

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard . Land O' Lakes, Florida 34638

Department of Purchasing Michael J. Woodall, CPPO, Purchasing Agent 813/794-2221 Fax: 813/794-2111 727/774-2221 TDD: 813/794-2484 352/524-2221 email: mwoodall@pasco.k12.fl.us

April 16, 2013

MEMORANDUM

TO:	Honorable School Board Members
FROM:	Michael J. Woodall, CPPO, Purchasing Agent 75
RE:	Third Year Renewal of Three-Year Contract Bid # 11-063-DR: Art Supply Catalog Discount Dick Blick Company Nasco School Specialty

On April 5, 2011, official action was taken to award the above-referenced bid to Dick Blick, Nasco, and School Specialty. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the contract was awarded on March 20, 2012. The second year of the contract will expire on June 30, 2013.

Considering services have been satisfactory, Tamby Peterson, Sales Representative, Dick Blick Company, Dave Johnson, Manager of Contract Sales, Nasco, and Joe Gooden, Bid Manager, School Specialty, were all contacted to verify their willingness to enter into the third year of the contract. As such, Tamby Peterson, Dave Johnson, and Joe Gooden have agreed in writing to enter into the third year of the contract.

At this time, it is my recommendation to enter into the third year of the contract with Dick Blick Company, Nasco, and School Specialty. The third year of the contract will cover the period July 1, 2013 through June 30, 2014.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dr

Attachments

Date/Time: April 10, 2013 08:36:00



Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard . Land O' Lakes, Florida 34638

Department of Purchasing Michael J. Woodall, CPPO, Purchasing Agent 813/ 794-2221 Fax: 813/ 794-2111 727/ 774-2221 TDD: 813/ 794-2484 352/ 524-2221 e-mail: mwoodall@pasco.k12,fl.us

BID RENEWAL REQUEST BID <u>#11-063-DR</u> BID TITLE: <u>Art Supply Catalog Discount</u>

Yes, I agree to renew Bid #11-063-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2013 through June 30, 2014.

No, I do not agree to renew Bid #11-063-DR.

COMPANY NAME: Dick Blick Company

SIGNATURE: ___

TYPED NAME AND TITLE: Tamby Peterson, Sales Representative

etusn

TELEPHONE (WITH AREA CODE): 800-704-7744

FAX NUMBER (WITH AREA CODE): 800-621-8293

E-MAIL:	_tpeterson@dickblick.com_	t.	petersone	dick blick . com
DATE:	3/4/13		,	

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)



Kurt S. Browning, Superintendent of Schools

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Department of Purchasing Michael J. Woodall, CPPO, Purchasing Agent 813/ 794-2221 Fax: 813/ 794-2111 727/ 774-2221 TDD: 813/ 794-2484 352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

BID RENEWAL REQUEST BID <u>#11-063-DR</u> BID TITLE: <u>Art Supply Catalog Discount</u>

Х

Yes, I agree to renew Bid #11-063-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2013 through June 30, 2014.

No, I do not agree to renew Bid #11-063-DR.

COMPANY NAME: Nasco

SIGNATURE:

TYPED NAME AND TITLE: Dave Johnson, Manager of Sales Contracts

TELEPHONE (WITH AREA CODE): 800-558-9595

FAX NUMBER (WITH AREA CODE): 920-563-8296

E-MAIL: guotes@enasco.com

DATE: 03/05/13

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)

asco Fort Atkinson

Celebrating 70 years of service Established 1941 Dedicated to Delivery

Worldwide Service to Education, Health, Agriculture, and Industry 901 Janesville Avenue Fort Atkinson, WI 53538-0901

41 Phone 920-563-2446 Fax 920-563-8296 Website www.eNasco.com E-mail info@eNasco.com

NASCO QUOTE #

60018

PLEASE REFER TO WHEN PLACING YOUR ORDER

OUR TOLL FREE NUMBER IS 1-800-558-9595 -OR- ORDER ON-LINE AT WWW.ENASCO.COM

3/05/2013 DISTRICT SCHOOL BOARD OF PASCO PURCHASING DEPT 20430 GATOR LANE LAND O LAKES FL 34639-2803

REFER: 11-063-DR

PAGE: 1

DATES VALID 7/01/11 6/30/14

MINIMUM ORDER: \$50.00 AFTER DISCOUNT IS APPLIED.

