



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing  
Michael J. Woodall, CPPO, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 email: [mwoodall@pasco.k12.fl.us](mailto:mwoodall@pasco.k12.fl.us)

December 4, 2012

### MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Bid # 11-053-GF, Grounds Maintenance – AHS & PRSMS  
Third Year Renewal of a Three-Year Contract  
American Lawn and Landscape

On December 7, 2010, official action (attached) was taken to award the above-referenced bid to American Lawn and Landscape. The bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on January 5, 2011. Subsequently, the second year of the agreement was awarded on December 20, 2011 and covers the period of January 6, 2012 through January 5, 2013.

Considering services have been satisfactory, Andrew H. Hurst, President, American Lawn and Landscape was contacted to verify his willingness to enter into the third year of the agreement. As such, Andrew H. Hurst have agreed in writing (attached), to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with American Lawn and Landscape. The third year of the contract will cover the period of January 6, 2013 through January 5, 2014.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dam

Attachment(s)

Date/Time: November 28, 2012 09:51:00



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Mike Woodall, CPPO, Purchasing Agent  
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## BID RENEWAL REQUEST

**BID #11-053-GF**

**BID TITLE: Grounds Maintenance – Anclote High School and Paul R. Smith Middle School**

X

Yes, I agree to renew Bid #11-053-GF under the same terms and conditions as the existing bid. The third year period shall be from **January 6, 2013 through January 5, 2014.**

No, I do not agree to renew Bid #11-053-GF (Please explain)

COMPANY NAME: American Lawn and Landscape

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Andrew H. Hurst, President

TELEPHONE (WITH AREA CODE): 727-381-2050

FAX NUMBER (WITH AREA CODE): 727-381-5087

E-MAIL: andrew@americanlawnandlandscape.com

DATE: Nov 7, 2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: [dreaves@pasco.k12.fl.us](mailto:dreaves@pasco.k12.fl.us)

DISTRICT SCHOOL BOARD OF PASCO COUNTY

**ATTENTION: Debra Reaves**  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
**(813) 794-2111 (FAX)**

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	Grounds Maintenance – AHS & PRSMS– Maintenance	<b>Number of Vendors Notified</b>	168
<b>Bid Number</b>	11-053-GF	<b>Number of Bids Distributed</b>	20
<b>Date Solicited</b>	October 25, 2010	<b>Number of Vendors Bidding</b>	4
<b>Date Opened</b>	November 18, 2010	<b>Number of “No Bid” Responses</b>	16
<b>Date Board Presentation</b>	December 7, 2010	<b>Funding Source</b>	General
<b>Total Savings</b>	\$117,200.66	<b>Grand Total of Bid Estimate</b>	\$52,800.00

**Recommendation:** Recommend acceptance of bid as noted on attached bid tabulation sheet as lowest and best responsive, responsible bid from American Lawn & Landscape meeting written specifications.

**Term of Contract:** This bid is for grounds maintenance at Anclote High and Paul R. Smith Middle schools. Grand total is an estimate only, unit prices will prevail. This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year of the contract period is January 6, 2011 through January 5, 2012.

**Notations and Exceptions:** Savings determined by averaging all non-awarded vendor prices and subtracting from recommended vendor’s pricing.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Edward Flicker, Custodial Coordinator

**Bids Prepared By:** Gail Fowler, CPPB, Buyer

**Reviewed and Authorized By:** Kendra D. Goodman, CPPB, Purchasing Agent

  
 District School Board  
 of Pasco County

DEC 07 2010

Board Approved

Date/Time: December 1, 2010 09:52:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: NOVEMBER 18, 2010 2:30 PM		A Team Lawn Service, Inc.		American Lawn & Landscape		Florida Youth Conservation Corps	
BID TITLE: GROUNDS MAINTENANCE - AHS & PRSMS		8610 Jolly Roger Dr.		6188 3rd Ave. S.		36546 Thornhaven Lane	
BID #: 11-053-GF		Hudson, FL 34667		St. Pete, FL 33707		Dade City, FL 33523	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
	ANCLOTE HIGH						
	Mowing, Weeding & String Trimming (38)	400.00	15,200.00	NC	NC	3,995.50	151,829.00
	Edging (38)	NC	NC	NC	NC	1,900.00	72,200.00
	Hedge Trimming (annual basis) (1)	24,000.00	24,000.00	22,400.00	22,400.00	20.00	900.00
	Pruning (Palms) (2)	NC	NC	NC	NC	10.00	700.00
	Pruning (non-Palms) (1)	NC	NC	NC	NC	5.00	500.00
	Mulching (2)	5,000.00	10,000.00	2,000.00	4,000.00		700.00
	GRAND TOTAL		49,200.00		26,400.00		226,829.00
	ADDITIONAL MULCH: PER CUBIC YARD PRICE:						
	COST FOR 10' x 10' BEDDING AREA:		50.00		40.00		25.00
	PAUL R. SMITH MIDDLE		50.00		40.00		20.00
	Mowing, Weeding & String Trimming (38)	1.00	38.00	NC	NC	2,882.00	109,516.00
	Edging (38)	0.50	19.00	NC	NC	950.00	36,100.00
	Hedge Trimming (annual basis) (1)	24,000.00	24,000.00	22,400.00	22,400.00	20.00	900.00
	Pruning (Palms) (2)	NC	NC	NC	NC	10.00	800.00
	Pruning (non-Palms) (1)	250.00	250.00	NC	NC	5.00	500.00
	Mulching (2)	3,000.00	6,000.00	2,000.00	4,000.00	25.00	750.00
	GRAND TOTAL		30,307.00		26,400.00		148,566.00
	ADDITIONAL MULCH: PER CUBIC YARD PRICE:		50.00		40.00		25.00
	COST FOR 10' x 10' BEDDING AREA:		50.00		40.00		20.00
	TOTAL 'ALL OR NONE' BID PRICE:		79,507.00		52,800.00		375,395.00

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DEC 07 2010

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: NOVEMBER 18, 2010 2:30 PM		Ultimate Lawn Care	
BID TITLE: GROUNDS MAINTENANCE - AHS & PRSMS		13335 SW 77th Ave.	
BID #: 11-053-GF		Ocala, FL 34473	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	ANCLOTE HIGH		
	Mowing, Weeding & String Trimming (38)	800.00	30,400.00
	Edging (38)	NC	NC
	Hedge Trimming (annual basis) (1)	NC	NC
	Pruning (Palms) (2)	NC	NC
	Pruning (non-Palms) (1)	NC	NC
	Mulching (2)	NC	NC
	GRAND TOTAL		30,400.00
	ADDITIONAL MULCH: PER CUBIC YARD PRICE:		
	COST FOR 10' x 10' BEDDING AREA:		75.00
	PAUL R. SMITH MIDDLE		75.00
	Mowing, Weeding & String Trimming (38)	460.00	17,480.00
	Edging (38)	50.00	1,900.00
	Hedge Trimming (annual basis) (1)	1,200.00	1,200.00
	Pruning (Palms) (2)	NC	NC
	Pruning (non-Palms) (1)	120.00	120.00
	Mulching (2)	2,000.00	4,000.00
	GRAND TOTAL		24,700.00
	ADDITIONAL MULCH: PER CUBIC YARD PRICE:		75.00
	COST FOR 10' x 10' BEDDING AREA:		75.00
	TOTAL 'ALL OR NONE' BID PRICE:		55,100.00

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