (Each)	\$1,230.00	\$1,089.00	
Alternate	Manufacturer			
	Model			
	Price (Each)			

District School Board of Pasco County
Tabulation Sheet for Bid #13-047-MV

DATE OF OPENING: December 20, 2012 @ 2:30pm		Jersey Jim Towers TV	Pro Sound, Inc	Pyramid School Products
BID NAME: ITV Equipment on "As Needed" Basis		17722 US HWY 19N	1375 NE 123 St	6510 North 54th Street
BID #: 13-047-MV		Clearwater, FL 33764	Miami, FL 33161	Tampa, FL 33610
Board Meeting: January 22, 2013				
Section 1 ITV Equipment - Awards Based on lowest, best bid per item				
IT-01	Steron 203250 tuner or equal		NO BID	NO BID
	Manufacturer	Steron		
	Model	203250		
	Price (Each)	\$84.10		
IT-02	Califone 3068AV Headphones -(stereo) or equal	NO BID		
	Manufacturer		Califone	Califone
	Model		3068AV	3068AV
	Price (Each)		\$8.99	\$6.82
IT-03	DLP Projector (See Addendum 1 for Specification Requirements)	NO BID		NO BID
	Manufacturer		BENQ	
	Model		MX717	
	Price (Each)		\$879.00	
IT-04	Editrol V-4 4 Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal	NO BID		NO BID
	Manufacturer		EDIROL	
	Model		V-4	
	Price (Each)		\$1,175.00	
Alternate				
IT- 05	Hitachi CP-A222WN Ultra Short Throw Projector or equal			
	Manufacturer	Hitachi	HITACHI	
	Model	CP-A222WN	CP-A222WN	
	Price (Each)	\$1,187.00	\$1,150.00	NO BID
Alternate	Manufacturer			
	Model			
	Price (Each)			

District School Board of Pasco County
Tabulation Sheet for Bid #13-047-MV

DATE OF OPENING: December 20, 2012 @ 2:30pm		Troxell Communications, Inc	Smiley's Audio Visual, Inc
BID NAME: ITV Equipment on "As Needed" Basis		1971 W Lumsden Rd PMB #148	PO Box 6925
BID #: 13-047-MV		Brandon, FL 33511	Lakeland, FL 33807
Board Meeting: January 22, 2013			
Section 1 ITV Equipment - Awards Based on lowest, best bid per item			
IT-01	Steron 203250 tuner or equal		NO BID
	Manufacturer	Steron	
	Model	203250	
	Price (Each)	\$86.00	
IT-02	Califone 3068AV Headphones -(stereo) or equal		
	Manufacturer	Califone	Califone
	Model	3068AV	3068AV
	Price (Each)	\$9.90	\$6.34
IT-03	DLP Projector (See Addendum 1 for Specification Requirements)		
	Manufacturer	BenQ	BenQ
	Model	MX720	MX720
	Price (Each)	\$548.00	\$561.00
		*\$575.40	ALTERNATE Vivitek
			D859
			\$495.00
IT-04	Editrol V-4 4 Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal		NO BID
	Manufacturer	Editrol	
	Model	V4	
	Price (Each)	\$1,088.00	
		*\$1,142.40	
Alternate		ALTERNATE DVO	
		SE500NTSC	
		\$858.00	
IT- 05	Hitachi CP-A222WN Ultra Short Throw Projector or equal		NO BID
	Manufacturer	Hitachi	
	Model	CPA222WN	
	Price (Each)	\$887.00	
Alternate	Manufacturer		
	Model		
	Price (Each)		

