



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

### Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 email: [mwoodall@pasco.k12.fl.us](mailto:mwoodall@pasco.k12.fl.us)

April 16, 2013

### MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW.*

RE: Bid # 12-084-AF, Floor Tile Products  
Second Year Renewal of a Three-Year Contract  
Floor Installation Service, Inc.

On May 15, 2012, official action (attached) was taken to award the above-referenced bid to Floor Installation Service, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 19, 2013.

Considering services have been satisfactory, Eric Newsome, Vice President, Floor Installation Service, Inc. was contacted to verify his willingness to enter into the second year of the agreement. As such, he has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Floor Installation Service, Inc. The second year of the contract will cover the period of June 20, 2013 through June 19, 2014.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dam

Attachment(s)

Date/Time: April 10, 2013 08:49:00



# DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34838

Purchasing Services  
Michael J. Woodall, CPPQ, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 email: [m.woodall@pasco.k12.fl.us](mailto:m.woodall@pasco.k12.fl.us)

**BID RENEWAL REQUEST**  
**BID #: 12-084-AF**  
**BID TITLE: Floor Tile Products**

Yes, I agree to renew for the second year of a three year agreement for 12-064-AF under the same terms and conditions for the period of June 20, 2013 and expire on June 19, 2014.

No, I do not agree to renew 12-084-AF

Company Name: Floor Installation Service, Inc.

Signature: *Eric Newsome* Date: 4-1-13

Typed Name and Title: Eric Newsome - Vice President

Telephone (w/area code): 813-664-8600 Number (w/area code): 813-664-8611 or [sales@floorinstallationservice.com](mailto:sales@floorinstallationservice.com)

**DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN ASAP.**

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTN: Deb Matco, Buyer Assistant

PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2227 (PHONE) (813) 794-2111 (FAX)

## District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	Floor Tile Products - Maintenance Department		<b>Number of Vendors Notified</b>	122
<b>Bid Number</b>	12-084-AF		<b>Number of Bids Distributed</b>	17
<b>Date Solicited</b>	March 28, 2012		<b>Number of Vendors Bidding</b>	3
<b>Date Opened</b>	April 30, 2012		<b>Number of Formal "No Bid" Responses</b>	0
<b>Date Board Presentation</b>	May 15, 2012		<b>Funding Source</b>	General
<b>Total Savings</b>	\$7,339.88		<b>Grand Total of Bid</b>	<b>Estimated \$66,842.25</b>

**Recommendation:**

Recommend acceptance of bids as noted on the attached tabulation sheet as lowest and best, responsive and responsible bid for each group meeting written specifications.

**Term of Contract:**

This bid is for floor tile products "as needed" by the Maintenance Department for use throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first year of this contract shall be effective from June 20, 2012 to June 19, 2013.

**Notations and Exceptions:**

Recommend rejection of the bid from Flooring Worx, Inc. for Group B as it did not meet specifications (e.g. bags absorb moisture vs. pails, curing time for adhesive is five days vs. twenty-four hours).

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all bids submitted and subtracting the recommended vendor's price.

**Bids Evaluated By:**

Harvey Doers, Maintenance Crew Chief, Maintenance Department

**Bids Prepared By:**

Amy Flack, Buyer, Purchasing Department

**Reviewed and Authorized By:**

Kendra Goodman, CPPO, CPPB, Purchasing Agent



**District School Board  
of Pasco County**

**MAY 15 2012**

**Board Approved**

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: April 30, 2012 @ 2:30 PM		Floor Installation Service, Inc.		Flooring Worx, Inc.		Yorkshire Sales & Marketing, Inc.	
BID TITLE: Floor Tile Products		5410 Boran Place		475-B Roberts Road		4 Market Place Drive, Suite 209	
BID # 12-084-AF		Tampa, FL 33610		Oldsmar, FL 34677		York, ME 03909	
***Board Meeting May 17, 2012**							
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	TOTAL PRICE
<b>Group A</b>							
STV90	1410 Boxes	12" X 12" X 1/8" Vinyl Flooring	\$27.95	\$39,409.50	\$31.51	*\$44,429.00 / \$44,429.10	\$40.23 \$56,724.30
		Manufacturer/Product #	Armstrong / Imperial Texture		Armstrong / Standard Excelon Imperial		American Biltrite Estric Flooring / Fartress Elements
STV91	150 Boxes	4' X 4' X 1/8" Vinyl Base	\$48.00	\$7,200.00	\$52.30	\$7,845.00	\$49.75 \$7,462.50
		Manufacturer/Product #	Mercer / Black, Brown, Gray		Mercer / Unicolor System		Mercer / 4'x1/8" Virgin Vinyl Corner Ready
		<b>Total All or None Bid Price for Group A</b>	<b>\$46,609.50</b>		<b>*\$52,274.00 / \$52,274.10</b>		<b>\$64,186.80</b>
<b>Group B</b>							
STV01	150 Pails	Vinyl Tile Clearest Adhesive	\$28.25	\$4,237.50	\$36.63	*\$5,495.00 / \$5,494.50	No Bid No Bid
		Manufacturer/Product #	Mapei / ECO-710		W.F. Taylor / TA2033		
STV02A	80 Cases	Vinyl Cove Base Adhesive	\$60.00	\$4,800.00	\$58.08	*\$4,646.00 / \$4,646.40	No Bid No Bid
		Manufacturer/Products #	Henry / 440		W. W. Henry / 440		
STV81	25 Pails	Multi-purpose Adhesive	\$35.57	\$889.25	\$23.60	\$590.00	No Bid No Bid
		Manufacturer/Product #	Mapei / ECO-220		W. F. Taylor / TAPS100		
STV04	100 Pails	Liquid Latex	\$59.55	\$5,955.00	\$41.66	\$4,166.00	No Bid No Bid
		Manufacturer/Product #	Dependable / Latex Liquid		Elite Building Products / Latex Mortar Additive		
STV03	100 Pails	Cement-based Patch	\$25.95	\$2,595.00	\$26.88	\$2,688.00	No Bid No Bid
		Manufacturer/Product #	Mapei / PRP110		Elite Building Products / X Patch / 45lb		
STC04A	100 Bottles	Acrylic Patch Additive	\$17.56	\$1,756.00	\$18.33	\$1,833.00	No Bid No Bid
		Manufacturer/Product #	Mapei / PRP312		Elite Building Products / Hi- Flex Additive		
		<b>Total All or None Bid Price for Group B</b>	<b>\$20,232.75</b>		<b>*\$19,418.00 / \$19,417.90</b>		<b>No Bid</b>
<b>District School Board of Pasco County</b>							
* Vendor Math Error							

MAY 15 2012

Board Approved