



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing
Michael J. Woodall, CPPO, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 email: mwoodall@pasco.k12.fl.us

December 4, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

SUBJECT: Bid 12-043-DR Farm-to-School Fresh Produce
Second Year of a Five-Year Contract
FreshPoint of West Coast Florida-Primary Vendor
Weyand Food Distributors – Secondary Vendor

On December 20, 2011, official action (attached) was taken to award the above-referenced bid to FreshPoint of West Coast Florida as the primary vendor, and Weyand Food Distributors as the Secondary Vendor for Farm-To-School Fresh Produce. In addition, the Board approved (attached) an increase to the estimated annual purchase amount on October 16, 2012. This bid is a five-year contract, renewable annually based upon mutual consent of the parties. The first year of the contract will expire on December 31, 2012.

Considering services have been satisfactory, Sheila Jones, General Manager for FreshPoint of West Coast Florida, and Jeff Hawkins, V.P. of Administration and Sales for Weyand Food Distributors, were contacted to determine their willingness to enter into the second year of the agreement. As such, they have agreed in writing (attached) to enter into the second year.

It is my recommendation at this time to enter into the second year of the agreement with the vendors noted above. The contract period will be January 1, 2013 through December 31, 2013. The anticipated contract amount for the next term is \$1,400,000 paid out of special revenue funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/sb
Attachments

Date/Time: November 28, 2012 09:55:00



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

www.pasco.k12.fl.us

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352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

BID RENEWAL REQUEST
BID #12-043-DR
BID TITLE: Farm-To-School Fresh Produce

Yes, I agree to renew Bid #12-043-DR under the same terms and conditions as the existing bid. The second year period shall be from **January 1, 2013 through December 31, 2013.**

No, I do not agree to renew Bid #12-043-DR

COMPANY NAME: FreshPoint of West Coast Florida

SIGNATURE: _____

TYPED NAME AND TITLE: David Hartman - General Manager

Sheila Jones

TELEPHONE (WITH AREA CODE): 813-316-4500

FAX NUMBER (WITH AREA CODE): 813-620-1304

E-MAIL: Scott.Heatherington@freshpoint.com

Sheila.Jones@Freshpoint.com

DATE: _____

10/31/12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: dreaves@pasco.k12.fl.us
DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

PLEASE RETURN BY OCTOBER 31, 2012



ATTN: Debra Reaves
Fax 813-794-2111

District School Board of Pasco County
20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

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BID RENEWAL REQUEST
BID #12-043-DR
BID TITLE: Farm-To-School Fresh Produce

Yes, I agree to renew Bid #12-043-DR under the same terms and conditions as the existing bid. The second year period shall be from **January 1, 2013 through December 31, 2013.**

No, I do not agree to renew Bid #12-043-DR

COMPANY NAME: Weyand Food Distributors, Inc.

SIGNATURE: *Jeff Hawkins*

TYPED NAME AND TITLE: Jeff Hawkins, V.P. Administration and Sales

TELEPHONE (WITH AREA CODE): 813-236-5923

FAX NUMBER (WITH AREA CODE): 813-237-8410

E-MAIL: weyandfood@aol.com jhawkins@weyandfood.com

DATE: 11-12-12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: dreaves@pasco.k12.fl.us
DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

PLEASE RETURN BY OCTOBER 31, 2012

District School Board of Pasco County Bid Recommendation

Bid Title	Farm-To-School Fresh Produce	Number of Vendors Notified	47
Bid Number	12-043-DR	Number of Bids Distributed	10
Date Solicited	10/3/2011	Number of Vendors Bidding	2
Date Opened	12/01/2011	Number of Formal "No Bid" Responses	No
Date Board Presentation	12/20/2011	Funding Source	Special Revenue
Total Savings	\$83,290.30	Grand Total of Bid	\$829,867.20

Recommendation: Recommend acceptance of bid from FreshPoint of West Coast Florida as the primary vendor and acceptance of secondary award to Weyand Food Distributors, Incorporated as lowest and best bid meeting written specifications. The District reserves the right to use the secondary lowest bidder in the event the original awardee of the bid cannot fulfill the contract. The secondary vendor must use the same criteria with the AMS as the guideline for Invoice Sell Price to include Product Cost plus Delivery. This is an all-or-none bid as specified in bid document.

