



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing
Michael J. Woodall, CPPO, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 email: mwoodall@pasco.k12.fl.us

December 4, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW.*

RE: Second Year Renewal of a Five-Year Contract
RFP #12-042-AJ Temporary Personnel Services
A Plus Nurse Temps, Inc.
Compass Staffing Solutions
Estime & Irvin Associates, Inc.
Medical Staffing Network Healthcare, Inc.
Suwannee Medical Personnel

On December 6, 2011, official action was taken to award the above-referenced RFP for Temporary Personnel Services to A Plus Nurse Temps, Inc., Estime & Irvin Associates, Inc. and Medical Staffing Network Healthcare, Inc. Due to a high demand for these services, the Purchasing Department requested permission to directly negotiate with two (2) additional companies, Compass Staffing Solutions and Suwannee Medical Personnel. On July 24, 2012 official Board action was taken to award RFP 12-042-AJ to Suwannee Medical Personnel; on September 4, 2012 RFP 12-042-AJ was also awarded to Compass Staffing Solutions. The RFP is a five (5)-year contract, renewable annually based upon mutual consent of all parties. The first year of the agreement will expire on December 5, 2012.

Considering services have been satisfactory, the vendors were contacted to verify their willingness to enter into the second year of this contract under the existing terms and conditions. As such, all companies noted above have all agreed in writing (attached) to do so.

At this time, it is my recommendation to enter into the second year of the contract, covering the term December 6, 2012 through December 5, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/plh

Attachments

Date/Time: November 28, 2012 09:52:00



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

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RFP RENEWAL REQUEST

RFP #12-042-AJ

RFP TITLE: Temporary Personnel Services – “As-Needed”

_____ ✓

Yes, I agree to renew RFP #12-042-AJ under the same terms and conditions as the existing solicitation. The second year period shall be from December 6, 2012 through December 5, 2013.

No, I do not agree to renew RFP #12-042-AJ

COMPANY NAME: A Plus Nurse Temps, Inc.

SIGNATURE: *Michael J. Arthur*

TYPED NAME AND TITLE: Michael J Arthur President

TELEPHONE (WITH AREA CODE): 866-431-8700

FAX NUMBER (WITH AREA CODE): 352-341-5096

E-MAIL: arthurm@nurse-temps.com

DATE: 11-7-12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: phall@pasco.k12.fl.us
 DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Patty Hall, Buyer Assistant
 PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2258 (PHONE)
 (813) 794-2111 (FAX)



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DIRECT NEGOTIATION RENEWAL REQUEST
RFP #12-042-AJ
RFP TITLE: Temporary Personnel Services – “As-Needed”



Yes, I agree to renew RFP #12-042-AJ under the same terms and conditions as the existing contract. The second year period shall be from **December 6, 2012 through December 5, 2013.**

No, I do not agree to renew this contract.

COMPANY NAME: Compass Staffing Solutions

SIGNATURE: _____

TYPED NAME AND TITLE: Valerie Jeune - Executive Director

TELEPHONE (WITH AREA CODE): 888-611-0001

FAX NUMBER (WITH AREA CODE): 305-397-2134

E-MAIL: vjeune@compasshh.com

DATE: 11/15/2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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RFP RENEWAL REQUEST

RFP #12-042-AJ

RFP TITLE: Temporary Personnel Services – "As-Needed"

Yes, I agree to renew RFP #12-042-AJ under the same terms and conditions as the existing solicitation. The second year period shall be from **December 6, 2012 through December 5, 2013.**

No, I do not agree to renew RFP #12-042-AJ

COMPANY NAME: Estime & Irvin Associates, Inc.

SIGNATURE: _____

TYPED NAME AND TITLE: Mary Irvin, President

TELEPHONE (WITH AREA CODE): (305) 647-2707 or 561-988-8707

FAX NUMBER (WITH AREA CODE): (305) 675-5811

E-MAIL: corporate@estimeirvin.com

DATE: 11/16/12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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RFP RENEWAL REQUEST

RFP #12-042-AJ

RFP TITLE: Temporary Personnel Services – "As-Needed"

X

Yes, I agree to renew RFP #12-042-AJ under the same terms and conditions as the existing solicitation. The second year period shall be from December 6, 2012 through December 5, 2013.