TERMS: NET 30 DAYS DELIVERY APR 7 - 21 DAYS ARO **INSIDE DELIVERY

ARTS & CRAFTS CATALOG CURRENT UNIT PRICE DISCOUNTS: (QUANTITY BREAKS DO NOT APPLY) 20% OFF STOCK ITEMS 5% OFF ITEMS WITH "Z" PREFIX

FREE SHIPPING ON ORDERS OVER \$50.00 AFTER DISCOUNT EXCEPTIONS ARE: *ITEMS WITH "Z" PREFIX *ITEMS WITH THE TRUCK LOGO **TRUCK SHIPMENTS ARE DOCK DELIVERY

SALES CATALOGS, WEB SPECIALS AND ANY OTHER PROMOTIONS ARE EXCLUDED FROM ADDT'L DISCOUNT.

2013 CATALOG DEC 2012-NOV 2013 2014 CATALOG DEC 2013-NOV 2014

DAVE JOHNSON, MANAGER OF CONTRACT SALES



Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard . Land O' Lakes, Florida 34638

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Yes, I agree to renew Bid #11-063-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2013 through June 30, 2014.

No, I do not agree to renew Bid #11-063-DR.

COMPANY NAME: School Spe

SIGNATURE:

TYPED NAME AND TITLE: Joe Gooden, Bid Manager

TELEPHONE (WITH AREA CODE): 888-388-3224

FAX NUMBER (WITH AREA CODE): 888-388-6344

E-MAIL: __bidnotices@schoolspecialty.com_

315/2013 DATE:

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)



District School Board of Pasco County

7227 Land O' Lakes Boulevard . Land O' Lakes, Florida 34638 . 813/ 794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing Kendra Goodman, CPPO, CPPB, Purchasing Agent 813/ 794-2221 Fax: 813/ 794-2111 727/ 774-2221 TDD: 813/ 794-2484 352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

March 20, 2012

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract Bid # 11-063-DR: Art Supply Catalog Discount Dick Blick Company Nasco School Specialty

On April 5, 2011, official action was taken to award the above-referenced bid to Dick Blick, Nasco, and School Specialty. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on June 30, 2012.

Considering services have been satisfactory, Tamby Peterson, Sales Representative, Dick Blick Company, Dave Johnson, Manager of Contract Sales, Nasco, and Joe Gooden, Bid Manager, School Specialty, were all contacted to verify their willingness to enter into the second year of the contract. As such, Tamby Peterson, Dave Johnson, and Joe Gooden have agreed in writing to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the contract with Dick Blick Company, Nasco, and School Specialty. The second year of the contract will cover the period July 1, 2012 through June 30, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Date/Time: March 14, 2012 08:31:00

District School Board of Pasco County

MAR 2 0 2012

Board Approved

District School Board of Pasco County RFP Recommendation

RFP Title	Art Supplies "Discount" Catalog – District Wide	Number of Vendors Notified	174
RFP Number	11-063-DR	Number of RFPs Distributed	. 13
Date Solicited	1/30/2011	Number of Vendors Bidding	14
Date Opened	3/9/2011	Number of Formal "No Bid" Responses	0
Date Board Presentation	4/5/2011	Funding Source	General
Total Savings	\$16,000 Estimated	Grand Total of RFP	\$80,000 (First Year Estimate)

Recommendation: Recommend acceptance of RFP as noted on attached RFP tabulation sheet as lowest and best responsive, responsible RFP meeting written specifications.

