



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing
Michael J. Woodall, CPPO, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 email: mwoodall@pasco.k12.fl.us

December 4, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Second Year Renewal of Three-Year Contract
RFP #12-046-DM, Early Childhood Equipment & Supplies
Becker's School Supplies, Community Playthings, Constructive Playthings,
Play with a Purpose & School Specialty

On December 20, 2011, official action (attached) was taken to award the above-referenced RFP to the vendors noted. This RFP is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on January 1, 2013.

Considering services have been satisfactory, the vendors were contacted to verify their willingness to enter into the second year of the agreement. They have agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with the vendors noted above. The second year of the contract will cover the period of January 2, 2013 through January 1, 2014.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dam

Attachment(s)

Date/Time: November 28, 2012 09:58:00



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 24, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent

SUBJECT: RFP 12-046-DM Early Childhood Equipment and Supplies *KDG/MSW*
"As Needed"
Board Recommendation Correction

On December 20, 2011, official action was taken to award RFP 12-046-DM Early Childhood Equipment and Supplies "As Needed" noted on the attached Board Recommendation.

At the time of submittal, the Board recommendation reflected, in error, that no active bids were received for the manufacturers Community Playthings and Play with a Purpose. Community Playthings and Play with a Purpose in fact did submit bids and each were one of the awarded vendors. This error in no way changes the awarded tabulation sheet.

Should you have any questions or need any further information, please feel free to contact me at your earliest convenience.

KDG/dam

District School Board
of Pasco County

JAN 24 2012

Board Approved



District School Board of Pasco County

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727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

RFP RENEWAL REQUEST

RFP #: 12-046-DM

RFP TITLE: Early Childhood Equipment & Supplies

Yes, I agree to renew for the second year of a three year agreement for 12-046-DM under the same terms and conditions for the period of January 2, 2013 and expire on January 1, 2014

No, I do not agree to renew 12-046-DM

Company Name: Charles J. Becker & Broz Inc. d/b/a Becker's School Supplies

Signature: Kurt W. Becker

Date: 11/6/2012

Typed Name and Title: KURT W. BECKER / TREASURER

Telephone (w/area code): 800-523-1490 Number (w/area code): 856-792-4500 or Kurt.Becker@cjbinc.com

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY, NOVEMBER 16, 2012.

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: http://election.dos.state.fl.us/laws/0511laws/ch_2005-028.pdf. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTN: **Deb Mateo, Buyer Assistant**
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2227 (PHONE) (813) 794-2111 (FAX)



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RFP RENEWAL REQUEST

RFP #: 12-046-DM

RFP TITLE: Early Childhood Equipment & Supplies

Yes, I agree to renew for the second year of a three year agreement for 12-046-DM under the same terms and conditions for the period of January 2, 2013 and expire on January 1, 2014.

No, I do not agree to renew 12-046-DM

Company Name: Community Playthings

Signature: Phil Gattis Date: Nov 6 2012

Typed Name and Title: Phil Gattis, Account Manager

Telephone (w/area code): 800-777-4244 Number (w/area code): 800-336-5948 or sales@communityplaythings.com

DATE DUE: **PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY, NOVEMBER ¹⁶ 8, 2012.**

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RFP RENEWAL REQUEST

RFP #: 12-046-DM

RFP TITLE: Early Childhood Equipment & Supplies

Yes, I agree to renew for the second year of a three year agreement for 12-046-DM under ~~the same~~ terms and conditions for the period of January 2, 2013 and expire on January 1, 2014

New

→ see letter - new 15% discount

No, I do not agree to renew 12-046-DM

Company Name: Constructive Playthings

Signature: _____

Date: _____

11/6/12

Typed Name and Title: _____

JORDAN BRYANT, NATIONAL SALES MGR.

Telephones (w/area code): 800-448-4115 Number (w/area code): 816-761-8225 or bids@constructiveplaythings.com

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY, NOVEMBER 9, 2012.

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: http://election.dos.state.fl.us/laws/051laws/ch_2005-028.pdf. This law became effective September 1, 2005.

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RFP RENEWAL REQUEST

RFP #: 12-046-DM

RFP TITLE: Early Childhood Equipment & Supplies

Yes, I agree to renew for the second year of a three year agreement for 12-046-DM under the same terms and conditions for the period of January 2, 2013 and expire on January 1, 2013.

No, I do not agree to renew 12-046-DM

Company Name: Play with a Purpose

Signature: [Signature] Date: 11-12-12

Typed Name and Title: Jen Hendrickson, Regional Sales Manager

Telephone (w/area code): 888-330-1826 Number (w/area code): 888-331-5860 or jenh@pwap.com

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY, NOVEMBER 16, 2012.

