



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing Services  
Michael J. Woodall, CPPO, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

May 7, 2013

### MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Michael J. Woodall, CPPO, Purchasing Agent *MJW.*

**SUBJECT:** Direct Negotiated Contract: Apple, Inc.  
Computer Hardware, Software and Services  
Third Year of the Three-Year Contract

On May 3, 2011, official action was taken to approve a three-year contract (on file in Purchasing Services) with Apple, Inc. The contract is renewable annually upon mutual consent. The second year was approved on June 5, 2012, and will expire on June 30, 2013. The District is permitted to negotiate for services of this nature under Florida Administrative Rule 6A-1.012(14) should it be in our best interest to do so.

As service has been satisfactory, Ed Mutell, Supervisor of Information Services, and John Simon, Director of Information Services, have requested that the contract be renewed for its third year. Please see their attached memo for further information.

Apple has agreed per the attached contract Amendment to extend the existing terms, conditions and pricing of the contract for the period July 1, 2013 – June 30, 2014. The Purchasing Services Dept. is requesting signature on the attached contract Amendment; Apple will then sign the Amendment, and return an executed original for our files. We are also requesting blanket approval to purchase Apple computer products on an as-needed basis, not to exceed \$6 million, for the 2013-2014 school year. Per our standard procedure, Purchasing Services will monitor all Apple purchase orders to ensure that this blanket threshold amount is not exceeded.

Should you have any questions or concerns, please contact Ed Mutell or me at your earliest convenience.

MJW/az  
Attachments

Date/Time: May 1, 2013 08:53:00



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

---

John W. Simon, Jr.  
Director of Information Services Department  
813/794-2416      352/524-2416  
727/774-2416      Fax: 813/794-2172

To: Michael Woodall, Purchasing Agent

From: Edward B. Mutell, Supervisor of Information Services *EAM*  
John Simon, Director of Information Services *JS*

Date: May 7, 2013

Subject: Recommendation to Approve Apple, Inc. Year Three of the Three-Year Contract for Computer Hardware, Software and Services

The District currently has a 3-year contract with Apple for computer hardware, software, and services. The second year of the contract will expire on June 30, 2013.

District staff members are still pleased with the terms and conditions of the Apple, Inc. contract. Therefore, I am requesting your assistance in obtaining School Board approval to continue with year three of the three-year contract. I am also seeking a blanket approval for the 2013-14 fiscal year in the amount of \$6 million, on an "as-needed" basis.

Thank you very much for your assistance. If any additional information is needed, please contact me at 42912.



**Amendment to the Education/State & Local Government Purchase Agreement**

This Amendment to the Education/State & Local Government Purchase Agreement ("Amendment") amends the Education/State & Local Government Purchase Agreement ("Agreement") between Apple Inc., a California corporation located at I Infinite Loop, CA 95014 ("Apple") and:

Company Name ("Service Provider"): District School Board of Pasco County

Address: T227 Land O' lakes Boulevard

City, ST, Zip: Land O' Lakes, Florida 54658

This Amendment modifies the Agreement as follows:

1. **Section 7.A, Term; Termination.** This provision is amended so as to renew the Agreement through June 30. 2014.

2. All other terms and conditions of the Agreement shall remain unchanged and in full force and effect.

The duly authorized representatives of the parties execute this Amendment as of the dates set forth below.

Service Provider

Apple Inc.

SIGNATURE:

SIGNATURE:

PRINT NAME:

PRINT NAME:

TITLE:

TITLE:

DATE:

DEPT:

Sales Contracts

Management

EFFECTIVE DATE:

CONTRACT REVIEWED  
AND APPROVED:  
*[Signature]* 4/16/13