



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

### Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2112  
727/ 774-2221 TDD: 813/794-2484  
352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

May 7, 2013

### MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Bid #13-004-VJ Grounds Maintenance – WGES, SOES & JIEC  
Second Year Renewal of a Three-Year Contract  
Mendez Landscaping and Tree Services  
Natural Designs Landscaping  
A-Team Lawn Services, Inc.

On July 31, 2012, official action (attached) was taken to award the above-referenced bid for Grounds Maintenance – WGES, SOES & JIEC to Mendez Landscaping and Tree Services for Watergrass Elementary School, Natural Designs Landscaping for Seven Oaks Elementary School and A-Team Lawn Services, Inc. for James Irvin Education Center. This bid is a three-year contract, renewable annually based upon mutual consent of the parties. The first year of the agreement will expire on June 8, 2013.

Considering services have been satisfactory, the vendors were contacted to determine their willingness to enter into the second year of the agreement. As such, they have agreed in writing (attached) to enter into the second year of the agreement.

It is my recommendation at this time to enter into the second year of the agreement with the vendors noted above. The second year of the contract will cover the period of June 9, 2013 through June 8, 2014. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/acf  
Attachments

Date/Time: May 1, 2013 08:41:00



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April 12, 2013

### BID RENEWAL REQUEST

**BID #: 13-004-VJ**

**BID TITLE: Grounds Maintenance – JIEC, SOES, & WGES**

**Yes, I agree to renew bid #13-004-VJ, under the same terms and conditions as the existing bid for Grounds Maintenance at Watergrass Elementary School. The second year renewal term will begin on June 9, 2013 and expire on June 8, 2014.**

**No, I do not agree to renew bid #13-004-VJ.**

Company Name: Mendez Landscaping & Tree Services

Signature: [Signature] Date: 4/16/2013

Typed Name and Title: JOSE M HERNANDEZ (General manager)

Telephone (w/area code): 813-569-8763 Fax Number (w/area code): 813-200-8948

**DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN ASAP**

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: [http://election.dos.state.fl.us/laws/0511laws/ch\\_2005-028.pdf](http://election.dos.state.fl.us/laws/0511laws/ch_2005-028.pdf). This law is effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTN: Amy Flack, Buyer  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2224 (PHONE) (813) 794-2111 (FAX)



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April 12, 2013

### BID RENEWAL REQUEST

BID #: 13-004-VJ

BID TITLE: Grounds Maintenance – JIEC, SOES, & WGES

Yes, I agree to renew bid #13-004-VJ, under the same terms and conditions as the existing bid for Grounds Maintenance at Seven Oaks Elementary School. The second year renewal term will begin on June 9, 2013 and expire on June 8, 2014.

No, I do not agree to renew bid #13-004-VJ.

Company Name: Natural Design Landscaping

Signature:  Date: 4/12/13

Typed Name and Title: Phil Petresky, Principal

Telephone (w/area code): 813-949-4933 Fax Number (w/area code): 813-949-1391

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN ASAP

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April 12, 2013

## BID RENEWAL REQUEST

**BID #: 13-004-VJ**

**BID TITLE: Grounds Maintenance – JIEC, SOES, & WGES**

Yes, I agree to renew bid #13-004-VJ, under the same terms and conditions as the existing bid for Grounds Maintenance at James Irvin Education Center. The second year renewal term will begin on June 9, 2013 and expire on June 8, 2014.

No, I do not agree to renew bid #13-004-VJ.

Company Name: A-Team Lawn Services

Signature: Rocco C Amadio Date: 4/13/13

Typed Name and Title: Rocco C Amadio OWNER

Telephone (w/area code): 727 868 7202 Fax Number (w/area code): 727 868 7788

**DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN ASAP**

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: [http://election.dos.state.fl.us/laws/051/laws/ch\\_2005-028.pdf](http://election.dos.state.fl.us/laws/051/laws/ch_2005-028.pdf). This law is effective September 1, 2005.

