



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools


7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing
Michael J. Woodall, CPPO, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 email: mwoodall@pasco.k12.fl.us

March 19, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent 

RE: Bid # 10-069-DR: USDA Commodity Pork Processing
Food and Nutrition Services
Additional Pork Products
JTM Provisions Company

On January 19, 2010, official action was taken to award the above-referenced bid JTM Provisions Company for Group B "all or none" line items and was renewed for the third year on December 6, 2011 for term dates of July 1, 2012 through June 30, 2013. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

JTM Provisions Company has submitted pricing for a new product, Pulled Pork BBQ, 4 ounces, 128 per case, case price: \$75.31 using USDA A734 Pork Leg Roasts. Attached you will find the fee for service price information for the new pork product to be effective through June 30, 2013. Adding this item will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$275,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests this product be added to our USDA Commodity Pork Processing bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dr
Attachment(s)

Date/Time: March 13, 2013 08:38:00



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7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Food and Nutrition Services
Julia D. Hedine, Director
813/ 794-2435 727/ 774-2435
352/ 524-2435 Fax: 813/ 794-2118
e-mail: jhedine@pasco.k12.fl.us

MEMORANDUM
FNS-063-13

March 6, 2013

TO: Mike Woodall, CPPO, Purchasing Agent

FROM: Julie Hedine, Director *JH*
Food, Nutrition and Distribution Services

SUBJECT: USDA Commodity Pork Processing Bid Additions

The USDA Commodity Pork Processing Bid #10-069 -DR Group B line items were awarded to JTM Provisions Co. on January 19, 2010, renewed on April 5, 2011 for the 2011-2012 school year, and renewed on December 6, 2011 for the 2012-2013 school year. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

JTM has submitted pricing for one (1) new product using USDA A734 Pork Leg Roasts. Attached you will find the fee for service price information for the new pork product to be effective through June 30, 2013. Adding this item will allow districts to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$275,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Pork Processing bid.

Thank you for your assistance with this matter.



Food Group

School
Division

More of What You're Hungry For.™

March 6, 2013

Mrs. Julie Hedine
Pasco County Schools
7227 Land O' Lakes Blvd.
Land O' Lakes, FL 34638

Mrs. Hedine,

On behalf of J.T.M. FoodGroup, I would like to request that the attached item be considered for addition to the pork category for USDA Commodity Pork Processing Bid # 10-069-DR.

We value our newly formed partnership and look forward to bringing new and healthy products to the members.

If you require any additional information, please let me know.

Thanks in advance for your consideration.

Sincerely,

Mike Spencer
National Sales Manager, SFS

Visit us on the web: www.jtmfoodgroup.com
Get nutritional info, recipes and new product updates!!
Commodity Balance Information available on www.k12foodservice.com

200 Sales Drive
Harrison OH 45030

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FAX 513.367.3508

Pasco County Schools New Item Bid Addition Request

USDA Commodity Commodity Pork Processing Bid # 10-069-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
02/13 A	Pulled Pork BBQ: Fully Cooked Boneless Shredded Pork with BBQ sauce, 4 oz CN serving to meet 2 M/MA and 1/8 c of red/orange vegetable	Brand	JTM
		Commodity Code #	CP5414
		Commercial Code #	5414CE
		Portion Size	4.00 oz
		Portions / Case	128
		Case Size	32 lbs
		Pounds DF / Case	21.05
		USDA Commodity Used: A734 110138 Pork Leg Roasts	Fee for Service / Case
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	\$33.91
		Total Price (Includes DF \$ Value) / Case	\$75.31
		Net (NOI) Price / Portion	N/A
		Total Price / Portion (Includes DF \$ Value)	0.588359375
		Distribution Cost / Portion	\$0.0098
		Total Delivered Price / Portion	\$0.5982
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$82.50

Pricing good February 1, 2013 through June 30, 2013.



/ National Sales Manager, SFS

3/6/2013

Signature / Title

Date

J.T.M. Provisions Co., Inc.