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Term of Contract: This RFP is for the entire District's "as needed" requirements for art supplies and equipment requested by the Curriculum and Instructional Services Department. The percentage RFP is firm and fixed for the term of the RFP (catalogs may be updated in January and July only). This is a three year RFP renewable annually by mutual consent of both parties. The first year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Notations and Exceptions: This is a multi-award RFP (up to six vendors) based upon a weighted point system which considers, discount, inventory, location and service. The award is determined by ranking the vendors highest to lowest. The following companies are recommended for award: Dick Blick (131.25 points), Nasco (145 points), School Specialty (107.5 points).

Recommend rejection of RFPs from Ace Educational, Kaplan Early Learning, Kelvin Electronics, Lakeshore Learning, Pitso, Pyramid School Products, S & S Worldwide, Smilemakers, and U.S. Toys for failure to meet one or more of the following specifications: 1) Catalog inventory of Art related items were not sufficient to analyze RFP, 2) Does not meet F. O. B. requirements.

Total savings were based on past usage.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are here by rejected as late.

RFPs Evaluated By: Rebecca Mussellman, Supervisor for Curriculum and Instructional Services

RFPs Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPO, CPPB, Purchasing Agent

DATE OF OPENING: March 9, 2011 2:30 PM	ACE Educational Supplies Inc.	Becker's School Supplies	Dick Blick Company
RFP TITLE: Art Supplies "Catalog Discount" – District Wide	5595 South University Drive	1500 Melrose Hwy	P. O. Box 1267
RFP #: 11-063-DR	Davie, FL 33328	Pennsauken, NJ 08110-1410	Galesburg, IL 61402
Board Meeting 4/5/2011			
ITEM # DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
Fixed Percentage Discount	10%	18%	20%
		Elementary Edition Early Childhood	
Catalog Name:	Ace Educational Supplies	Edition	2011 Resources for Art Educators
Date:	2011	2011	2011
Quote #	11-063-DR	N/A	QD20000
			Drop ship items, those idicated
			with an "F" in the item number
			(2nd character), are not eligible for
		Any item in 2011 catalogs with a red	
	20% of catalog price to items	check mark next to it. Any order under	Call 800-704-7744 for speical
Exclusions to F.O.B. Destination:	with shipping symbols.	\$50 after discount.	pricing and shipping quotes.

DATE OF OPENING: March 9, 2011 2:30 PM	ACE Educational Supplies Inc.	Becker's School Supplies	Dick Blick Company
RFP TITLE: Art Supplies "Catalog Discount" – District Wide	5595 South University Drive	1500 Melrose Hwy	P. O. Box 1267
RFP #: 11-063-DR	Davie, FL 33328	Pennsauken, NJ 08110-1410	Galesburg, IL 61402
Board Meeting 4/5/2011			
ITEM # DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
			Sale Catalogs *all items numbe
			prefixes besided A, B, C, or Z and
			all internet specials are not eligible
			for this offer. Quantity pricing i
			not discountable. In addition to the
			discount, Blick Art Materials offer
			free shipping on shipping or
			individual purchase orders over
			\$200. Free shipping does not apply
			to 50# modeling materials, pape
			rolls, foam board, linoleum rolls
			the 999 or Master Etch presses of
			other products so noted in the
			catalog. An additional charge wil
			be asserted for these items. Order
			shipped via truck line deliver to
			your curb or dock. Additiona
			charges will apply to lower you
			order to the ground (lift gate) or to
			locate it just inside the door (inside
		Any item marked with an ELP or No.	deliver). Call to obtain shiping
		Further Discount Icon will not carry a	estimates for these items o
Exclusions from Proposal:	N/A	A discount.	services
Minimum Purchase:	\$50.00	\$50.00	200
	(to receive discount and fre	e	
	shipping		
On-Line Ordering:			
Vendor able to offer online ordering:	Ye	s No	No