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RFP RENEWAL REQUEST

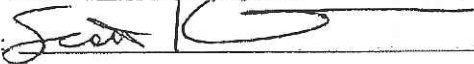
RFP #: 12-046-DM

RFP TITLE: Early Childhood Equipment & Supplies

Yes, I agree to renew for the second year of a three-year agreement for 12-046-DM under the same terms and conditions for the period of January 2, 2013 and expire on January 1, 2014.

No, I do not agree to renew 12-046-DM.

Company Name: School Specialty, Inc.

Signature: 

Date: 11/06/2012

Typed Name and Title: Scott Kurtzman - Manager

Telephone (w/area code): 800-305-0174 Number (w/area code): 800-818-5537 or doug.barnd@schoolspecialty.com

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY, NOVEMBER 9, 2012.

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District Wide Accreditation • Southern Association of Colleges and Schools

District School Board of Pasco County RFP Recommendation

RFP Title	Early Childhood Equipment and Supplies "As Needed"	Number of Vendors Notified	496
RFP Number	12-046-DM	Number of RFPs Distributed	66
Date Solicited	October 13, 2011	Number of Vendors Bidding	11
Date Opened	November 18, 2011	Number of Formal "No Bid" Responses	1
Date Board Presentation	December 20, 2011	Funding Source	*Various Funds
Total Savings	N/A	Grand Total of RFP	Estimated \$200,000

Recommendation:

Recommend acceptance of RFPs as noted on the attached bid tabulation sheet as having the highest average scores and best RFPs meeting written specifications.

Term of Contract:

This contract is for the purchase of early childhood equipment and supplies on an "as needed" basis to be used throughout the District. This is a three-year contract renewable annually based upon mutual agreement of both parties. The first year of this contract shall be effective from January 2, 2012 to January 1, 2013.

Notations and Exceptions:

Award was made to one (1) proposer per manufacturer (i.e., Jonti Craft, Lakeshore, Little Tikes), with the highest average scores, meeting written specifications. Each RFP was evaluated according to a weighted point system (i.e. discount offered, location, references, etc.) as outlined in the RFP documents with scores totaled to obtain the respondents with the highest scores. Copies of the evaluation forms are on file in the Purchasing Department.

Recommend rejection of proposal from Learning Ground, Inc., as they did not bid on the manufacturers as specified in the RFP document (i.e., Childcraft, Community Playthings, etc.).

Recommend rejection of proposal from Beckers School Supplies for failure to provide a manufacturer's price list under Part B of the bid prices for the following: Jonti Craft and Wood Designs.

Request permission to purchase Community Playthings, Environments, Inc., Fisher Price, Lego, Playskool, Play with a Purpose and Radio Flyer items after following District quote thresholds on an "as needed" basis, as no active bids were received. Amount listed above includes those items being purchased on an "as needed" basis.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

* Various funding sources: Capital, Enterprise, General, Special Revenue and Internal


RFPs Evaluated By:

Deb Mateo, Buyer Assistant, Purchasing Department

RFPs Prepared By:

Deb Mateo, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent 

District School Board
of Pasco County

District School Board
of Pasco County

DEC 20 2011

Date/Time: December 14, 2011 08:22:00

JAN 24 2012

Board Approved

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 18, 2011 @ 2:30 PM	Charles J. Becker & Bro., Inc. d/b/a Becker's School Supplies	Community Playthings
RFP TITLE: Early Childhood Equipment and Supplies	1500 Melrose Highway	P.O. Box 2
RFP # 12-046-DM	Pennsauken, NJ 08110-1410	Ulster Park, NY 12487
Board Meeting December 20, 2011		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
Part A (Percentage off of Website)		
Childcraft	No Bid	No Bid
Community Playthings	No Bid	0%
Constructive Playthings	No Bid	No Bid
Environments, Inc	No Bid	No Bid
Fisher Price	18%	No Bid
Hatch, Inc.	No Bid	No Bid
Kaplan	No Bid	No Bid
Lakeshore	No Bid	No Bid
Lego	5%	No Bid
Little Tikes	5%	No Bid
Playskool	18%	No Bid
Play with a Purpose	No Bid	No Bid
Radio Flyer	No Bid	No Bid
Whitney Brothers	18%	No Bid
Part B (Percentage off of MSRP)		
Jonti Craft	18%*	No Bid
Wood Designs	18%*	No Bid
*Manufacturer's Price List Not Received		
RFP Total:	69.37	55.53