No, I do not agree to renew RFP #12-042-AJ

COMPANY NAME: Medical Staffing Network Healthcare, LLC

SIGNATURE: *Christine Bloom*

TYPED NAME AND TITLE: CHRISTINE BLOOM, DIRECTOR-CONTACT SERVICES

TELEPHONE (WITH AREA CODE): 727-848-8020

FAX NUMBER (WITH AREA CODE): 727-848-5047

E-MAIL: patriciaharrison@msnhealth.com

DATE: November 15, 2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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DIRECT NEGOTIATION RENEWAL REQUEST
RFP #12-042-AJ
RFP TITLE: Temporary Personnel Services – "As-Needed"

_____ ✓

Yes, I agree to renew RFP #12-042-AJ under the same terms and conditions as the existing contract. The second year period shall be from **December 6, 2012 through December 5, 2013.**

No, I do not agree to renew this contract.

COMPANY NAME: Suwannee Medical Personnel

SIGNATURE: Victoria Sidlauskas

TYPED NAME AND TITLE: Victoria Sidlauskas / w.fl Reg. Mgr.

TELEPHONE (WITH AREA CODE): 727-939-1200

FAX NUMBER (WITH AREA CODE): 727-939-1200

E-MAIL: vsidlauskas@suwanneemedical.com

DATE: Nov. 7, 2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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District School Board of Pasco County Bid Recommendation

RFP Title	Temporary Personnel Services "As Needed" - Human Resources		Number of Vendors Notified	516
RFP Number	12-042-AJ		Number of Proposals Distributed	43
Date Solicited	October 4, 2011		Number of Vendors Proposing	7
Date Opened	November 2, 2011		Number of Formal "No Bid" Responses	0
Date Board Presentation	December 6, 2011		Funding Source	General
Total Savings	Estimated \$14,000		Grand Total of Proposal	Estimated \$251,000

Recommendation:

Recommend acceptance of the three RFP's as noted on the attached bid tabulation sheet, as having the highest average scores/best RFP's meeting written specifications. In addition, we are requesting permission to negotiate with interested parties to obtain two additional vendors as indicated in the RFP due to District's requirements. These additional vendors will be forwarded to the Board at a later date for approval.

Term of Contract:

This is a five-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract is effective from December 6, 2011 through December 5, 2012.

Notations and Exceptions:

This RFP was designed as a multi-awarded RFP, up to a maximum of five (5) vendors. Under the terms of this RFP, when requesting temporary personnel services, the District may request placement from any one of the three (3) awardees. Each proposal was evaluated according to a point system (i.e. Billing Rate; forty (40), Experience; twenty (20), Qualifications; twenty (20), Credit References; twenty (20),) as outlined in the specifications with scores totaled to obtain the respondents with the highest average scores. Copies of the evaluation forms are on file in the Purchasing Department.

Recommend rejection of Labor Ready Southeast, Inc.; Supplemental Health Care; Suwannee Medical Personnel for not meeting the written specifications for providing temporary personnel for each job category proposed. RFP from Compass Staff Solutions was disqualified as vendor failed to execute last page (signature) of the document.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected late.

Date/Time:

District School Board
of Pasco County

SEP 04 2012

Board Approved

District School Board
of Pasco County

DEC 06 2011

Board Approved

Bid # 12-042-AJ

Page 2

Bids Evaluated By:

Jackie Choo, Supervisor, ESE Department

Eddie Flicker, District Custodial Services Coordinator, Maintenance Department

Lisa Kern, Supervisor, Student Services Department

Bids Prepared By:

Andrea Jackson, Interim Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent



Date/Time:

District School Board
of Pasco County

SEP 04 2012

Board Approved

District School Board
of Pasco County

DEC 06 2011

Board Approved

Purchasing Department
 20430 Gator Lane
 Land O'Lakes, FL 34638

RFP RESPONSES RECEIVED

Date of Opening: November 2, 2011 @ 2:30 pm
Proposal Title: Temporary Personnel Services
RFP Number: 12-042-AJ

Company Name	Name & Email Address	RFP Score	LPN Billing Rate Per Hour	Custodian Billing Rate Per Hour	Clinic Assistant Billing Rate Per Hour
Compass Staffing Solutions *	vjeune@compassshh.com		N/A	\$12.99	N/A
16635 Northeast 19 Avenue North Miami Beach, FL 33162	Valerie Jeune, Executive Director				
Estime & Irvin Associates, Inc.	corporate@estimeirvin.com	60.3	\$15.78	\$11.15	\$11.68
111 NE 1 Street, Suite 324 Miami, FL 33132	Mary Estime-Irvin, President				
Labor Ready Southeast, Inc. *	1362-Branch@laborready.com		N/A	\$12.99	N/A
6705 U.S. Highway 19 New Port Richey, FL 34652	Camille Lombardi, Training Manager				
Medical Staffing Network Healthcare, LLC.	patriciaharrison@msnhealth	65.6	\$27.00	\$17.80	\$18.00
5509 Grand Blvd., Suite 100 New Port Richey, FL 34652	Jackie Nelson, Vice President of Marketing				
A Plus Nurse Temps, Inc.	arthurm@nurse-temps.com	78.3	\$25.00	\$13.50	\$14.50
2008 Highway 44 West Inverness, FL 34453	Mike Arthur, President				
Supplemental Health Care *	jberman@supplementalhealthcare.com		\$24.92	N/A	\$16.77
2300 West Cypress Street, Suite 401 Tampa, FL 33607	Mike Dunagan, Chief Marketing Officer				
Suwannee Medical Personnel *	vsidlauskas@suwanneemedical.com		\$26.75	N/A	\$16.00
PO Box 567 Lake Butler, FL 32054	Victoria Sidlauskas, W. Florida Regional Manager				
*Disqualified					

