

District School Board of Pasco County Bid Recommendation

Proposal Title	Licensed Speech Language Pathologists		Number of Vendors Notified	162
Proposal Number	13-038-PH		Number of Proposals Distributed	28
Date Solicited	October 10, 2012		Number of Vendors Bidding	19
Date Opened	November 16, 2012		Number of Vendors Not Proposing	0
Date Board Presentation	February 5, 2013		Funding Source	General Revenue and IDEA Part B Grant Funds
Total Savings	\$144,000 Estimated		Grand Total of Proposal	Estimated \$1.5 Million on an as-needed basis

Recommendation:

Recommend acceptance of RFPs from Smith & Fleming, LLC, Community Rehab Associates, Inc. and Speech Connections, LLC as noted on the attached tabulation sheet. These firms had the highest average scores and best RFPs meeting written specifications. We request permission to use the services of lower-scoring vendors, in order of highest to lowest ranking, should the initial three vendors be unable to satisfy the District's requirements for personnel.

Term of Contract:

The intent of this proposal is to establish providers for licensed speech language pathologists to be used throughout the District. This is a three-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract will be effective July 1, 2013 through June 30, 2014.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Teresa Suarez, Supervisor, Exceptional Student Education Department
Glenda McCallister, Supervisor, Exceptional Student Education Department
David Law, Grant Resource Specialist

Bids Prepared By:

Patty Hall, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Michael J. Woodall, CPPO, Purchasing Agent



DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

RFP Title: Licensed Speech Language Pathologists RFP #13-038-PH Board Approval February 5, 2013	Aloha Therapy, LLC dba Rebekah Greer, PA 3341 Fauna Street Sarasota, FL 34235	Ardor Health 5830 Coral Ridge Drive, Suite 120 Coral Springs, FL 33076	Beth Ingram Therapy Services 602 Vonderburg Drive, Suite 201 Brandon, FL 33511	Career Staff Unlimited 34921 US 19 N, Suite 450 Palm Harbor, FL 34684
POINT STRUCTURE				
Pricing (Max 40 points)	36.923	30.476	33.982	35.589
References (Max 10 points)	8.667	8.733	10.000	9.200
Availability of Support Staff (Max 30 points)	23.000	12.000	22.667	8.000
Potential # of SLPs (Max 20 points)	9.000	13.333	11.333	11.333
Previous Successful Work with District (Max 5 points)	0.000	0.000	1.667	0.000
POINT TOTAL:	77.590	64.542	79.649	64.122

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

RFP Title: Licensed Speech Language Pathologists RFP #13-038-PH Board Approval February 5, 2013	Cobb Pediatric Therapy Service 1925 Vaughn Road Kennesaw, GA 30144	Community Rehab Associates, Inc. 3950 3rd Street North, Suite D St. Petersburg, FL 33703	Educational Based Services 9 La Crue Street Concordville, PA 19331	Invo Healthcare Associates 1780 Kendarbren Drive Jamison, PA 18929
POINT STRUCTURE				
Pricing (Max 40 points)	34.909	38.492	35.556	35.229
References (Max 10 points)	9.333	9.617	9.667	9.400
Availability of Support Staff (Max 30 points)	24.000	25.330	15.333	14.000
Potential # of SLPs (Max 20 points)	11.000	19.667	15.000	11.000
Previous Successful Work with District (Max 5 points)	1.667	1.667	0.000	0.000
POINT TOTAL:	80.909	94.773	75.556	69.629

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RFP Title: Licensed Speech Language Pathologists RFP #13-038-PH Board Approval February 5, 2013	Learn It Therapy Systems 3600 Clipper Mill Road, Suite 330 Baltimore, MD 21211	MTX Therapy Services 6973 E Fowler Avenue Temple Terrace, FL 33617	Procare Therapy, Inc. 10151 Deerwood Park Blvd. Jacksonville, FL 32256	Progressus Therapy 2701 N. Rocky Point Drive Tampa, FL 33607
POINT STRUCTURE				
Pricing (Max 40 points)	37.647	32.000	33.103	34.286
References (Max 10 points)	9.600	7.912	8.533	4.667
Availability of Support Staff (Max 30 points)	19.333	18.000	12.667	21.000
Potential # of SLPs (Max 20 points)	14.000	9.000	6.000	14.333
Previous Successful Work with District (Max 5 points)	0.000	0.000	0.000	0.000
POINT TOTAL:	80.580	66.912	60.303	74.286

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RFP Title: Licensed Speech Language Pathologists RFP #13-038-PH Board Approval February 5, 2013	Smith & Fleming LLC 505 N. Park Avenue, Suite 209 Winter Park, FL 32789	SHC Services, Inc. 6600 Peachtree Dunwoody Road Atlanta, GA 30328	Special Communications, LLC 4125 NW 19th Place Gainesville, FL 32605	Speech Connections, LLC 16539 Lake Brigadoon Circle Tampa, FL 33618
POINT STRUCTURE				
Pricing (Max 40 points)	37.647	35.068	37.647	38.400
References (Max 10 points)	9.200	10.000	9.867	7.333
Availability of Support Staff (Max 30 points)	28.667	17.000	23.667	24.667
Potential # of SLPs (Max 20 points)	20.000	20.000	13.667	18.333
Previous Successful Work with District (Max 5 points)	0.000	0.000	1.667	0.000
POINT TOTAL:	95.514	82.068	86.515	88.733

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RFP Title: Licensed Speech Language Pathologists RFP #13-038-PH Board Approval February 5, 2013	Staffing Options and Solutions 6249 S. East Street, Suite E Indianapolis, IN 46227	Therx Services 1802 E 3rd Avenue Tampa, FL 33605	TX Source, Inc. 5215 Militia Hill Road, Suite A Plymouth Meeting, PA 19462
POINT STRUCTURE			
Pricing (Max 40 points)	35.556	40.000	35.595
References (Max 10 points)	9.867	9.867	9.267
Availability of Support Staff (Max 30 points)	17.667	8.333	10.667
Potential # of SLPs (Max 20 points)	12.000	15.667	8.000
Previous Successful Work with District (Max 5 points)	0.000	0.000	0.000
POINT TOTAL:	75.090	73.867	63.529

- Ranking Order**
- 1) Smith & Fleming, LLC
 - 2) Community Rehab Associates, Inc.
 - 3) Speech Connections, LLC