District School Board
of Pasco County

JAN 24 2012

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 18, 2011 @ 2:30 PM	Constructive Playthings	Ernie Morris Enterprises, Inc.
RFP TITLE: Early Childhood Equipment and Supplies	13201 Arrington Road	2320 North Main Street
RFP # 12-046-DM	Grandview, MO 64030-2886	Bushnell, FL 33513
Board Meeting December 20, 2011		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
Part A (Percentage off of Website)		
Childcraft	No Bid	No Bid
Community Playthings	No Bid	No Bid
Constructive Playthings	5%	No Bid
Environments, Inc	No Bid	No Bid
Fisher Price	No Bid	No Bid
Hatch, Inc.	No Bid	No Bid
Kaplan	No Bid	No Bid
Lakeshore	No Bid	No Bid
Lego	No Bid	No Bid
Little Tikes	No Bid	No Bid
Playskool	No Bid	No Bid
Play with a Purpose	No Bid	No Bid
Radio Flyer	No Bid	No Bid
Whitney Brothers	No Bid	No Bid
Part B (Percentage off of MSRP)		
Jonti Craft	No Bid	No Bid
Wood Designs	No Bid	30%
*Manufacturer's Price List Not Received		
RFP Total:	56.09	76.66

District School Board
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JAN 24 2012

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 18, 2011 @ 2:30 PM	Kaplan Early Learning Company	Keesey Company
RFP TITLE: Early Childhood Equipment and Supplies	P. O. Box 609	3085 Rio Bonita
RFP # 12-046-DM	Lewisville, NC 27023	Indialantic, FL 32903
Board Meeting December 20, 2011		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
Part A (Percentage off of Website)		
Childcraft	No Bid	No Bid
Community Playthings	No Bid	No Bid
Constructive Playthings	No Bid	No Bid
Environments, Inc	No Bid	No Bid
Fisher Price	No Bid	No Bid
Hatch, Inc.	No Bid	No Bid
Kaplan	15%	No Bid
Lakeshore	No Bid	No Bid
Lego	No Bid	No Bid
Little Tikes	No Bid	No Bid
Playskool	No Bid	No Bid
Play with a Purpose	No Bid	No Bid
Radio Flyer	No Bid	No Bid
Whitney Brothers	No Bid	31%
Part B (Percentage off of MSRP)		
Jonti Craft	No Bid	31%
Wood Designs	No Bid	31%
*Manufacturer's Price List Not Received		
RFP Total:	60.02	78.57

District School Board
of Pasco County

JAN 24 2012

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 18, 2011 @ 2:30 PM	Lakeshore Learning Materials	Play With A Purpose
RFP TITLE: Early Childhood Equipment and Supplies	2695 E. Dominguez Street	2525 Lemond Street SW
RFP # 12-046-DM	Carson, CA 90895	Owatonna, MN 55060
Board Meeting December 20, 2011		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
Part A (Percentage off of Website)		
Childcraft	No Bid	No Bid
Community Playthings	No Bid	No Bid
Constructive Playthings	No Bid	No Bid
Environments, Inc	No Bid	No Bid
Fisher Price	No Bid	No Bid
Hatch, Inc.	No Bid	No Bid
Kaplan	No Bid	No Bid
Lakeshore	5%	No Bid
Lego	No Bid	No Bid
Little Tikes	No Bid	No Bid
Playskool	No Bid	No Bid
Play with a Purpose	No Bid	15%
Radio Flyer	No Bid	No Bid
Whitney Brothers	No Bid	No Bid
Part B (Percentage off of MSRP)		
Jonti Craft	No Bid	No Bid
Wood Designs	No Bid	No Bid
*Manufacturer's Price List Not Received		
RFP Total:	46.22	60.94

District School Board
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JAN 24 2012

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 18, 2011 @ 2:30 PM	School Specialty, Inc.	Wood ETC., Corp.
RFP TITLE: Early Childhood Equipment and Supplies	100 Paragon Parkway	131 Yorktown
RFP # 12-046-DM	Mansfield, OH 44903	Dallas, TX 75208
Board Meeting December 20, 2011		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
Part A (Percentage off of Website)		
Childcraft	30%	No Bid
Community Playthings	No Bid	No Bid
Constructive Playthings	No Bid	No Bid
Environments, Inc	No Bid	No Bid
Fisher Price	No Bid	No Bid
Hatch, Inc.	No Bid	No Bid
Kaplan	No Bid	No Bid
Lakeshore	No Bid	No Bid
Lego	No Bid	No Bid
Little Tikes	No Bid	No Bid
Playskool	No Bid	No Bid
Play with a Purpose	No Bid	No Bid
Radio Flyer	No Bid	No Bid
Whitney Brothers	19%	No Bid
Part B (Percentage off of MSRP)		
Jonti Craft	22%	8%
Wood Designs	22%	No Bid
*Manufacturer's Price List Not Received		
RFP Total:	82.4	51.6

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