DATE O	F OPENING: March 9, 2011 2:30 PM	ACE Educational Supplies Inc.	Becker's School Supplies	Dick Blick Company
RFP TITI	LE: Art Supplies "Catalog Discount" – District Wide	5595 South University Drive	1500 Melrose Hwy	P. O. Box 1267
RFP #: 1	1-063-DR	Davie, FL 33328	Pennsauken, NJ 08110-1410	Galesburg, IL 61402
	Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	Yes	NA	NA
	If so, what is URL?	www.ACEeducational.com		
	If yes to customization, how long will take?	N/A		
	Can all of the data points be met?	Can't lock out items over \$999, some of our art items exceed that.	Vendor is not able to block out any items that are not awarded or pertain to the bid. Online system does not currently have the capacity of viewing and printing at least one year of history.	increase accuracy in procurement process. Please contact
A	Vendor Inventory: (4)	DISQUALIFIED	DISQUALIFIED	20
В	Lowest Net Cost to District: (15)			56.25
C	References: (10)			50
D	On-Line Ordering: (5 point bonus)			5
	Total Points:			131.25
		1		

DATE OF	F OPENING: March 9, 2011 2:30 PM	Kaplan Early Learning Company	Kelvin Electronics
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		1310 Lewisville-Clemmons Rd	280 Electronics
RFP #: 11-063-DR		Lewisville, NC 27023	280 Adams Blvd.
	Board Meeting 4/5/2011		Farmingdale, MY 11735
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Fixed Percentage Discount	15%	0%
			Kelvin Educations #258
	Catalog Name:	K-5 Edition and Early Childhood Education	Kre8 Engineering and Kelvin
	Date:	2011	2010/2011
	Quote #	c191	62060
		None - No minimum order required for Free Shipping or for	Shipping less than \$100 is \$10,
	Exclusions to F.O.B. Destination:	Discount.	

	F OPENING: March 9, 2011 2:30 PM	Kaplan Early Learning Company	Kelvin Electronics	
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		1310 Lewisville-Clemmons Rd	280 Electronics	
RFP #: 1	1-063-DR	Lewisville, NC 27023	280 Adams Blvd.	
	Board Meeting 4/5/2011		Farmingdale, MY 11735	
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	
	Exclusions from Proposal: Minimum Purchase:	Not valid with other sales offers, bids, quotes, or coupons or discounts. Does not apply to outdoor playground structures, parts surfacings or services of playground. Does not apply to lofts computers, and accessories, curriculum, professional developmen and training, assessments & screening materials. "All about ECERS R", "All About ITERS-R", Tot Tree (#96616) and Playground Items on pages 182-183 in Infant Toddler Catalog. Next Day air, 2nd day air and K-Truck Delivery services are excluded from free freigh offer None	, t s t t t t	
	On-Line Ordering: Vendor able to offer online ordering:	Yes	S Yes	

DATE OF OPENING: March 9, 2011 2:30 PM	Kaplan Early Learning Company	Kelvin Electronics
RFP TITLE: Art Supplies "Catalog Discount" – District Wide	1310 Lewisville-Clemmons Rd	280 Electronics
RFP #: 11-063-DR	Lewisville, NC 27023	280 Adams Blvd.
Board Meeting 4/5/2011		Farmingdale, MY 11735
ITEM # DESCRIPTION	UNIT PRICE	UNIT PRICE
Currently have online order system in place?	No, system is in the house.	No
If so, what is URL?	www.Kaplanco.com	
If yes to customization, how long will take?	Normally 30 days, but is dependent upon request	
		Catalog was sent with bid, see
Can all of the data points be met?	Yes	6
A Vendor Inventory: (4)	DISQUALIFIED	DISQUALIFIED
B Lowest Net Cost to District: (15)		
C References: (10)		
D On-Line Ordering: (5 point bonus)		
Total Points:		