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## District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	<b>Grounds Maintenance – JIEC, SOES, WGES</b>		<b>Number of Vendors Notified</b>	<b>261</b>
<b>Bid Number</b>	<b>13-004-VJ</b>		<b>Number of Bids Distributed</b>	<b>35</b>
<b>Date Solicited</b>	<b>May 21, 2012</b>		<b>Number of Vendors Bidding</b>	<b>11</b>
<b>Date Opened</b>	<b>June 27, 2012</b>		<b>Number of Formal “No Bid” Responses</b>	<b>0</b>
<b>Date Board Presentation</b>	<b>July 31, 2012</b>		<b>Funding Source</b>	<b>General Funds</b>
<b>Total Savings</b>	<b>\$13,574.10</b>		<b>Grand Total of Bid</b>	<b>\$38,090</b>

**Recommendation:**

Recommend acceptance of bids as noted on the attached tabulation sheet from the most responsive, responsible, lowest, and best vendors meeting written specifications.

**Term of Contract:**

This is the first year of a three-year bid, renewable annually by mutual consent of both parties. The first year of the bid will begin on August 1, 2012 and end on June 8, 2013. Upon mutual consent of both parties for annual renewals, subsequent years will begin on June 9 and end on June 8.

**Notations and Exceptions:**

This is an “all-or-none” per project bid for grounds maintenance at James Irvin Education Center, Seven Oaks Elementary School, and Watergrass Elementary School.

The total savings was determined by averaging all prices and deducting the awarded bid per project and then totaling the project savings.

Offers from the vendor listed herein is the only offer received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:**

Edward Flicker, District Custodial Service Coordinator

**Bids Prepared By:**

Vickie Jones, Interim Buyer

**Reviewed and Authorized By:**

Kendra Goodman, CPPO, CPPB, Purchasing Agent

District School Board  
of Pasco County

JUL 31 2012

Board Approved

District School Board of Pasco County Tabulation Sheet

<b>BID NAME:</b> Grounds Maintenance - JIEC, SOES, WGES		<b>American Lawn &amp; Landscape</b>		<b>A-Team Lawn Service, Inc.</b>		<b>Barick Land Management</b>		<b>Central Florida Landscaping, Inc.</b>	
<b>BID #:</b> 13-004-VJ		6188 3rd Ave. S.		8610 Jolly Roger Dr.		14803 Claredon Dr.		6109 Orient Rd.	
<b>BOARD APPROVAL:</b> July 31, 2012		St. Pete, FL 33707		Hudson, FL 34667		Tampa, FL 33624		Tampa, FL 33610	
		P 727-381-2050		P 727-868-7202		P 813-503-7758		P 813-623-1771	
		F 727-381-5087		F 727-863-7788		F 813-961-0756		F 813-620-3385	
<b>Project A: James Irvin Education Center</b>									
<b>Service</b>	<b>Quantity</b>								
Mowing, weeding & string trimming	38	NB	NB	\$0.00	\$0.00	\$200.00	\$7,600.00	\$189.00	\$7,182.00
Edging	38	NB	NB	\$0.00	\$0.00	\$60.00	\$2,280.00	\$42.00	\$1,596.00
Hedge trimming (Annual basis)	1	NB	NB	\$9,060.00	\$9,060.00	\$0.00	\$0.00	\$1,293.00	\$1,293.00
Pruning (Palms)	2	NB	NB	\$0.00	\$0.00	\$0.00	\$0.00	\$62.50	\$125.00
Pruning (Non-Palms)	1	NB	NB	\$0.00	\$0.00	\$500.00	\$500.00	\$0.00	\$0.00
Mulching	2	NB	NB	\$0.00	\$0.00	\$325.00	\$650.00	\$252.00	\$504.00
Mow and trim one 15-acre and two-1 acre ponds including bottoms	25	NB	NB						
<b>Total</b>		NB	NB	<b>\$9,060.00</b>		<b>\$11,030.00</b>		<b>\$10,700.00</b>	
Additional mulch applications Per cubic yard price installed:		NB		\$50.00		\$65.00		\$42.00	
Cost for bedding areas added at a later date based on incremental 10' x 10' area per month		NB		\$50.00		\$65.00		\$50.00	
<b>Project B: Watergrass Elementary</b>									
<b>Service</b>	<b>Quantity</b>								
Mowing, weeding & string trimming	38	\$0.00	\$0.00	\$0.00	\$0.00	NB	NB	\$224.25	\$8,521.50
Edging	38	\$0.00	\$0.00	\$0.00	\$0.00	NB	NB	\$70.25	\$2,669.50
Hedge trimming (Annual basis)	1	\$24,000.00	\$24,000.00	\$29,760.00	\$29,760.00	NB	NB	\$10,155.00	\$10,155.00
Pruning (Palms)	2	\$0.00	\$0.00	\$0.00	\$0.00	NB	NB	\$175.00	\$350.00
Pruning (Non-Palms)	1	\$0.00	\$0.00	\$0.00	\$0.00	NB	NB	\$0.00	\$0.00
Mulching	2	\$1,800.00	\$3,600.00					\$1,218.00	\$2,436.00
Bush hog field	4	\$0.00	\$0.00					\$0.00	\$0.00
<b>Total</b>		<b>\$27,600.00</b>		<b>\$29,760.00</b>		NB	NB	<b>\$24,132.00</b>	
Additional mulch applications Per cubic yard price installed:		\$40.00		\$50.00		NB		\$42.00	
Cost for bedding areas added at a later date based on incremental 10' x 10' area per month		\$40.00		\$50.00		NB		\$50.00	