Pertinent Product Information (PPI)

CP5414 / 5414CE

JTM Culinary Pork BBQ



JTM Item Numbers: CP5414 / 5414CE

Nutritional Information:	CN Serving Size	100g Serving
Serving Size (oz.)	4.00	3.53
Serving Size (g)	113.5	100
Servings Per Case	128	
Calories	216	191
Calories from Fat	110	97
Calories from Fat%	51 %	51 %
Protein (g)	16	14
Carbohydrates (g)	13	11
Fiber (g)	2	1
Total Fat (g)	12	11
Saturated Fat (g)	4.3	3.8
Trans Fat (g)*	0	0
<i>* contains 0g trans fat or ZERO added trans fats</i>		
Cholesterol (mg)	46	41
Sodium (mg)	581	512
Sugar (g)	9	8
Vitamin A (IU)	390	343
Vitamin C (mg)	5	4
Calcium (mg)	40	35
Iron (mg)	1	1

Product Specifications:

UPC (GTIN)	10049485054143
Case Pack	32# 48Bags
Net Weight	32.00 lbs
Gross Weight	33.50 lbs
Case Length	15.31 in
Case Width	11.94 in
Case Height	7.13 in
Case Cube	0.75 ft
TlxHl	10x7
Shelf Life	365 days

Allergens:

Soy

**This Product Is Gluten-Free

Product Title:

BAR-B-QUE SAUCE WITH SHREDDED PORK

(SMOKE FLAVORING AND CARAMEL COLOR ADDED)

Ingredients:

BONELESS PORK STEW MEAT (1/4" trim), WATER, TOMATO PASTE (31% NTSS), SUGAR, VINEGAR, TEXTURED VEGETABLE PROTEIN (soy protein concentrate, caramel color), MUSTARD (distilled vinegar, water, mustard seed, salt, turmeric, spices), CONTAINS LESS THAN 2% OF SEASONING (salt, sugar, modified food starch, dextrose, onion powder, guar gum, paprika, dehydrated garlic, beet powder, spices, citric acid, natural flavor), CORN SYRUP SOLIDS, SEASONING (potassium chloride, flavor [contains maltodextrin]), ONION POWDER, SALT, NATURAL SMOKE FLAVOR, CARAMEL COLOR, PAPRIKA EXTRACT, DEHYDRATED GARLIC.

CN Statement:

CN ID Number: 083207

This 32 lb. case provides 128 servings 4.00 oz each. Each 4.00 oz serving (by weight) of Bar-B-Que Sauce with Shredded Pork provides 2.00 oz equivalent meat/meat alternate and 1/8 cup red/orange vegetable for Child Nutrition Meal Pattern Requirements. (Use of this logo and statement authorized by the Food and Nutrition Service, USDA 03-12.)

Preparation:

Statement:

Products Containing USDA non-substitutable commodities bear the following statement: "Contains commodities donated by the United States Department of Agriculture. This product shall be sold only to eligible recipient agencies."

JTM item codes that begin with "CP" for "commodity product," denote the item is made using non-substitutable USDA commodities. JTM items ending with "CE" denote the product as "commercial equivalent."

Let's Create Great Dishes Together!



200 Sales Drive • Harrison, OH 45030
(613) 367-4900 • (800) 626-2308 • Fax: (613) 367-3619
For the most current information, visit www.JTMFoodGroup.com



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 6, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Third Year Renewal of Three-Year Contract
Bid #10-069-DR: USDA Commodity Pork Processing
JTM Provisions Company, Incorporated.
AdvancePierre Foods

On January 19, 2010, official action (attached) was taken to award the above-referenced bid to JTM Provisions Company Incorporated and Pierre Foods, Incorporated. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on April 5, 2011. The second year of the agreement will expire on June 30, 2012.

Considering services have been satisfactory, Mike Spencer, National Sales Manager, SFS, JTM Provisions Company, Incorporated, and Donna Plageman, Commodity Specialist, AdvancePierre Foods, were contacted to verify their willingness to enter into the third year of the agreement. As such, Mike Spencer and Donna Plageman have agreed in writing (attached), to enter into the third year of the contract. Culinary Standards was a non-renewal in the second year and has not been included.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 13, 2012 for the 2012/2013 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2012. This bid in no way affects contracts already in place for the 2011/2012 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from the Board to Bid #10-069-DR: USDA Commodity Pork Processing bid six months prior to term of contract.

Therefore, at this time it is my recommendation to enter into the third year of the agreement with JTM Provisions Company, Incorporated and AdvancePierre Foods. The third year of the contract will cover the period of July 1, 2012 through June 30, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: November 30, 2011 08:45:00

District School Board
of Pasco County

DEC 06 2011

Board Approved