Term of Contract: This bid is for Farm-To-School Fresh Produce to serve locally grown, healthy foods in K-12 school settings, improve student nutrition, educate students about food and health, and support local and regional farmers. This is the first year of a five-year bid, renewable annually by written consent of both parties. The first year of the contract is effective January 1, 2012 through December 31, 2012.

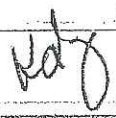
Notations and Exceptions: Total savings were determined by averaging all prices and deducting awarded bid.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPO, CPPB, Purchasing Agent



Date/Time: December 14, 2011 08:20:00

District School Board
of Pasco County

DEC 20 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 1, 2011 2:30 PM		FreshPoint of West Coast Florida				
BID TITLE: Farm-To-School Fresh Produce		5445 Bonacker Drive				
BID #: 12-043-DR		Tampa, FL 33610				
	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
1	APPLES: 100 count, crisp, flavorful with firm smooth skins. Red Delicious, Gala, Fuji, Granny Smith	125 ct	\$26.25	\$0.21	\$5,250.00	\$8.40
2	APPLES: 125 - 138 count, crisp, flavorful with firm smooth skins. Red Delicious, Gala, Fuji, Granny Smith	138 ct	\$19.25	\$0.14	\$23,100.00	\$5.60
3	APPLE SLICES: Individually Packaged, 13 lb. min., no sulfites	100/2oz	\$23.75	\$0.24	\$213,750.00	\$3.12
4	BANANAS, SMALL: 100-200 Count, single, green with trace of yellow color (#2) or more yellow than green color (#4) or as ordered, 40 lb. min. per container. Non-Domestic OK	150 ct	\$18.83	\$0.13	\$48,958.00	\$5.20
5	BROCCOLI FLORETS: Fresh, 1/3 lb packages	4/3#	\$17.37	\$1.45	\$12,159.00	\$17.40
6	CABBAGE, SLAW MIX: Shredded for cole slaw with grated carrot	5#	\$4.54	\$0.91	\$681.00	\$4.55
7	CANTALOUPE: 15-18 count, creamy yellow thick rind covered with yellow "netting", peach-colored flesh, juicy, sweet flavor.	15 ct	\$18.35	\$1.22	\$20,185.00	\$51.24
8	HONEYDEW: 8 count, smooth creamy yellow rind, light green flesh, juicy, sweet flavor.	8 ct	\$14.90	\$1.86	\$8,195.00	\$55.80
9	CARROTEENIES: Individually Packaged, 1.6 - 2 oz. packages	200/1.5 oz	\$24.55	\$0.12	\$68,740.00	\$2.40
10	CARROTS, BABY-CUT: Firm, vibrant orange color, peeled and cut to size.	5#	\$5.86	\$1.17	\$11,134.00	\$5.85
11	CARROTS, STICKS: Firm, vibrant orange color, crisp, peeled, cut in strips.	4/5#	\$25.72	\$1.29	\$18,004.00	\$6.45
12	CAULIFLOWER FLORETS: Creamy white, compact curds	3#	\$6.38	\$2.13	\$1,276.00	\$6.39
13	CELERY STICKS: Fresh, washed, cut, ready-to-eat, strips should snap crisply when bent.	4/5#	\$33.95	\$1.70	\$18,672.50	\$34.00