District School Board of Pasco County Tabulation Sheet

BID NAME: Grounds Maintenance - JIEC, SOES, WGES		Evolve Professional Landscape Mgmt.		Freedom Lawn Care		Heredia Services		Mendez Landscaping & Tree Services	
BID #: 13-004-VJ		PO Box 2362				8610 Barkwood Pl.		4627 Byerle Cir.	
BOARD APPROVAL: July 31, 2012		Bartow, FL 33831				Tampa, FL 33615		Tampa, FL 33634	
		P 863-585-5382				P 813-770-6469		P 813-569-8763	
		F 863-223-0275				F 813-448-1763		F 813-443-6326	
<b>Project A: James Irvin Education Center</b>									
Service	Quantity								
Mowing, weeding & string trimming	38	\$0.00	\$0.00	NB	NB	\$239.00	\$9,082.00	\$200.00	\$7,600.00
Edging	38	\$0.00	\$0.00	NB	NB	\$0.00	\$0.00	\$35.00	\$1,330.00
Hedge trimming (Annual basis)	1	\$20,000.00	\$20,000.00	NB	NB	\$0.00	\$0.00	\$100.00	\$100.00
Pruning (Palms)	2	\$0.00	\$0.00	NB	NB	\$0.00	\$0.00	\$0.00	\$0.00
Pruning (Non-Palms)	1	\$0.00	\$0.00	NB	NB	\$0.00	\$0.00	\$0.00	\$0.00
Mulching	2	\$0.00	\$0.00	NB	NB	\$0.00	\$0.00	\$140.00	\$280.00
Mow and trim one 15-acre and two-1 acre ponds including bottoms	25	\$0.00	\$0.00	NB	NB	\$0.00	\$0.00	\$45.00	\$1,125.00
<b>Total</b>		<b>\$20,000.00</b>		NB	NB	<b>\$9,082.00</b>		<b>\$10,435.00</b>	
Additional mulch applications Per cubic yard price installed:		\$100.00		NB		\$50.00		\$40.00	
Cost for bedding areas added at a later date based on incremental 10' x 10' area per month		\$100.00		NB		\$50.00		\$50.00	
<b>Project B: Watergrass Elementary</b>									
Service	Quantity								
Mowing, weeding & string trimming	38	NB	NB	NB	NB	\$300.00	\$11,400.00	\$300.00	\$11,400.00
Edging	38	NB	NB	NB	NB	\$100.00	\$3,800.00	\$65.00	\$2,470.00
Hedge trimming (Annual basis)	1	NB	NB	NB	NB	\$3,000.00	\$3,000.00	\$2,250.00	\$2,250.00
Pruning (Palms)	2	NB	NB	NB	NB	\$400.00	\$800.00	\$300.00	\$600.00
Pruning (Non-Palms)	1	NB	NB	NB	NB	\$150.00	\$150.00	\$100.00	\$100.00
Mulching	2	NB	NB	NB	NB	\$750.00	\$1,500.00	\$600.00	\$1,200.00
Bush hog field	4	NB	NB	NB	NB	\$300.00	\$1,200.00	\$30.00	\$120.00
<b>Total</b>		NB	NB	NB	NB	<b>\$21,850.00</b>		<b>\$18,140.00</b>	
Additional mulch applications Per cubic yard price installed:		NB		NB		\$50.00		\$40.00	
Cost for bedding areas added at a later date based on incremental 10' x 10' area per month		NB		NB		\$50.00		\$50.00	

