



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2112
727/ 774-2221 TDD: 813/794-2484
352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

May 21, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW.*

SUBJECT: Contract with Calvert Partners, Inc.

In accordance with Florida Statute 1002.415, 1002.37 and Senate Bill 1676, beginning with the 2009-2010 school year, each school district shall provide eligible K-12 students within its boundaries the option of participating in a virtual instruction program. The program makes instruction available to students using online and distance learning technology in the nontraditional classroom. Calvert Partners, Inc. is one of the virtual instruction programs the District is currently using to comply with this requirement.

Ms. JoAnne Glenn, Principal for Pasco eSchool, is requesting approval of the attached renewal with Calvert Partners, Inc. The original contract was reviewed and approved by Ms. Nancy Alfonso, Board Attorney via email on April 9, 2012. The term of this contract will be for the 2013-2014 school-year and will be funded through FTE earned by students enrolled in grades K-5 who are promoted to the next grade level at the end of the academic year. Please see the attached memo from Ms. Glenn for additional information.

The District and Calvert Partners, Inc. have negotiated the attached agreement to include services that will assist the district in meeting the requirement of Florida Statute 1002.415, 1002.37 and Senate Bill 1676. The District is permitted to negotiate for services of this nature under Florida Administrative Code 6A-1.012(11)(a). Please feel free to contact JoAnne Glenn or me at your earliest convenience if you have any questions or concerns.

Attachments

Date/Time: May 15, 2013 09:15:00

(813)794-2000 • (352) 524-2000 • (727) 774-2000 • www.pasco.k12.fl.us

The District School Board of Pasco County is System Accredited by AdvancED/Southern Association of Colleges and Schools



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Pasco eSchool
JoAnne Glenn, Principal
813/ 346-1901 FAX: 813/ 346-1991
E-MAIL: jglenn@pasco.k12.fl.us

May 6, 2013

To: Michael Woodall, Purchasing Agent

From: JoAnne Glenn, Principal for Pasco eSchool

Subject: Contract Renewal (Calvert Education Partners)

Subject: Request for Permission to Negotiate (Calvert Partners, Inc.)

In accordance with Florida Statute 1002.415, 1002.37 and Senate Bill 1676, beginning with the 2009-2010 school year, each school district shall provide eligible K-12 students within its boundaries the option of participating in a virtual instruction program. The program makes instruction available to students using online and distance learning technology in the nontraditional classroom.

To provide the elementary students enrolled in Pasco eSchool with a variety of learning opportunities and to bring the curriculum and operation of the program into closer alignment with our traditional schools, Pasco eSchool requests renew its contract with the following provider:

- Calvert Partners, Inc.

Our relationship with Calvert Partners, Inc. offers the District an opportunity to use digital curriculum developed by a vendor, with direct instruction provided by our own teachers. Such a model will allow for closer monitoring of student progress, increased opportunities for students to participate in co-curricular activities (like the Science Fair and Tropicana Speech Contest), and build relationships with their teachers through face-to-face sessions.

The costs associated with any resulting contract will be funded through FTE earned by students enrolled in grades K-5 when they meet the requirements for promotion at the end of the school year.

SCHEDULE 1
Pricing

	<u>With Math</u>	<u>Without Math</u>
Calvert Education Classic Grades K-8	\$2,200	\$1,950
Verticy Learning Grades 3-8	\$2,600	\$2,550

Pricing includes:

- Full year of instruction including a details daily lesson plan
- All textbooks, workbooks and support materials
- All digital instructional and reference resources
- Professional development for teachers and families
- Connexus learning and student management system
- Auto-graded daily and monthly assessments
- Student account setup and management
- Enrollment marketing services
- Shipping and handling

Discount for member districts of the Florida District Virtual Instruction Program Network (FDVIPN)

- A \$200 discount per student is available for all full-time virtual students enrolled through districts who are members of the FDVIPN.

Return Policy Options

1. Withdrawal Insurance

For all full-time students enrolled for school year 2013-2014 in Florida, the district has the option to purchase withdrawal insurance. This option is being offered to address the financial impact the district incurs when a student withdraws during the year resulting in the loss of their funding. The principle features of this option are as follows:

- A fee of \$350/student will be invoiced when the order is processed and shipped.
- This option applies to all students enrolled by the district in the Calvert Partners program. It cannot be purchased on a student-by-student basis.
- In the event of a withdrawal, Calvert will refund 100% of the curriculum fee paid. This does not include the \$350 insurance fee.

CONTRACT REVIEWED
AND APPROVED:
Jm 5.10.13

- The refund will be limited to a number of withdrawals less than or equal to 25% of that year's enrolled population. For example: 100 students enroll and, over the course of the year, 26 (26%) withdraw. Calvert would refund the curriculum fee for 25 students (25%).
- Students would be required to return the curriculum materials to the district in order to qualify for the refund.
- The district will be required to submit a completed Calvert withdrawal authorization form and return the student's Lesson Manuals in order to receive a credit.

2. Standard Return Policy (included in program fee)

- Full credit less \$125 restocking fee for complete and unused courses returned within 60 days of receipt by customer. Shipping paid by the customer.
- 25% credit for courses returned incomplete or used within 60 days of receipt by Full Service and New School customers (including flat rate customers). No restocking fee. Shipping paid by the customer.
- 50% credit for courses returned incomplete or used within 60 days of receipt by Legacy customers (curriculum sales only). No restocking fee. Shipping paid by the customer.
- No credit after 60 days.
- Customer has 30 days to identify any missing materials for reshipment.
- Administrator Withdrawal Form: required for all withdrawals to receive credit.
- Materials are required to be returned to receive credit.
- Mid-Year Pricing Enrollments:
 - Full credit less \$125 restocking fee for complete and unused courses returned within 60 days.
 - No credit after 60 days.

All fees unless otherwise stated are for the period from July 1st through June 30th of each applicable year (an "Academic Year"). All fees and charges will be invoiced directly to the Virtual School at its address, or at such other address as it may designate, upon shipment of Calvert Education Materials (or at the times stated in Schedule 3 or 4 if applicable).

CONTRACT REVIEWED
AND APPROVED:
aw 5-10-13