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BID TITLE: Farm-To-School Fresh Produce		5445 Bonacker Drive				
BID #: 12-043-DR		Tampa, FL 33610				
	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
14	CUCUMBERS: Medium, firm, well-shaped, even dark green color and uniform size, 6 " minimum.	5#	\$7.54	\$1.51	\$18,096.00	\$7.55
15	GRAPES, RED: In season, seedless, firm, well colored with plump berries firmly attached to green pliable stems	Lug	\$20.50	\$0.93	\$41,000.00	\$20.46
16	GREEN BEANS: Fresh, snapped ends, cut	4/5#	\$31.65	\$1.58	\$15,825.00	\$31.60
17	PEPPERS, GREEN: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	5#	\$5.95	\$1.19	\$4,462.50	\$5.95
18	PEPPERS, RED SWEET: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	2#	\$3.98	\$1.99	\$3,184.00	\$3.98
19	PEPPERS, YELLOW SWEET: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	2#	\$4.40	\$2.20	\$2,200.00	\$4.40
20	LETTUCE, ROMAINE: Chopped, washed, sulfite-free, packaged in gas permeable package.	6/2#	\$15.76	\$1.31	\$157,600.00	\$15.72
21	LETTUCE, GREEN LEAF: Crisp, green leaf fillet, 300 leafs per 10 lb case.	10#	\$18.82	\$1.88	\$3,011.20	\$18.80
22	LETTUCE: Romaine, shredded 1/8", 5 lb	4/5#	\$19.50	\$0.98	\$15,112.50	\$19.60
23	ORANGES: 113-125 count, Florida, firm, fine textured skin, Hamlin or Navel	40#	\$15.05	\$0.38	\$22,575.00	\$15.20
24	LEMONS: 140-200 count, smooth firm skin, juicy flesh.	Dozen	\$3.84	\$0.32	\$2,112.00	\$3.84
25	MUSHROOMS: Fresh, firm texture, closed veils.	10#	\$13.05	\$1.31	\$3,588.75	\$3.93
26	ONIONS, RED: Dry, medium size.	5#	\$3.19	\$0.64	\$797.50	\$3.20
27	ONIONS, SPANISH: Dry, large size.	5#	\$1.99	\$0.40	\$398.00	\$2.00
28	LETTUCE, SPRING MIX: Baby lettuces, washed, sulfite -free, well-colored leaves.	3#	\$9.23	\$3.08	\$2,538.25	\$9.24

DEC 20 2011

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BID #: 12-043-DR		Tampa, FL 33610				
	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
29	POTATOES, RUSSET: 70 count, fresh, firm, smooth.	Carton	\$17.72	\$0.35	\$4,873.00	\$17.50
30	SPINACH: Fresh, stemmed and washed, ready to eat, sulfite-free, packaged in gas permeable package, code dated.	12/10 oz	\$14.46	\$1.93	\$9,399.00	\$11.58
31	SQUASH, YELLOW: Medium, creamy yellow rind, white flesh and seeds.	5#	\$6.08	\$1.22	\$2,736.00	\$6.10
32	SQUASH, ZUCCHINI: Medium, 6-7", dark green shiny rind with some spots, white flesh and seeds.	5#	\$5.22	\$1.04	\$2,349.00	\$5.20
33	STRAWBERRIES: Fresh, in season, plump, firm, bright red color.	8/1#	\$22.07	\$2.76	\$11,035.00	\$22.08
34	TANGERINES: 100 Count, Florida. Sunburst or Murcott	38#	\$17.05	\$0.45	\$5,115.00	\$17.10
35	TOMATOES, GRAPE: Grape, Clam Shell Containers, Shiny red skin and firm flesh.	12 pint	\$18.40	\$1.53	\$20,240.00	\$18.36
36	TOMATOES: Round/Globe, Bulk 6x6 shiny red skin and firm flesh.	25#	\$17.75	\$0.71	\$21,300.00	\$8.88
37	TOMATOES: In Season, Bulk, red skin and firm flesh.	22#	\$10.70	\$0.49	\$4,815.00	\$10.78
38	WATERMELON: Whole, seedless, dark green rind, red crisp flesh, 15 - 18 lb	each	\$6.00	\$6.00	\$5,400.00	\$108.00
	Total:				\$829,867.20	
	Fixed Delivery Fee Per Full Unbroken Case Included in the Invoice Sell price (See Section 2.21):				\$1.75	
	Fixed Delivery Fee Per Full Broken Case (to be pro-rated according to delivery size) Included in the Invoice Sell price (See Section 2.21):				\$0.69	
	Fixed Delivery Fee Per Full Unbroken Case of Farm-to-School items including Farmer Delivered to the Warehouse and Vendor Pick up (See section 2.20):				\$1.75	