District School Board of Pasco County Tabulation Sheet

<b>BID NAME: Grounds Maintenance - JIEC, SOES, WGES</b>		<b>Natural Designs Landscaping</b>		<b>The Leaf Man</b>		<b>Your Environmental Solutions</b>	
<b>BID #:</b> 13-004-VJ		PO Box 1678		9406 Hwy. 92 E., #109		7222 Jason Dr.	
<b>BOARD APPROVAL:</b> July 31, 2012		Lutz, FL 33647		Tampa, FL 33610		Zephyrhills, FL 33541	
		P 813-949-4933		P 813-381-5133		P 813-355-1334	
		F 813-949-1391		F 888-527-4874		F 813-782-9363	
<b>Project A: James Irvin Education Center</b>							
<b>Service</b>	<b>Quantity</b>						
Mowing, weeding & string trimming	38	\$140.00	\$5,320.00	NB	NB	\$0.00	\$0.00
Edging	38	\$25.00	\$950.00	NB	NB	\$0.00	\$0.00
Hedge trimming (Annual basis)	1	\$1,150.00	\$1,150.00	NB	NB	\$12,000.00	\$12,000.00
Pruning (Palms)	2	\$0.00	\$0.00	NB	NB	\$0.00	\$0.00
Pruning (Non-Palms)	1	\$120.00	\$120.00	NB	NB	\$0.00	\$0.00
Mulching	2	\$180.00	\$360.00	NB	NB	\$0.00	\$0.00
Mow and trim one 15-acre and two-1 acre ponds including bottoms	25	\$80.00	\$2,000.00	NB	NB	\$0.00	\$0.00
<b>Total</b>		<b>\$9,900.00</b>		NB	NB	<b>\$12,000.00</b>	
Additional mulch applications Per cubic yard price installed:		\$40.00				\$50.00	
Cost for bedding areas added at a later date based on incremental 10' x 10' area per month		\$12.00				\$50.00	
<b>Project B: Watergrass Elementary</b>							
<b>Service</b>	<b>Quantity</b>						
Mowing, weeding & string trimming	38	NB	NB	\$425.00	\$16,150.00	\$0.00	\$0.00
Edging	38	NB	NB	\$105.00	\$3,990.00	\$0.00	\$0.00
Hedge trimming (Annual basis)	1	NB	NB	\$350.00	\$350.00	\$38,000.00	\$38,000.00
Pruning (Palms)	2	NB	NB	\$450.00	\$900.00	\$0.00	\$0.00
Pruning (Non-Palms)	1	NB	NB	\$100.00	\$100.00	\$0.00	\$0.00
Mulching	2	NB	NB	\$300.00	\$600.00	\$0.00	\$0.00
Bush hog field	4	NB	NB	\$150.00	\$600.00	\$0.00	\$0.00
<b>Total</b>		NB	NB	<b>\$22,690.00</b>		<b>\$38,000.00</b>	
Additional mulch applications Per cubic yard price installed:		NB		\$55.00		\$50.00	
Cost for bedding areas added at a later date based on incremental 10' x 10' area per month		NB		\$55.00		\$50.00	



District School Board of Pasco County Tabulation Sheet

<b>BID NAME:</b> Grounds Maintenance - JIEC, SOES, WGES		<b>American Lawn &amp; Landscape</b>		<b>A-Team Lawn Service, Inc.</b>		<b>Barick Land Management</b>		<b>Central Florida Landscaping, Inc.</b>	
<b>BID #:</b> 13-004-VJ		6188 3rd Ave. S.		8610 Jolly Roger Dr.		14803 Claredon Dr.		6109 Orient Rd.	
<b>BOARD APPROVAL:</b> July 31, 2012		St. Pete, FL 33707		Hudson, FL 34667		Tampa, FL 33624		Tampa, FL 33610	
		P 727-381-2050		P 727-868-7202		P 813-503-7758		P 813-623-1771	
		F 727-381-5087		F 727-863-7788		F 813-961-0756		F 813-620-3385	
<b>Project C: Seven Oaks Elementary</b>									
<b>Service</b>		<b>Quantity</b>							
Mowing, weeding & string trimming	38	NB	NB	\$0.00	\$0.00	\$300.00	\$11,400.00	\$238.25	\$9,053.50
Edging	38	NB	NB	\$0.00	\$0.00	\$50.00	\$1,900.00	\$56.00	\$2,128.00
Hedge trimming (Annual basis)	1	NB	NB	\$14,040.00	\$14,040.00	\$0.00	\$0.00	\$3,153.00	\$3,153.00
Pruning (Palms)	2	NB	NB	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Pruning (Non-Palms)	1	NB	NB	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mulching	2	NB	NB	\$0.00	\$0.00	\$325.00	\$650.00	\$294.00	\$588.00
Bush hog field	4	NB	NB	\$50.00	\$200.00	\$0.00	\$0.00	\$448.50	\$1,794.00
<b>Total</b>		<b>NB NB</b>		<b>\$14,240.00</b>		<b>\$13,950.00</b>		<b>\$16,716.50</b>	
Additional mulch applications Per cubic yard price installed:		NB		\$50.00		\$65.00		\$42.00	
Cost for bedding areas added at a later date based on incremental 10' x 10' area per month		NB		\$50.00		\$65.00		\$50.00	

