



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

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### Department of Purchasing

Michael J. Woodall, CPPO, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: [mwoodall@pasco.k12.fl.us](mailto:mwoodall@pasco.k12.fl.us)

November 6, 2012

### MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent 

RE: Bid #13-013-DR: Lubricants  
Ward Oil Company, Incorporated Merged With Palmdale Oil Company, Incorporated

On September 4, 2012, official action was taken to award the above-mentioned three-year renewable bid to Ward Oil Company.

We were recently advised that Palmdale Oil Company, Incorporated purchased Ward Oil Company, Incorporated and the two companies will be merging operations (see attached). Palmdale Oil Company, Incorporated has agreed to honor the terms and conditions of our bid with Ward Oil Company, Incorporated for the remainder of the first year of our contract, September 5, 2012 through September 4, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dr

Attachment

Date/Time: October 31, 2012 09:55:00

# Palmdale

OIL COMPANY

Pasco County School Board  
Purchasing Department  
7227 Land O Lakes Blvd.  
Land O Lakes, Florida 34638  
Att: Michael Woodall

Dear Mr. Woodall

On September 10<sup>th</sup> 2012 Palmdale Oil Company Inc. purchased all of the assets of Ward Oil Company Inc. Palmdale Oil would like to honor all of the terms and conditions of the New bid #13-013DR. Palmdale Oil Company will also maintain the current level of service with the Ward family members all joining the Palmdale team. Palmdale Oil Company is a family company founded in 1984 and serves Central and South Florida. Please send me any information that we need in order to make this as smooth as possible. If there are any questions, please call me at 561-722-0402 or Cindy Ward at 800-232-5591. We look forward to working with the Pasco School Board.

Sincerely,



Lachlan Cheatham  
President  
Palmdale Oil Company Inc.

*Mystik*<sup>®</sup>  
LUBRICANTS



# WARD OIL COMPANY, INC.

LUBRICANTS • GASOLINE • DIESEL FUEL • KEROSENE • MINERAL SPIRITS

BULK AND PACKAGED DELIVERIES

2701 E. LOUISIANA AVE. TAMPA, FLORIDA 33610

PHONE (813) 236-5591 • FAX (813) 238-7066

Email: wardoilco1@verizon.net



October 5, 2012

Dear Friends and Customers

I Jim Ward, and my wife Dee Ward wish to tell you and Thank You, for your friendship and being a dedicated customer to Ward Oil Company. Dee and I have grown up together in this business, and worked it very hard along with my parents Mr. & Mrs. Ray Ward. We took over the business in 1962.


It is time for Dee and I to step aside, retire, and let our children, Denise and Aaron Evenson, Cindy Ward and Lisa Wade take over with the new owners, Palmdale Oil Company. Most everything will be the same, when you order products, speaking with the voices you know.

Mr. Lach Cheatham, President of Palmdale, has 5 other family owned businesses in Florida that is operated by him, his brother and sister. We have been on pleasure trips together that we won on sales quotas from the same suppliers. You will find that they are a very reputable Company, trustworthy, and service very good.

We do please ask you to stay with Palmdale Oil, and give them the chance, along with my family that you all know, who will be running most of the show here, to prove their service, and competitive pricing is the quality you deserve.

May God bless all of you, and Thank you again for the dedicated loyalty you gave Ward Oil Company Inc.

Sincerely,

  
Jim & Dee Ward

## District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	Lubricants – Transportation Department	<b>Number of Vendors Notified</b>	66
<b>Bid Number</b>	13-013-DR	<b>Number of Bids Distributed</b>	17
<b>Date Solicited</b>	7/9/2012	<b>Number of Vendors Bidding</b>	3
<b>Date Opened</b>	8/10/212	<b>Number of Formal “No Bid” Responses</b>	NA
<b>Date Board Presentation</b>	9/4/2012	<b>Funding Source</b>	General Funds
<b>Total Savings</b>	\$6,474.86	<b>Grand Total of Bid</b>	\$110,000 Estimated

**Recommendation:** Recommend acceptance of bid from Ward Oil Co., Inc. as noted on attached bid tabulation as lowest and best, responsive and responsible bid meeting written specifications.

**Term of Contract:** This is a three-year bid, renewable annually by mutual consent of both parties. The first year of will be effective September 5, 2012 through September 4, 2013.

**Notations and Exceptions:** This bid is for the purchase of lubricants by the Transportation Department on an “as-needed” basis. Adjustments in the contract terms and/or pricing may be made at the sole discretion of the District if extreme or unforeseen volatility in the market place occurs. Requests for adjustments will not be considered more than once in a 120-day period.

Recommend rejection of Port Consolidated alternate bid for failing to meet the establish bid specification in regards to M-4 Automotive Grease, ASTM D-566 minimum specification of a dropping point of at least 525 degree, the bid product specification indicates a dropping point of 370 degrees. This product also fails to meet the specified ASTM D-2509 Timken OK Load pounds where the minimum specification is 55 pounds, product specified indicates a rated load of 40 pounds. This is not a high temperature rated product. Recommend rejection of Ward Oil Co., Inc. alternate items, M2A, Transynd Synthetic Transmission Fluid does not meet the required specifications. Recommend acceptance of Ward Oil Co., Inc. specified items as lowest and best, responsive and responsible bid meeting written specifications.

Savings determined by averaging all offered prices and subtracting from recommended vendor's pricing.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Tad Kledzik, Supervisor of Transportation Maintenance

**Bids Prepared By:** Debra Reaves, Buyer Assistant

**Reviewed and Authorized By:** Kendra D. Goodman, CPPO, CPPB, Purchasing Agent

*K. Goodman M. Washburn*

**District School Board  
of Pasco County**

Date/Time: August 28, 2012 11:52:00

SEP 04 2012

Board Approved