District School Board of Pasco County
 Board Approved
 SEP 04 2012
 District School Board of Pasco County
 Board Approved
 DEC 06 2011



District School Board of Pasco County

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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

July 24, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *MW / KDG*

RE: Negotiated Contract – Temporary Personnel Services
Suwannee Medical Personnel

On December 6, 2011, the Board approved RFP #12-042-AJ, Temporary Personnel Services with a notation requesting permission to negotiate with interested parties for Licensed Practical Nurses (LPNs) and Clinic Assistants due to the high demand for these services.

Suwannee Medical Personnel was contacted to verify their willingness to enter into a five-year agreement, renewable annually for these services. As such, Victoria Sidlauskas, West Florida Regional Manager, has agreed in writing (attached), to enter into the first-year term of the contract. The first-year of the contract will commence on July 25, 2012 and continue through December 5, 2012 to coordinate with the initial RFP #12-042-AJ award.

At this time, it is my recommendation to enter into the first-year term of the agreement with Suwannee Medical Personnel.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/amj
Attachments



District School Board of Pasco County

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 352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

DIRECT NEGOTIATED RENEWAL REQUEST TITLE: Temporary Personnel Services



Yes, I agree to Direct Negotiate with the District School Board of Pasco County for the contract listed above under the same terms and conditions as the existing bid (#12-042-AJ). The contract period will begin on July 25, 2012 and will expire on December 5, 2012.



No, I do not agree the contract listed above.

COMPANY NAME: Suwannee Medical Personnel

SIGNATURE: Victoria Sidlauskas

TYPED NAME AND TITLE: Victoria Sidlauskas / W. Florida Regional Mgr.

TELEPHONE (WITH AREA CODE): 727-939-1200

FAX NUMBER (WITH AREA CODE): 727-939-1200

E-MAIL: vsidlauskas@suwanneemedical.com

DATE: 7/3/12

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005. The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
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 PURCHASING DEPARTMENT
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 (813) 794-2258 (PHONE)
 (813) 794-2111 (FAX)

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District School Board
 of Pasco County

JUL 24 2012

Board Approved

Joanne Hurley 7-24-12
 Board Chairperson Date

Joanne Hurley



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

September 4, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/aw*

RE: **Negotiated Contract – Temporary Personnel Services**
Compass Staffing Solutions

On December 6, 2011, the Board approved RFP #12-042-AJ, Temporary Personnel Services with a notation requesting permission to negotiate with interested parties for Licensed Practical Nurses (LPNs) and Clinic Assistants due to the high demand for these services.

Compass Staffing Solutions was contacted to verify their willingness to enter into a five-year agreement, renewable annually for these services. As such, Valerie Jeune, Executive Director, has agreed in writing (attached), to enter into the first-year term of the contract. The first-year of the contract will commence on September 5, 2012 and continue through December 5, 2012 to coordinate with the initial RFP #12-042-AJ award.

At this time, it is my recommendation to enter into the first-year term of the agreement with Compass Staffing Solutions.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/amj
Attachments



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DIRECT NEGOTIATED RENEWAL REQUEST TITLE: Temporary Personnel Services

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Yes, I agree to Direct Negotiate with the District School Board of Pasco County for the contract listed above under the same terms and conditions as the existing bid (#12-042-AJ). The contract period will begin on **September 5, 2012** and will expire on **December 5, 2012**.

No, I do not agree the contract listed above.

COMPANY NAME: ^{SS} Company Staffing Solutions TIN # 45-5597523
SIGNATURE: [Signature]
TYPED NAME AND TITLE: Valerie June
TELEPHONE (WITH AREA CODE): 888 611 0001
FAX NUMBER (WITH AREA CODE): 305 397 2134
E-MAIL: vjune@compasshh.com
DATE: August 15, 2012

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005. The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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