District School Board of Pasco County Tabulation Sheet

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<b>BID #:</b> 13-004-VJ		PO Box 2362				8610 Barkwood Pl.		4627 Byerle Cir.	
<b>BOARD APPROVAL:</b> July 31, 2012		Bartow, FL 33831				Tampa, FL 33615		Tampa, FL 33634	
		P 863-585-5382				P 813-770-6469		P 813-569-8763	
		F 863-223-0275				F 813-448-1763		F 813-443-6326	
<b>Project C: Seven Oaks Elementary</b>									
<b>Service</b>	<b>Quantity</b>								
Mowing, weeding & string trimming	38	\$0.00	\$0.00	\$12,340.00	\$12,340.00	\$360.00	\$13,680.00	\$340.00	\$12,920.00
Edging	38	\$0.00	\$0.00	\$0.00	\$0.00	\$25.00	\$950.00	\$45.00	\$1,710.00
Hedge trimming (Annual basis)	1	\$1,000.00	\$12,000.00	<b>\$0.00</b>	<b>\$0.00</b>	\$50.00	\$50.00	\$40.00	\$40.00
Pruning (Palms)	2	\$0.00	\$0.00	\$0.00	\$0.00	\$50.00	\$100.00	\$40.00	\$80.00
Pruning (Non-Palms)	1	\$0.00	\$0.00	\$0.00	\$0.00	\$50.00	\$50.00	\$40.00	\$40.00
Mulching	2	\$600.00	\$1,200.00	\$1,000.00	\$2,000.00	\$150.00	\$300.00	\$130.00	\$260.00
Bush hog field	4	\$250.00	\$1,000.00	\$0.00	\$0.00	\$200.00	\$800.00	\$30.00	\$120.00
<b>Total</b>		<b>\$14,200.00</b>		<b>\$14,340.00</b>		<b>\$15,930.00</b>		<b>\$15,170.00</b>	
Additional mulch applications Per cubic yard price installed:		\$100.00		\$60.00		\$50.00		\$45.00	
Cost for bedding areas added at a later date based on incremental 10' x 10' area per month		\$100.00		\$60.00		\$50.00		\$50.00	

District School Board of Pasco County Tabulation Sheet

<b>BID NAME:</b> Grounds Maintenance - JIEC, SOES, WGES		<b>Natural Designs Landscaping</b>		<b>The Leaf Man</b>		<b>Your Environmental Solutions</b>	
<b>BID #:</b> 13-004-VJ		PO Box 1678		9406 Hwy. 92 E., #109		7222 Jason Dr.	
<b>BOARD APPROVAL:</b> July 31, 2012		Lutz, FL 33647		Tampa, FL 33610		Zephyrhills, FL 33541	
		P 813-949-4933		P 813-381-5133		P 813-355-1334	
		F 813-949-1391		F 888-527-4874		F 813-782-9363	
<b>Project C: Seven Oaks Elementary</b>							
<b>Service</b>	<b>Quantity</b>						
Mowing, weeding & string trimming	38	\$140.00	\$5,320.00	\$350.00	\$13,300.00	\$0.00	\$0.00
Edging	38	\$40.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$0.00
Hedge trimming (Annual basis)	1	\$1,150.00	\$1,150.00	\$400.00	\$400.00	\$12,000.00	\$12,000.00
Pruning (Palms)	2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Pruning (Non-Palms)	1	\$100.00	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00
Mulching	2	\$900.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00
Bush hog field	4	\$250.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>		<b>\$10,890.00</b>		<b>\$13,700.00</b>		<b>\$12,000.00</b>	
Additional mulch applications Per cubic yard price installed:		\$40.00		\$55.00		\$50.00	
Cost for bedding areas added at a later date based on incremental 10' x 10' area per month		\$12.00		\$55.00		\$50.00	