

DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard . Land O' Lakes, Florida 34638

Purchasing Services Michael J. Woodall, CPPO, Purchasing Agent 813/794-2221 Fax: 813/794-2111 727/774-2221 TDD: 813/794-2484 352/524-2221 email: mwoodall@pasco.k12.fl.us

June 4, 2013

# **MEMORANDUM**

TO:	Honorable School Board Members
FROM:	Michael J. Woodall, CPPO, Purchasing Agent 25.
RE:	One-Year Extension of Three-Year Contract Bid #11-032-LR, A/C Chemicals – Maintenance Department Aquasure, Incorporated

On October 5, 2010, official action (attached) was taken to award the above-referenced bid to Aquasure, Incorporated. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the third year of the contract was renewed on July 3, 2012. The third year of the contract will expire on September 14, 2013.

Considering services have been satisfactory, Donald M. Shure, President/CEO, Aquasure, Incorporated was contacted to verify his willingness to enter into a one-year extension as permitted under the general terms and conditions of the agreement. As such Mr. Shure has agreed in writing to enter into a one-year extension of the contract. The one-year extension of the contract will cover the period of September 15, 2013 through September 14, 2014. At this time it is my recommendation to enter into the one-year extension of the contract.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dr Attachment(s)

Date/Time: May 29, 2013 08:30:00



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#### REQUEST FOR ONE-YEAR BID EXTENSION BID <u>#11-032-LR</u> BID TITLE: A/C Chemicals – Maintenance Department

Yes, I agree to extend Bid #11-032-LR for one-year under the same terms and conditions as the existing bid. The one-year extension period shall be from September 15, 2013 through September 14, 2014.

No. I do not agree to extend Bid #11-032-LR

COMPANY NAME: Aquasure. Inc.

SIGNATURE:

TYPED NAME AND TITLE: Donald M. Shure President/CEO

TELEPHONE (WITH AREA CODE) 727-535-1726

FAX NUMBER (WITH AREA CODE): 727-535-0973

E-MAIL aguasure@aol.com

DATE 5/8/13

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: dreaves@pasco.k12.fl.us DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)

District Wide Accreditation \* Southern Association of Colleges and Schools

District	Sch	ool	Board	of ]	Pasco	County
	Bid	Re	comm	end	ation	

Bid Title	A/C Chemicals Maintenance Department	Number of Vendors Notified	471
Bid Number	11-032-LR	Number of Bids Distributed	26
Date Solicited	July 20, 2010	Number of Vendors Bidding	3
Date Opened	August 31, 2010	Number of Formal "No Bid" Responses	0
Date Board Presentation	October 5, 2010	Funding Source	General
Total Savings	\$18,716.61	Grand Total of Bid	\$10,000.00

### Recommendation:

Recommend acceptance of bid from Aquasure, Inc., as noted on attached bid tabulation sheet, as lowest and best, responsive and responsible "all-or-none" bid meeting written specifications.

### Term of Contract:

This bid is for chemicals "as needed" by the Maintenance Department for use as a scale/corrosion inhibitor for water-treatment, cooling towers at various schools throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first contract period shall be effective from date of Board approval to September 14, 2011.

#### **Notations and Exceptions:**

As per the bid specifications, any product that has not been used by the District within the past six (6) years, will be tried at two (2) locations for a 30-day trial period. Should any of these products fail the effectiveness evaluation, the products will be rejected and the next lowest and best, responsive and responsible bidder will be selected. This cycle will continue until a product meets the bid specifications.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

#### **Bids Evaluated By:**

Rich Graziano, Crew Chief, Maintenance Department Derek Huston, P.E., Senior Engineer, HSW Engineering, Inc.

## **Bids Prepared By:**

Laurie Roberts, CPPB, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent )

DATE OF OPENING: August 31, 2010 @ 2:30 PM		American Technical Services of Central Florida, Inc.	Aquasure, Inc.	Aquatech of Florida, Inc.
BID TITLE: A/C Chemicals - Maintenance Dept. BID # 11-032-LR		PO Box 16703	6201 118th Avenue North	3215-A Fairfield Avenue South St. Petersburg, FL 33712
		Temple Terrace, FL 33687	Largo, FL 33773	
	**Board Meeting 10/5/10**			
ITEM#	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
5a	Price Per 55-Gallon Drum	\$710.00	\$499.00	\$474.70
				*1519.04
5b	Dilution Ratio for Solution Feed (Amount of Chemical Mixed with Water in 55-Gallon Drum)	5.3 Gal. of C-370A to 49.7 Gal Water per 55 Gal. Drum	5 Gal. + 50 Gal. Water = 55 Gallons	10 Gallons
				*2.5 Gallons
5c	Dosage Rate Required (Gallons of Undiluted Chemical per Million Gallons of Cooling Water)	35.84 Gallons or 333.33 lbs. at 100 ppm Total Product	23.18 Gallons	63 Gallons
				*16 Gallons
	*Alternate			