District School Board of Pasco County Bid Recommendation

| RFQ Title | Construction Management Services for Schrader Elementary, District Office Bldgs 2 & 4 | Number of Vendors Notified | 680 |
|----------------------------|--|--|---|
| RFQ Number | 13-054-AZ | Number of Proposals Distributed | 23 |
| Date Solicited | January 11, 2013 | Number of Vendors Proposing | 14 |
| Date Opened | March 8, 2013 | Number of Formal "No Bid" Responses | 0 |
| Date Board Presentation | April 16, 2013 | Funding Source | Capital dollars |
| Total Savings | N/A | Grand Total of Proposal | Estimated \$11.5m Schrader; \$5.5m Bldg. 4; \$2.4m Bldg. 2 |

Recommendation: The purpose of this RFQ is to qualify Construction Managers for a campus redevelopment project at Schrader Elementary School; remodeling and expansion of Building 4 at District Office; and remodeling of Building 2 at District Office. Recommend acceptance of Request for Qualifications per the attached tabulation, as follows: the highest-ranked firm, Cutler Associates, for the Schrader Elementary project; the second-ranked firm, Ajax Building Corp., for the District Office Bldg. 4 project; the third ranked firm, LEMA Construction, for the District Office Bldg. 2 project.

Term of Contract: As a result of these recommendations, umbrella terms and conditions, using the current AIA contract template, will be negotiated per F.S. 287.055 for each project by the Construction Services Department. A guaranteed maximum price (GMP) for each project will be brought to a future Board meeting for approval.

Notations and Exceptions:

Upon review after the RFQ opening, the proposal from Peter Brown Construction was disqualified for failure to provide audited financial statements, as required under Mandatory Submittals.

(continued)

Date/Time: April 10, 2013 08:22:00

Notations and Exceptions, continued:

An average of the Evaluation Committee's scores produced the following company ranking, in order from highest to lowest: 1) Cutler Associates, 2) Ajax Building Corp., 3) LEMA Construction, 4) Creative Contractors, 5) The A.D. Morgan Corp., 6) Walbridge Aldinger Co., 7) Charles Perry Partners Inc., 8) Batson-Cook Co., 9) ACA Construction Group, 10) Biltmore Construction, 11) Wharton-Smith Inc., 12) Allstate Construction, 13) Ellis Construction Co.

Per the terms of the RFQ, the highest-ranked firm, Cutler, is recommended for award of the Schrader Elementary Campus, with Ajax and LEMA short-listed as 2nd and 3rd; the second-ranked firm, Ajax, is recommended for award of remodeling and expansion of Building #4 on the District Office campus, with LEMA and Cutler short-listed as 2nd and 3rd; and LEMA is recommended for award of remodeling of Building #2 on the District Office campus, with Cutler and Ajax short-listed as 2nd and 3rd. We are requesting approval to negotiate, in turn, with these firms should negotiations with the top-ranked firm for each project fail to produce an acceptable GMP on a timely basis.

Offers from other vendors listed herein are the only offers received per the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Proposals Evaluated By:

Joanne Hurley, Board Member Mark Fox, Director for Maintenance Services Mike Gude, Project Coordinator, Construction Services Joe Scudiero, Chief Building Official, Construction Services Chris Williams, Director for Planning Services

Audited financial statements were reviewed and approved by Mike Williams, Staff Accountant, Construction Services; John Petrashek, Director for Construction Services, served as the non-voting Chair of the Committee.

Proposal Prepared By:

Arlene Zimney, CPPB, C.P.M., Buying Manager

Reviewed and Authorized By:

Michael J. Woodall, CPPO, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFQ TABULATION

| Date of Opening: March 8, 2013 | | | | AAAUSELDIA | | | | |
|--|--------|-------------|--------------------------|------------------------|--------------------------|------------------------------------|-------------------------------|--------------------------------|
| Proposal Title: Construction Management Services, Schrader Elementary & District Office Bldgs. 4 and 2 RFQ 13-054-AZ | | onstruction | The A.D. Morgan Corp. | Ajax Building Corp. | Allstate Construction | Batson-Cook Co. | Biltmore Construction Co. | Charles Perry Partners Inc. |
| | | V 8th St. | 716 N. Renellie Dr. | 109 Commerce Blvd. | 4509 N. Nebraska Ave. | 1101 Channelside Drive, Ste 401 | e 1055 Ponce de Leon Blvd. | 14422 Bruce B. Downs Blvd. |
| **BOARD MEETING APRIL 16, 2013** | Ocala, | FL 34471 | Tampa, FL 33609 | Oldsmar, FL 34677 | Tampa, FL 33603 | Tampa, FL 33602 | Bellair, FL 33756 | Tampa, FL 33613 |
| Amended A305 contractor's qualification form (max. 50 pts.) | | 35.60 | 40.00 | 45.60 | 32.60 | 37.20 | 34.00 | 38.20 |
| Responses to RFQ questions (max. 30 pts.) | | 16.40 | 19.20 | 26.00 | 17.40 | 18.20 | 18.40 | 18.20 |
| References (max. 15 pts.) | | 14.50 | 14.70 | 14.80 | 14.50 | 14.80 | 14.10 | 14.80 |
| M/WBE certification of CM firm (max. 5 pts.) | | 5.00 | 5.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Subtotal (max. 100) | | 71.50 | 78.90 | 86.40 | 64.50 | 70.20 | 66.50 | 71.20 |
| Additional 5 points if main office location 50 miles or less from Construction Services main location in New Port Richey, FL | | 0.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| <u>TOTAL (max. 105)</u> | | 71.50 | 83.90 | 91.40 | 69.50 | 75.20 | 71.50 | 76.20 |

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFQ TABULATION

| Date of Opening: March 8, 2013 | | | | | | | |
|--|-----------------|-------------|-------------------|------------------------|-----------------------------|---------------------------------|--------------------|
| Proposal Title: Construction Management Services, Schrader Elementary & District Office Bldgs. 4 and 2 | | re ctors | Cutler Associates | Ellis Construction | LEMA Construction | Walbridge Aldinger Co. | Wharton-Smith Inc. |
| | | ew St. | 8918 Brittany Way | 1714 W. Cypress St. | 10001 16th St. N. | 9942 Currie Davis Dr., Ste H | 4912 LaSalle St. |
| **BOARD MEETING APRIL 16, 2013** | Clearw 33755 | ater, FL | Tampa, FL 33619 | Tampa, FL 33606 | St. Petersburg, FL 33716 | Tampa, FL 33619 | Tampa, FL 33607 |
| Amended A305 contractor's qualification form (max. 50 pts.) | | 43.00 | 49.80 | 32.40 | 42.20 | 41.00 | 34.40 |
| Responses to RFQ questions (max. 30 pts.) | | 21.40 | 29.60 | 15.80 | 22.60 | 19.80 | 18.20 |
| References (max. 15 pts.) | | 14.90 | 14.55 | 15.00 | 14.60 | 14.60 | 13.20 |
| M/WBE certification of CM firm (max. 5 pts.) | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Subtotal (max. 100) | | 79.30 | 93.95 | 63.20 | 79.40 | 75.40 | 65.80 |
| Additional 5 points if main office location 50 miles or less from Construction Services main location in New Port Richey, FL | | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| | | 04.00 | 98.95 | 68.20 | 84.40 | 80.40 | 70.80 |
| <u>TOTAL (max. 105)</u> | | 84.30 | 96.95 | 00.20 | 04.40 | 00.40 | 70.80 |