



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing
Michael J. Woodall, CPPO, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 email: mwoodall@pasco.k12.fl.us

February 5, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *M.J.W.*

RE: Second-Year, First Semi-Annual Renewal of Three-Year Contract
Bid #12-069-AF, Ready-Mix Concrete
Cemex, Inc. (Non-Renewal)
Vulcan Materials Company – Florida Rock Division (Renewal)

On March 16, 2012, official action (attached) was taken to award the above-referenced bid to Cemex, Inc. as the primary vendor and Vulcan Materials Company - Florida Rock Division as the secondary vendor. This bid is a three-year contract, renewable semi-annually based upon mutual consent of both parties. The first-year, first semi-annual renewal of this agreement expired on September 5, 2012. Subsequently, the first-year, second semi-annual period of this agreement was renewed on July 3, 2012 and covers the period of September 6, 2012 through March 5, 2013.

Considering services have been satisfactory, Alan Robinson, Inside Sales Manger, Cemex, Inc., and Jim Phipps, Sales Manager, Vulcan Materials Company – Florida Rock Division were contacted to verify their willingness to enter into the second year, first semi-annual period of the agreement.

The primary vendor, Cemex Inc. is unwilling to renew (attached). The secondary vendor, Vulcan Materials – Florida Rock Division has agreed in writing (attached), to enter into the second year, first semi-annual period of the contract.

At this time, it is my recommendation to enter into the second year, first semi-annual period of the agreement with Vulcan Materials – Florida Rock Division as the primary vendor. The second year, first semi-annual term of the contract will cover the period March 6, 2013 through September 5, 2013. Additionally, should Vulcan Materials – Florida Rock Division be unable to meet the District's needs as the primary vendor, we are requesting permission to obtain competitive quotes for the remainder of the contract term.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dam
Attachment(s)

Date/Time: January 30, 2013 08:28:00



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BID RENEWAL REQUEST
BID #: 12-069-AF
BID TITLE: Ready-Mix Concrete

Yes, I agree to renew 12-069-AF, under the same terms and conditions as the existing bid for the second year first semi-annual term. The renewal term will begin on March 6, 2013 and expire on September 5, 2013.

No, I do not agree to renew 12-069-AF

Company Name: Vulcan Materials Company - Florida Rock Division

Signature: *Jim Phipps* Date: 1-9-2013

Typed Name and Title: Jim Phipps Sales Manager

Telephone (w/area code): 1-800-972-7625 Fax Number (w/area code): 813-264-0052 or jonescrn@vmcmail.com

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY, January 11, 2013.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTN: Deb Mateo, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2227 (PHONE) (813) 794-2111 (FAX)



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BID RENEWAL REQUEST
BID #12-069-AF
BID TITLE: Ready Mix Concrete – Maintenance Department

____ Yes, I agree to renew bid #12-069-AF under the same terms and conditions. The second year, first semi-annual, renewal period will be from **March 6, 2013 through September 5, 2014**. As per the terms and conditions, all prices will be increased by 1.02 due to the increase in the Bureau of Statistics, U.S. Department of Labor series index #WPU1333.

X No, I do not agree to renew #12-069-AF

COMPANY NAME: Cemex, Inc.

SIGNATURE: [Signature]

TYPED NAME AND TITLE: Alan Robinson Inside Sales Manager

TELEPHONE (WITH AREA CODE): 813-498-6903

FAX NUMBER (WITH AREA CODE): 813-902-6540 or alant.robinson@cemex.com

DATE: 1/09/2013

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: By no later than Friday, January 11, 2013.

ATTENTION: Deb Mateo, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2227 (PHONE)
(813) 794-2111 (FAX)

District School Board of Pasco County Bid Recommendation

Bid Title	Ready-Mix Concrete Maintenance Department	Number of Vendors Notified	125
Bid Number	12-069-AF	Number of Bids Distributed	12
Date Solicited	January 18, 2012	Number of Vendors Bidding	4
Date Opened	February 15, 2012	Number of Formal "No Bid" Responses	0
Date Board Presentation	March 6, 2012	Funding Source	General
Total Savings	\$9,828.00	Grand Total of Bid	\$145,800.00 (Estimated)

Recommendation:

Recommend acceptance of bids from Cemex, Inc. as the primary vendor and Vulcan Materials Company – Florida Rock Division as the secondary vendor, as noted on the attached bid tabulation sheet, as the lowest and best, responsive and responsible "all-or-none" bids meeting written specifications. As per the terms of the bid, the District reserves the right to use the services of the secondary vendor due to the possibility of any unforeseen market conditions, time-frame constraints or lack of availability of product by the primary vendor.

Term of Contract:

This bid is for ready-mix concrete "as needed" by the Maintenance Department for use throughout the District. This is a semi-annual bid renewable at six-month intervals for up to two subsequent years based upon mutual agreement of both parties. The first semi-annual term of this contract shall be effective from March 17, 2012 to September 16, 2012. The bid prices are firm and fixed for the first six (6) months of the contract and may be adjusted at the six-month renewal based on the Producer Price Index series ID #WPU1333.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by the averaging of all bids submitted and deducting the recommended awarded vendor.

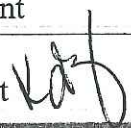
Bids Evaluated By:

David Pittman, Crew Chief, Maintenance Department

Bids Prepared By:

Deb Mateo, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent 

District School Board
of Pasco County

District School Board
of Pasco County

JUL 03 2012

MAR 06 2012

Date/Time:

Board Approved

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 15, 2012 @ 2:30 PM			Cemex, Inc.		Davis Concrete, Inc.		Suncoast Concrete, LLC		Vulcan Materials Company - Fla. Rock Division		
BID TITLE: Ready-Mix Concrete			9117 Florida Mining Blvd.		1670 Sunshine Drive		15822 Hudson Avenue		5920 W. Linebaugh Avenue		
BID # 12-069-AF			Tampa, FL 33634		Clearwater, FL 33765		Spring Hill, FL 34610		Tampa, FL 33624		
Board "3/6/12"											
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
NC-74	900 Yards	3000 Chatts pump mix	\$82.00	\$73,800.00	\$91.49	\$82,341.00	\$85.43	\$76,887.00	\$86.00	\$77,400.00	
NC-73	900 Yards	3000 Chatts mix (No Pump)	\$80.00	\$72,000.00	\$91.49	\$82,341.00	\$85.43	\$76,887.00	\$84.00	\$75,600.00	
TOTAL ALL-OR-NONE			\$145,800.00		\$164,682.00		\$153,774.00		\$153,000.00		
Additional Charges:											
Commercial Fiber Mesh			\$6.00		\$5.00		\$4.01		\$5.00		
Less than 5 Yards			\$125.00		\$50.00		\$50.00		\$100.00		
LEAD Time			24 hours		1-2 days		3 days		4 days		
Primary - Cemex, Inc.											
Secondary - Vulcan Materials Company - Fla. Rock Division											

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