DATE OF OPENING: March 9, 2011 2:30 PM	Lakeshore Learning Materials	Nasco	Oriental Trading Company, Inc.
RFP TITLE: Art Supplies "Catalog Discount" – District Wide	2695 E. Dominguez St.	901 Janesville Ave	4206 S. 108 Street
RFP #: 11-063-DR	Carson, CA 90895	Fort Atkinson, WI 53538-0901	Omaha, NE 68137
Board Meeting 4/5/2011			
ITEM # DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
Fixed Percentage Discount	5%	20% off Stock items	5%
		5% off items with "Z" Prefix,	
		Quantity breaks do not apply	
			Crafts, Hands on Fun,
Catalog Name:	Lakeshore Early Childhood	Nasco #931	
Date:	2011	2011 thru 12/31/11	Varies
		Nasco #970 Effective 1/1/12	
Quote #	11-063-DR	11-063-DR	608049
		Free Shipping with \$50 purchase	· · ·
		or more. Exceptions are Items	discount will be given for
		with "Z" prefix and Items with	shipping and handling charges.
Exclusions to F.O.B. Destination:	None	the Truck Logo	Free delivery on orders over \$60.

DATE OF OPENING: March 9, 2011 2:30 PM	Lakeshore Learning Materials	Nasco	Oriental Trading Company, Inc.
RFP TITLE: Art Supplies "Catalog Discount" – District Wide	2695 E. Dominguez St.	901 Janesville Ave	4206 S. 108 Street
RFP #: 11-063-DR	Carson, CA 90895	Fort Atkinson, WI 53538-0901	Omaha, NE 68137
Board Meeting 4/5/2011			
ITEM # DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
Exclusions from Proposal: Minimum Purchase:	Non	· · · · · · · · · · · · · · · · · · ·	t. Fun Impressions Catalog
On-Line Ordering:			
Vendor able to offer online ordering:	Ye	s N	o No

DATE OF	F OPENING: March 9, 2011 2:30 PM	Lakeshore Learning Materials	Nasco	Oriental Trading Company, Inc.
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		2695 E. Dominguez St.	901 Janesville Ave	4206 S. 108 Street
	1-063-DR	Carson, CA 90895	Fort Atkinson, WI 53538-0901	Omaha, NE 68137
	Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	Yes, over 400 school districts.	No	No
		This is proprietary to all		
	If so, what is URL?	customers.	NA	
	If yes to customization, how long will take?	2-3 weeks	NA	
				No, order on line only with a
				credit card. Key code
				NPS101FD60 must be used for
				the bid offer to be applied to the
	Can all of the data points be met?	Yes	NA	
				<u>_</u>
А	Vendor Inventory: (4)	DISQUALIFIED	20	DISQUALIFIED
В	Lowest Net Cost to District: (15)		75	
С	References: (10)		50	
D	On-Line Ordering: (5 point bonus)		0	
	Total Points:		145	

DATE OF OPENING: March 9, 2011 2:30 PM	Pitsco Education	Pyramid School Products
RFP TITLE: Art Supplies "Catalog Discount" – District Wide	P.O. Box 1708	6510 North 54th Street
RFP #: 11-063-DR	Pittsburg, KS 66762	Tampa, FL 33610-1908
Board Meeting 4/5/2011		
ITEM # DESCRIPTION	UNIT PRICE	UNIT PRICE
Fixed Percentage Discount	0%	10%
	Pitsco Education and Hearlihy Drafting &	
Catalog Name:	Supplies	Pyramid School Products
Date:	February, 2011	2010-2011
Quote #	472168	5 11-063-DR
	Hazardous material charge of \$30. Shipping Charges: Orders up to \$99.99 will be \$8 Orders from \$100 to \$499.99 will be 8% Orders from \$500 to \$999.99 will be 7%.	
	\$1,000 to \$2,750 will be 5%; Orders from \$2,751 to \$3,500.99 will be 4\$; Orders over	L .
Exclusions to F.O.B. Destination:	\$3,501 will be 3%	

DATE OF OPENING: March 9, 2011 2:30 PM	Pitsco Education	Pyramid School Products
RFP TITLE: Art Supplies "Catalog Discount" - District Wide	P.O. Box 1708	6510 North 54th Street
RFP #: 11-063-DR	Pittsburg, KS 66762	Tampa, FL 33610-1908
Board Meeting 4/5/2011		
ITEM # DESCRIPTION	UNIT PRICE	UNIT PRICE
		\$95 minimum order for prepaid freight. Under \$95 is 15% with minimum of \$7.95.
Exclusions from Proposal:		No free freight on furniture or equipment.
Minimum Purchase:		NA
On-Line Ordering:		
Vendor able to offer online ordering:	N	No No