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BID #: 13-047-MV		Jacksonville, FL 32257	Vernon Hills, IL 60061	Jacksonville, FL 32207
Board Meeting: January 22, 2013				
SECTION 2 CLASSROOM RETROFIT - Awards based on lowest, best bid per item for quantity of 11-50				
CR-01	Paso DMA 2015 Amplifier or equal		NO BID	NO BID
	Manufacturer	Paso		
	Model	DMA 2015		
	Each: 1-10	\$231.51		
Basis for Award	Each: 11-50	\$228.01		
	Each: 51-100	\$154.46		
	Each: 101+	\$154.46		
CR-02	Atlas Sound model GD87W Speakers or equal		NO BID	NO BID
	Manufacturer	Atlas Sound		
	Model	GD87W		
	Each: 1-10	\$38.21		
Basis for Award	Each: 11-50	\$36.43		
	Each: 51-100	\$36.18		
	Each: 101+	\$34.65		
SECTION 3 LAMINATORS- Awards Based on lowest, best bid per item NO ALTERNATES				
L-01	USI ARL 2700 - no fans	NO BID	NO BID	NO BID
L-02	GBC Ultima 65	NO BID	NO BID	NO BID
SECTION 4 DOCUMENT CAMERAS - Awards Based on lowest, best bid per item				
DC-01	Avermedia CP135	\$415.22	\$345.09	NO BID
	Balance of Line for Accessories (percentage discount off MSRP)	15%		
DC-02	Elmo TT-12 - NO ALTERNATES	\$695.12	\$603.00	NO BID
	Balance of Line for Accessories (percentage discount off MSRP)	20%		
*5% added per F.S. 287.084				

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BID #: 13-047-MV		Clearwater, FL 33764	Miami, FL 33161	Tampa, FL 33610
Board Meeting: January 22, 2013				
SECTION 2 CLASSROOM RETROFIT - Awards based on lowest, best bid per item for quantity of 11-50				
CR-01	Paso DMA 2015 Amplifier or equal			NO BID
	Manufacturer	Paso	PASO	
	Model	DMA 2015	DMA 2015	
	Each: 1-10	\$187.00	\$219.00	
Basis for Award	Each: 11-50		\$189.00	
	Each: 51-100		\$185.00	
	Each: 101+		\$184.00	
CR-02	Atlas Sound model GD87W Speakers or equal			
	Manufacturer	Atlas Sound	ATLAS SOUND	NO BID
	Model	GD87W	GD87W	
	Each: 1-10	\$36.10	\$55.00	
Basis for Award	Each: 11-50		\$49.00	
	Each: 51-100		\$47.00	
	Each: 101+		\$46.00	
SECTION 3 LAMINATORS- Awards Based on lowest, best bid per item NO ALTERNATES				
L-01	USI ARL 2700 - no fans	NO BID	NO BID	NO BID
L-02	GBC Ultima 65	NO BID	NO BID	\$1,599.95
SECTION 4 DOCUMENT CAMERAS - Awards Based on lowest, best bid per item				
DC-01	Avermedia CP135	NO BID	NO BID	NO BID
	Balance of Line for Accessories (percentage discount off MSRP)		NO BID	NO BID
DC-02	Elmo TT-12 - NO ALTERNATES	NO BID	NO BID	NO BID
	Balance of Line for Accessories (percentage discount off MSRP)		NO BID	NO BID
	*5% added per F.S. 287.084			

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Board Meeting: January 22, 2013			
SECTION 2 CLASSROOM RETROFIT - Awards based on lowest, best bid per item for quantity of 11-50			
CR-01	Paso DMA 2015 Amplifier or equal		NO BID
	Manufacturer	Paso	
	Model	DMA2015	
	Each: 1-10	\$162.55	
Basis for Award	Each: 11-50	\$145.72	
	Each: 51-100	\$124.74	
	Each: 101+	\$117.11	
CR-02	Atlas Sound model GD87W Speakers or equal		NO BID
	Manufacturer	Atlas	
	Model	GD87W	
	Each: 1-10	\$39.50	
Basis for Award	Each: 11-50	\$30.70	
	Each: 51-100	\$30.70	
	Each: 101+	\$29.80	
SECTION 3 LAMINATORS- Awards Based on lowest, best bid per item NO ALTERNATES			
L-01	USI ARL 2700 - no fans	No Bid	
L-02	GBC Ultima 65	\$1,596.00	
		*\$1,675.80	
SECTION 4 DOCUMENT CAMERAS - Awards Based on lowest, best bid per item			
DC-01	Avermedia CP135	\$408.00	\$379.00
		ALTERNATE Lumen DC158 \$315.78	
	Balance of Line for Accessories (percentage discount off MSRP)		5%
DC-02	Elmo TT-12 - NO ALTERNATES	\$538.70	\$527.00
	Balance of Line for Accessories (percentage discount off MSRP)		5%
*5% added per F.S. 287.084			