District School Board
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BID #: 12-043-DR		Tampa, FL 33610				
	Product	Bidder Count/ Pack	Invoice Sell Price per Case (a)	Unit Price (lb or each)	Evaluation Total Price	Evaluation Price per lb / each
	Fixed Delivery Fee Per Full Broken Case (to be pro-rated according to delivery size) of Farm to school items including Farmer Delivered to the Warehouse and Vendor Pick Up (See Section 2.20):				\$0.69	
	Fixed Delivery Fee Per Full Unbroken Case of Opportunity Buy Items including Delivered to the Warehouse and Vendor Pick Up (See Section 2.08):				\$1.75	
	Fixed Delivery Fee Per Full Broken Case (to be prorated according to delivery size) of Opportunity Buy Items including Delivered to the Warehouse and Vendor Pick Up (See Section 2.08):				\$1.75	
	Fixed Delivery Fee Per Full Unbroken Case for USDA Fresh Produce Pilot Program Items (See Section 2.09):				\$1.75	
	Fixed Delivery Fee Per Full Broken Case (prorated to delivery size) for USDA Fresh Produce Pilot Program Items (See Section 2.09):				\$0.69	
	Fixed Fee Surcharge for Special Small Volume Deliveries Under \$100 in Total Invoice Cost (See Section 2.21):				\$0.00	

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 1, 2011 2:30 PM		Weyand Food Distributors, Inc.				
BID TITLE: Farm-To-School Fresh Produce		2707 E. Wilder Avenue				
BID #: 12-043-DR		Tampa, FL 33610				
	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
1	APPLES: 100 count, crisp, flavorful with firm smooth skins. Red Delicious, Gala, Fuji, Granny Smith	100	\$27.00	\$0.68	\$5,400.00	\$27.00
2	APPLES: 125 - 138 count, crisp, flavorful with firm smooth skins. Red Delicious, Gala, Fuji, Granny Smith	125-138	\$27.00	\$0.68	\$32,400.00	\$27.00
3	APPLE SLICES: Individually Packaged, 13 lb. min. , no sulfites	100/2 oz.	\$27.00	\$2.08	\$243,000.00	\$27.00
4	BANANAS, SMALL: 100-200 Count, single, green with trace of yellow color (#2) or more yellow than green color (#4) or as ordered, 40 lb. min. per container. Non-Domestic OK	150 ct	\$21.00	\$0.53	\$54,600.00	\$21.00
5	BROCCOLI FLORETS: Fresh, 1/3 lb packages	4/3 lb	\$18.25	\$1.52	\$12,775.00	\$18.25
6	CABBAGE, SLAW MIX: Shredded for cole slaw with grated carrot	5 lb	\$5.10	\$1.02	\$765.00	\$5.10
7	CANTALOUPE: 15-18 count, creamy yellow thick rind covered with yellow "netting", peach-colored flesh, juicy, sweet flavor.	15-18 ct	\$19.00	\$0.45	\$20,900.00	\$19.00
8	HONEYDEW: 8 count, smooth creamy yellow rind, light green flesh, juicy, sweet flavor.	8 ct	\$18.00	\$0.60	\$9,900.00	\$18.00
9	CARROTEENIES: Individually Packaged, 1.6 - 2 oz. packages	200/1.6 - 2 oz.	\$22.50	\$1.13	\$63,000.00	\$22.50
10	CARROTS, BABY-CUT: Firm, vibrant orange color, peeled and cut to size.	1/5 lb.	\$4.95	\$0.99	\$9,405.00	\$4.95
11	CARROTS, STICKS: Firm, vibrant orange color, crisp, peeled, cut in strips.	1/5lb	\$7.85	\$1.57	\$5,495.00	\$7.85
12	CAULIFLOWER FLORETS: Creamy white, compact curds	1/3 lb.	\$9.25	\$3.08	\$1,850.00	\$9.25
13	CELERY STICKS: Fresh, washed, cut, ready-to-eat, strips should snap crisply when bent.	4/5 lb.	\$36.50	\$1.83	\$20,075.00	\$36.50