DATE O	F OPENING: March 9, 2011 2:30 PM	Pitsco Education	Pyramid School Products
RFP TIT	LE: Art Supplies "Catalog Discount" – District Wide	P.O. Box 1708	6510 North 54th Street
RFP #: 1	1-063-DR	Pittsburg, KS 66762	Tampa, FL 33610-1908
	Board Meeting 4/5/2011		
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	No	No
	If so, what is URL?	NA	NA
	If yes to customization, how long will take?	NA	NA
	Can all of the data points be met?	NA	NA
A	Vendor Inventory: (4)	DISQUALIFIED	DISQUALIFIED
В	Lowest Net Cost to District: (15)		
С	References: (10)		
D	On-Line Ordering: (5 point bonus) Total Points:		

DATE O	F OPENING: March 9, 2011 2:30 PM	S & S Worldwide	School Specialty
RFP TIT	LE: Art Supplies "Catalog Discount" – District Wide	75 Mill Street	W6316 Design Dr.
RFP #: 1	1-063-DR	Colchester, CT 06415	Greenville, WI 54942
	Board Meeting 4/5/2011		
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Fixed Percentage Discount	15%	15%
	Catalog Name:	S & S Education	Sax Art Education-School Specialty
	Date:	2011	2011
	Quote #	11-063-DR	
			Percels with a 7 and anofin free shinging and handling an and an \$40
			Parcels with a 7 or 9 prefix free shipping and handling on orders \$49
			and over. Less than \$49, the shipping and handling charge is \$9.95.
			Truck/Freight shipping and handling charges are 15% of the order
		Items lebeled E. O. D. /Dues Shirin	total if less than \$2,000 on items on items with a 6 or 8 prefix, with a \$40 minimum charge. If the order is creater than \$2,000 places call
		Items labeled F. O. B./Drop Ship in	
		catalog will be charged shipping	
	Exclusions to F.O.B. Destination:	prepaid and added to invoice.	freight quote. Inside delivery \$45 per order, lift gate \$69 per order.

DATE O	F OPENING: March 9, 2011 2:30 PM	S & S Worldwide	School Specialty
	LE: Art Supplies "Catalog Discount" – District Wide	75 Mill Street	W6316 Design Dr.
	1-063-DR	Colchester, CT 06415	Greenville, WI 54942
	Board Meeting 4/5/2011	,	
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
		Discount applies to catalog current a	t
		time of order placement. Discour	
		does not apply to sales flyers o	
	Exclusions from Proposal:	special promotions	
	Minimum Purchase:	special promotions	
	On-Line Ordering:		
	Vendor able to offer online ordering:	Ye	s Yes
	, ender usie to offer office ofdering.	10	

DATE OF OPENING: March 9, 2011 2:30 PM	S & S Worldwide	School Specialty
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		W6316 Design Dr.
RFP #: 11-063-DR	Colchester, CT 06415	Greenville, WI 54942
Board Meeting 4/5/2011		
ITEM # DESCRIPTION	UNIT PRICE	UNIT PRICE
	Jump Bunch JB.SSWW.com Kathy	Arnold Richman, Department Manager P-Cards, Hillsborough
	Bunchman (Cofounder) 410-703-	County Public Schools. ROSSAC Route #7, Phone 813-272-4921
Currently have online order system in place?	0458	Arnold.Richman@sdhc.k12.fl.us
If so, what is URL?	JB.SSWW.com	www.schoolspecialty.com
If yes to customization, how long will take?	1 week	3 days
		Yes (Please note the \$999.99 per day lock out per day-we don't do
Can all of the data points be met?	Yes	that on the site, rather the credit card company does it.)
	103	that on the site, funior the creat card company does it.)
A Vendor Inventory: (4)	DISQUALIFIED	20
B Lowest Net Cost to District: (15)		37.5
C References: (10)		45
D On-Line Ordering: (5 point bonus)		5
Total Points:		106.5

