



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing
Michael J. Woodall, CPPO, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
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February 5, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW.*

SUBJECT: Permission to Place Purchase Order
Symantec Antivirus Software through Software House International (SHI)

The District has installed Symantec antivirus software on all District School Board of Pasco County computers. The product has been used for many years, with excellent results. The current contract for the software, purchased through licensed distributor SHI, will expire on February 7, 2013.

The Information Services Department is requesting permission to purchase an upgraded Symantec SymEd Secure Plus Bundle Agreement, for the term February 8, 2013 – February 7, 2014. This program grants the District rights to the management software used to deploy and control the Antivirus Protection Suite. It also includes Home Use Rights for District employees to install Symantec antivirus software on personal home computers at no cost. Please see the attached memo from John Simon, Director of Information Services, and Ed Mutell, Supervisor of Information Services, for further detailed information.

The attached quote from SHI is a multi-year proposal, at a fixed cost of \$85,000 per year. Although we are requesting permission for only one year of the contract, Board approval now will guarantee this fixed price for two (2) additional contract cycles. Requests for these expenditures will be brought to future Board meetings for approval. The District is permitted to negotiate for high-technology purchases of this nature through Florida Administrative Rule 6A-1.012(14).

Please contact John Simon or me at your earliest convenience if you have any questions or concerns.

MJW/az
Attachment

Date/Time: January 30, 2013 08:43:00



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John W. Simon, Jr.
Director of Information Services Department
813/794-2416 352/524-2416
727/774-2416 Fax: 813/794-2172

To: Michael Woodall, Purchasing Agent

From: Edward B. Mutell, Supervisor of Information Services *EM*
John Simon, Director of Information Services *JS*

Date: February 5, 2013

Subject: Symantec SymEd Secure Plus Bundle Agreement

I am requesting your assistance in obtaining School Board approval for entering into an agreement with Symantec, Inc. This agreement would provide unlimited installation rights for Symantec Antivirus software on all District School Board of Pasco County computers. Included within this SymEd Secure Bundle Plus agreement are the rights to the management software used to deploy and control the Antivirus Protection Suite. An added benefit includes the Home Use Rights for district employees to install Symantec antivirus software on personal home machines at no cost.

The agreement to include these products and installation rights would begin on February 8, 2013 and end on February 7, 2014 for a total cost of \$85,000. The agreement also guarantees that the cost to the district would not increase for the next three years if the Board renewed the agreement for a second and third year.

The funds for this agreement were included in the budget and capital outlay funds would be used for this purchase. The district has been using Symantec Antivirus products for many years with excellent results. With the approval of this agreement, the district will be able to extend antivirus protection to all of its computers at a very aggressive price.

Please contact me if you have any questions or concerns.



Pricing Proposal
 Quotation #: 6237909
 Created On: Jan-23-2013
 Valid Until: Feb-22-2013

SCHOOL BOARD OF PASCO COUNTY

Account Executive

Ed Mutell
 7227 Land-O-Lakes Blvd.
 Land-O-Lakes
 FL
 34639
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 Fax:
 Email: emutell@pasco.k12.fl.us

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 290 Davidson Avenue
 Somerset, NJ 08873
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 Fax: 732-868-6055
 Email: lorraine_kennedy@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Symed Secure Plus Bundle E Fte 3335+ Symantec - Part#: SYMED SECURE PLUS E Note: Year 1 - Includes Protection Suite, Mobile Device Management, and Altiris Deployment Solution. (FTE Based for Quantity 8088. Can be deployed district-wide.)	1	\$85,000.00	\$85,000.00
2 Symed Secure Plus Bundle E Fte 3335+ Symantec - Part#: SYMED SECURE PLUS E Note: Year 2 - Includes Protection Suite, Mobile Device Management, and Altiris Deployment Solution. (FTE Based for Quantity 8088. Can be deployed district-wide.)	1	\$85,000.00	\$85,000.00
3 Symed Secure Plus Bundle E Fte 3335+ Symantec - Part#: SYMED SECURE PLUS E Note: Year 3 - Includes Protection Suite, Mobile Device Management, and Altiris Deployment Solution. (FTE Based for Quantity 8088. Can be deployed district-wide.)	1	\$85,000.00	\$85,000.00
		Shipping	\$0.00
		Total	\$255,000.00

Additional Comments

Subject to Availability of Funds. Customer agrees that the products and services acquired under this Installment Order are for essential use in its operation and that it will request budget authorization for the Second and Third Installment amounts listed on Reseller quote number 6237909 (the "Out-Year Payments") under the agreed payment terms. Payment by Customer of the Out-Year Payments is subject to budget appropriation by Customer's funding authority for such amounts in a future fiscal period ("Subject to Availability of Funds"). As Subject to Availability of Funds, future budget allocations may be beyond Customer's control and may result in funds not being appropriated for the acquired Licenses, Maintenance and/or Support or substantially similar products and services. If funding is not appropriated for the Out-Year Payments, Customer shall immediately notify Reseller and Symantec. Notwithstanding such non-appropriation for the Out-Year Payments, upon funding allocation and in accordance with agreed payment terms, Customer shall provide purchase orders to its Reseller in the amounts specified above. Should Customer not remit payment for any of the specified Out-Year Payments, Customer shall, from the associated payment due date forward, be entitled to use only the perpetual Licenses, Maintenance and Support for which payment has been fully remitted, and any rights to Maintenance, Support and/or Subscription License(s) (including content and product release updates) for which payment has not been remitted shall be deemed to have lapsed. To reinstate such lapsed rights, Customer will be required to purchase Upgrade Licenses or pay applicable fees for reinstatement of Maintenance and Support, pursuant to the then current Symantec Maintenance and/or Support policies.

To process your order, you can e-mail your request to floridateam@shi.com. You can also fax it to 732-868-6055. Please include a contact e-mail address on all orders, as this is required by most vendors. Thanks!

SHI Fed ID# 22-3009648

SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of academically priced