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 1, 2011 2:30 PM		Weyand Food Distributors, Inc.				
BID TITLE: Farm-To-School Fresh Produce		2707 E. Wilder Avenue				
BID #: 12-043-DR		Tampa, FL 33610				
	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
14	CUCUMBERS: Medium, firm, well-shaped, even dark green color and uniform size, 6 " minimum.	1/5 lb.	\$3.00	\$0.60	\$7,200.00	\$3.00
15	GRAPES, RED: In season, seedless, firm, well colored with plump berries firmly attached to green pliable stems	Lug	\$28.00	\$1.27	\$56,000.00	\$28.00
16	GREEN BEANS: Fresh, snapped ends, cut	4/5 lb.	\$38.00	\$1.90	\$19,000.00	\$38.00
17	PEPPERS, GREEN: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	5 lb.	\$4.75	\$0.95	\$3,562.50	\$4.75
18	PEPPERS, RED SWEET: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	2 lb	\$3.50	\$1.75	\$2,800.00	\$3.50
19	PEPPERS, YELLOW SWEET: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	2 lb	\$3.75	\$1.88	\$1,875.00	\$3.75
20	LETTUCE, ROMAINE: Chopped, washed, sulfite-free, packaged in gas permeable package.	6/2 lb	\$21.00	\$1.75	\$210,000.00	\$21.00
21	LETTUCE, GREEN LEAF: Crisp, green leaf fillet, 300 leafs per 10 lb case.	10 lb	\$23.00	\$2.30	\$3,680.00	\$23.00
22	LETTUCE: Romaine, shredded 1/8", 5 lb	4/5 lb	\$16.00	\$0.80	\$12,400.00	\$16.00
23	ORANGES: 113-125 count, Florida, firm, fine textured skin, Hamlin or Navel	40 lb min	\$23.00	\$0.58	\$34,500.00	\$23.00
24	LEMONS: 140-200 count, smooth firm skin, juicy flesh.	Dozen	\$2.75	\$0.23	\$1,512.50	\$2.75
25	MUSHROOMS: Fresh, firm texture, closed veils.	3 lb	\$9.00	\$3.00	\$2,475.00	\$9.00
26	ONIONS, RED: Dry, medium size.	5 lb	\$3.50	\$0.70	\$875.00	\$3.50
27	ONIONS, SPANISH: Dry, large size.	5 lb	\$2.50	\$0.50	\$500.00	\$2.50
28	LETTUCE, SPRING MIX: Baby lettuces, washed, sulfite -free, well-colored leaves.	3#	\$9.50	\$3.17	\$2,612.50	\$9.50

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	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
29	POTATOES, RUSSET: 70 count, fresh, firm, smooth.	Carton	\$21.00	\$0.42	\$5,775.00	\$21.00
30	SPINACH: Fresh, stemmed and washed, ready to eat, sulfite-free, packaged in gas permeable package, code dated.	6/10 oz	\$10.00	\$1.67	\$6,500.00	\$10.00
31	SQUASH, YELLOW: Medium, creamy yellow rind, white flesh and seeds.	5 lb	\$4.50	\$0.90	\$2,025.00	\$4.50
32	SQUASH, ZUCCHINI: Medium, 6-7", dark green shiny rind with some spots, white flesh and seeds.	5 lb	\$4.00	\$0.80	\$1,800.00	\$4.00
33	STRAWBERRIES: Fresh, in season, plump, firm, bright red color.	8/1 lb	\$19.00	\$2.38	\$9,500.00	\$19.00
34	TANGERINES: 100 Count, Florida. Sunburst or Murcott	38 lb min	\$20.00	\$0.53	\$6,000.00	\$20.00
35	TOMATOES, GRAPE: Grape, Clam Shell Containers, Shiny red skin and firm flesh.	12 pint	\$20.00	\$1.67	\$22,000.00	\$20.00
36	TOMATOES: Round/Globe, Bulk 6x6 shiny red skin and firm flesh.	12.5 lb	\$10.00	\$0.80	\$12,000.00	\$10.00
37	TOMATOES: In Season, Bulk, red skin and firm flesh.	22 lb	\$10.00	\$0.45	\$4,500.00	\$10.00
38	WATERMELON: Whole, seedless, dark green rind, red crisp flesh, 15 - 18 lb	each	\$5.00	\$0.28	\$4,500.00	\$5.00
	Total:				\$913,157.50	
	Fixed Delivery Fee Per Full Unbroken Case Included in the Invoice Sell price (See Section 2.21):				\$2.00	
	Fixed Delivery Fee Per Full Broken Case (to be pro-rated according to delivery size) Included in the Invoice Sell price (See Section 2.21):				\$1.00	
	Fixed Delivery Fee Per Full Unbroken Case of Farm-to-School items including Farmer Delivered to the Warehouse and Vendor Pick up (See section 2.20):				\$2.00	