DATE OF OPENING: March 9, 2011 2:30 PM	SmileMakers	Constructive Playthings
RFP TITLE: Art Supplies "Catalog Discount" – District Wide	425 Sha Lane	13201 Arrington Rd
RFP #: 11-063-DR	Spartanburg, SC 29307	Grandview, MO 64030-2886
Board Meeting 4/5/2011		
ITEM # DESCRIPTION	UNIT PRICE	UNIT PRICE
Fixed Percentage Discount	10%	5%
Catalog Name:	SmileMakers	Constructive Plaything
Date:	Spring 2011	2010/2011
Quote #	11-063-DR	
		All items marked with the symbol *F.O.B., Factory are Excluded from
		free shipping. Free shipping on orders of \$400 or more of UPS size
		items (these are all items NOT Marked with a "+" that denotes a
		"truck shipped" item.). Free shipping on orders of \$750 or more i
		there is one or more items marked "+" that denotes truck shipment
		The "+" mark is in the catalog following the price of the truck shopped
		items. All items marked with the Symbol "*" F.O.B., Factory ar
		Excluded form this free freight offer. Bid is for F.O.B. Shipping
		Point, not delivered; for orders under the "free freight" amounts will
Exclusions to F.O.B. Destination:	NA	•

RFP #TTLE: Art Supplies "Catalog Discount" – District Wide 425 Sha Lane 13201 Arrington Rd RFP #: 11-063-DR Spartanburg, SC 29307 Grandview, MO 64030-2886 TEM # DESCRIPTION UNIT PRICE UNIT PRICE TEM # DESCRIPTION UNIT PRICE UNIT PRICE File Exclusions from Proposal: Custom Items No phone orders accepted. Discount if for the Constructive I Catalog only. All other catalogs, sale flyers and offers are Minimum Purchase: Minimum Purchase: No No No	DATE OF OPENING: March 9, 2011 2:30 PM	SmileMakers	Constructive Playthings
RFP #: 11-063-DR Spartanburg, SC 29307 Grandview, MO 64030-2886 *Board Meeting 4/5/2011* UNIT PRICE UNIT PRICE ITEM # DESCRIPTION UNIT PRICE UNIT PRICE	RFP TITLE: Art Supplies "Catalog Discount" – District Wide	425 Sha Lane	
Board Meeting 4/5/2011 UNIT PRICE ITEM # DESCRIPTION UNIT PRICE UNIT PRICE UNIT PRICE UNIT PRICE UNIT PRICE Exclusions from Proposal: Custom Items Catalog only. All other catalogs, sale flyers and offers are Minimum Purchase: No On-Line Ordering: On-Line Ordering:		Spartanburg, SC 29307	
ITEM# DESCRIPTION UNIT PRICE UNIT PRICE Image: Second seco			
Exclusions from Proposal: Custom Items Minimum Purchase: No On-Line Ordering: On-Line Ordering:		UNIT PRICE	UNIT PRICE
Vendor able to offer online ordering: Yes, Not customized Site		Vac Not austomized Site	

DATE O	F OPENING: March 9, 2011 2:30 PM	SmileMakers	Constructive Playthings
	LE: Art Supplies "Catalog Discount" – District Wide	425 Sha Lane	13201 Arrington Rd
	1-063-DR	Spartanburg, SC 29307	Grandview, MO 64030-2886
	Board Meeting 4/5/2011		
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	Not Customized	
	If so, what is URL?		
	If yes to customization, how long will take?	NA	
	Can all of the data points be met?		
А	Vendor Inventory: (4)	DISQUALIFIED	DISQUALIFIED
В	Lowest Net Cost to District: (15)		
С	References: (10)		
D	On-Line Ordering: (5 point bonus)		
	Total Points:		