



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools


7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing
Michael J. Woodall, CPPO, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 email: mwoodall@pasco.k12.fl.us

May 21, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent 

SUBJECT: Bid 12-018-SB – Mimio and InterWrite Interactive Whiteboards
Third Year of a Three-Year Contract
Computer Station of Orlando and eInstruction

On June 21, 2011, official action (attached) was taken to award the above-referenced bid to Computer Station of Orlando and eInstruction for the purchase of Mimio and InterWrite Interactive Whiteboards on an as-needed basis. This bid is a three-year contract, renewable annually based upon mutual consent of the parties. The second year term was renewed by the Board on June 19, 2012 and is set to expire on July 6, 2013.

Considering services have been satisfactory, Michael Frevert, President of Computer Station of Orlando and Tim Torno from eInstruction were contacted to determine their willingness to enter into the third year of the agreement for the period of July 7, 2013 through July 6, 2014. As such, they have agreed in writing (attached) to do so.

Therefore, it is my recommendation to enter into the third year of the contract with Computer Station of Orlando and eInstruction. Should you have any questions regarding this matter, please feel free to contact me at your earliest convenience.

MJW/sb
Attachments

Date/Time: May 15, 2013 09:00:00



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Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent
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352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

April 25, 2013

BID RENEWAL REQUEST
TITLE: Interwrite Whiteboards
BID#: 12-018-SB

 x Yes, I agree to renew Bid 12-018-SB – Interwrite Whiteboards under the same terms and conditions. The third year of the contract period will begin July 7, 2013 and expires July 6, 2014.
 No, I do not agree to renew Bid 12-018-SB – Interwrite Whiteboards.

COMPANY NAME: eInstruction

SIGNATURE: Tim Torno by ED

PRINTED NAME/TITLE: Tim Torno DATE: 4/30/2013

TELEPHONE W/AREA CODE: 940-565-0004
FAX W/AREA CODE: 940-565-0959
EMAIL: purchaseorders@einstruction.com

By agreeing to allow this piggyback, vendor acknowledges and agrees to be in compliance with the “Jessica Lunsford Act”. Vendors conducting business with the District School Board of Pasco County who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the District’s Human Resources Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for an appointment. Costs associated with this background screening are to be borne by the vendor.

PLEASE FAX BACK TO:
DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Stephanie Bunford
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O’ LAKES, FL 34638
(813) 794-2225 (PHONE)
(813) 794-2111 (FAX)

District School Board of Pasco County Bid Recommendation

Bid Title	Mimio and InterWrite Interactive Whiteboards- "As-Needed" Basis		Number of Vendors Notified	406
Bid Number	12-018-SB		Number of Bids Distributed	43
Date Solicited	May 11, 2011		Number of Vendors Bidding	2
Date Opened	June 2, 2011		Number of Formal "No Bid" Responses	0
Date Board Presentation	June 21, 2011		Funding Source	Capital Federal and General Funds
Total Savings	Estimated \$36,000		Grand Total of Bid	Estimated \$125,000

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheet as the highest average discount (lowest net cost) offered from the manufacturer's pricers by group.

Term of Contract:

This bid is for Mimio and InterWrite Interactive Whiteboards which will be purchased by various schools and departments throughout the District on an "as-needed" basis. This is a three-year bid, renewable annually based upon the mutual consent of all parties. The first year will begin on July 7, 2011 and continue through July 6, 2012.

Notations and Exceptions:

The total savings was determined by averaging the discounts for each group and subtracting from the estimated expenditures.

As only two proposals were received, this RFP was deemed competitive after a comparison of previously awarded proposals for Mimio and InterWrite Interactive Whiteboards.

Offers from vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.


Bids Evaluated By:

Jennifer Krill, Supervisor of Instructional Media and Technology

Bids Prepared By:

Stephanie Bunford, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent 

District School Board
of Pasco County

JUN 19 2012

Board Approved

District School Board
of Pasco County

JUN 21 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: June 2, 2011 @ 2:30 p.m.		eInstruction Corporation	Computer Station of Orlando
BID TITLE: Mimio and InterWrite Interactive Whiteboards		308 N Carroll Blvd.	3101 Maltby Drive
BID # 12-018-SB		Denton, TX 76201	Deltona, FL 32738
ITEM#	DESCRIPTION		
GROUP A - InterWrite Boards			
	60" diagonal Whiteboard	N/A	NB
	77" diagonal Whiteboard	23.50%	NB
	85" diagonal Whiteboard	23.50%	NB
	95" diagonal Whiteboard	23.50%	NB
	InerWrite Mobi	27.75%	NB
	AVERAGE DISCCOUNT	24.56%	NB
	Interactive Wireless Pad (School Pad)	27.75%	NB
	Mobile Floor Stands	23.50%	NB
	Wireless Bluetooth Connection	Included	NB
	Balance of Line	23.50%	NB
	Training Available	Yes	NB
	Hourly Rate:	T.B.D.	
GROUP B - Mimio Interactive			
	Mimio Interactive	NB	Discontinued
	Mimio Interactive w/ capture	NB	Discontinued
	Mimio Teach	NB	35.00%
	Mimio Pad	NB	35.00%
	AVERAGE DISCCOUNT	NB	35.00%
	Mimio Wireless Capture Device	NB	Discontinued
	Balance of Line	NB	See price list
	Training Available	NB	Yes
	Hourly Rate:	NB	included with purchase