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BID #: 12-043-DR		Tampa, FL 33610				
	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
	Fixed Delivery Fee Per Full Broken Case (to be pro-rated according to delivery size) of Farm to school items including Farmer Delivered to the Warehouse and Vendor Pick Up (See Section 2.20):				\$1.00	
	Fixed Delivery Fee Per Full Unbroken Case of Opportunity Buy Items including Delivered to the Warehouse and Vendor Pick Up (See Section 2.08):				\$2.00	
	Fixed Delivery Fee Per Full Broken Case (to be prorated according to delivery size) of Opportunity Buy Items including Delivered to the Warehouse and Vendor Pick Up (See Section 2.08):				\$1.00	
	Fixed Delivery Fee Per Full Unbroken Case for USDA Fresh Produce Pilot Program Items (See Section 2.09):				\$2.00	
	Fixed Delivery Fee Per Full Broken Case (prorated to delivery size) for USDA Fresh Produce Pilot Program Items (See Section 2.09):				\$1.00	
	Fixed Fee Surcharge for Special Small Volume Deliveries Under \$100 in Total Invoice Cost (See Section 2.21):				\$25.00	

District School Board
of Pasco County

DEC 20 2011

Board Approved



District School Board of Pasco County

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Department of Purchasing
Michael J. Woodall, CPPO, Purchasing Agent
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727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

October 16, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Request Dollar Approval for Additional Expenditures
Bid 12-043-DR Farm-To-School Fresh Produce
Fresh Point of West Coast Florida

Food and Nutrition Services request a \$525,000 increase in the total bid award for fresh produce. The Farm-To-School Fresh Produce Bid #12-043-DR (attached) was awarded to Fresh Point of West Coast Florida on December 20, 2011. The original \$829,867.20 award was calculated using pricing from the December bid opening and purchase amounts from the previous 12 month period. The requested increase includes \$135,000 to cover payments retroactively to September 27, 2012.

Several factors have contributed to the significant increase in total dollars required for fresh produce. First, all school cafeterias began marketing a "Fresh-From Florida" produce item on a monthly basis resulting in more students choosing the featured fruit or vegetable with their meals. Second, the drought this summer has resulted in increased prices of up to 35% on staple produce items. Lastly, in March of 2012 the final version of the new meal pattern for the Healthy Hunger-Free Kids Act of 2012 was released by the United States Department of Agriculture. Effective July 1, 2012, each student receiving a reimbursable meal is required to select either a fruit or vegetable with each meal. As a result, fresh produce purchases have increased from a weekly average of \$30,000 to \$42,000. See attached memo from Julie Hedine for additional information.

Estimated annual purchases are anticipated to change the total bid award to \$1,354,867.20, Special Revenue Funds. Food and Nutrition Services requests this update to our Farm-To-School Fresh Produce bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dr

Attachment

District School Board
of Pasco County

District Wide Accreditation • Southern Association of Colleges and Schools

OCT 16 2012

Board Approved